**QVL Overview**
The Office of State Procurement (OSP) issued a Request for Qualifications (RFQ) on behalf of Public Agencies to issue a Qualified Vendors List (QVL) of prequalified Contractors. Contractors listed on the resultant QVL may contract with Public Agencies, as needed, to provide online advertising and electronic bid submission of public works bid solicitations.

The RFQ may be opened annually if one or more of the Contractors is removed from the QVL. It will be the decision of the Public Works Committee to determine if the RFQ will be re-opened.

**QVL Term**
The current term of the QVL is August 8, 2019 – August 7, 2025. The State may renew a Contractor’s qualification status for up to one (1) additional one-year terms or portions thereof, not to exceed a total aggregate QVL term of seven (7) consecutive years.

**Who can use this QVL?**
Any Public Agency as defined by Act 1075 of the 92nd General Assembly.

"Public agency" means:
(A) A county, city, town, and school district in this state; and
(B) A department, agency, board, bureau, commission, committee, or authority of a county, city, town, or school district.

**Contractor Information**

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Contact Name</th>
<th>Contact Phone</th>
<th>Contact Email</th>
<th>Vendor Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central Bidding</td>
<td>Ted Fleming</td>
<td>225-810-4814</td>
<td><a href="mailto:ted@centralbidding.com">ted@centralbidding.com</a></td>
<td>100201546</td>
</tr>
<tr>
<td>Ion Wave Technologies, Inc.</td>
<td>Whitnae Meyers</td>
<td>866-277-2645 X12</td>
<td><a href="mailto:Whitnae.Meyers@eunasolutions.com">Whitnae.Meyers@eunasolutions.com</a></td>
<td>100232056</td>
</tr>
</tbody>
</table>

**Contractor Pricing**
Please contact the Contractor to ensure that you are receiving the best price based on your entities needs.
Central Bidding

- Central Bidding has two payment models that can be utilized (Vendor or Public Agency).
- Vendor Subscription Fees:
  - $49.99 – Per bid
  - $99.99 – One month
  - $499.99 – Six months
  - $699.99 – Twelve months
- Public Agency Fees:
  - $250 per bid (Utilized for Public Agencies that only post one or two bids per year)
  - Also, Central Bidding can negotiate a yearly fee for Public Agencies that post more than a few bids per year.
## Pricing Exhibit

**State of Arkansas**  
2024-2025 Pricing Exhibit  
RFQ SP-19-0104  
Ion Wave Technologies, LLC  
Electronic Bidding Solution

<table>
<thead>
<tr>
<th>Pricing Tier</th>
<th>1*</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8~</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agency Operating Budget</td>
<td>&lt;50 Mil</td>
<td>&lt;125 Mil</td>
<td>&lt;200 Mil</td>
<td>&lt;350 Mil</td>
<td>&lt;500 Mil</td>
<td>&lt;750 Mil</td>
<td>&lt;1 Billion</td>
<td>&gt; 1 Billion</td>
</tr>
</tbody>
</table>

### Software as a Service Pricing Subscription

#### User Pricing
- **eSourcing Suite including Bid Evaluation Scoring Module**: $7,200/User
- **Reverse Auction Module (Stand Alone)**: $7,200/User
- **Reverse Auction Module (Per User Add On)**: $1,500/User
- **Supplier Registration (Stand Alone)**: $3,500/User

#### Contract Management Module (Unlimited Users) Per Contract Model
- **Contract & Insurance Management (500)**: $6,255
- **Contract & Insurance Mgt Storage Increase (1000)**: $7,155
- **Contract & Insurance Mgt (Unlimited Contracts)**: $8,955

#### Legacy Unlimited Users Model (Modules Priced Individually)
- **Add Reverse Auction Module**: 5,500
- **Add Bid Evaluator Scoring Module**: 5,500
- **Add Contract & Insurance Certificate Management Module**: 5,500
- **Demand Aggregation Module**: 15,000
- **eProcurement Marketplace**: 20,000
- **Bid Workflow Module**: 3,000
- **Single-Sign On Module**: 1,000

Subscription fees are subject to a 4% annual increase over the term of a client agreement.

### SERVICES PRICING

**Implementation Services**: 5,000  
Includes project mgmt, sourcing workshops, configuration of the system, web-based training sessions, and self-pace training program.  
Does not include any on-site activities, bulk-loads of suppliers, or complex hierarchy/security.  
On Site Training (plus travel expenses): 2,500  
Web Based Training (priced per session): $300  
Consulting - Scoped and priced by project: TBD  
Annual Support & Hosting (Included w/ SaaS Agreement): <included>  
Tier 2 Supplier Support (Included w/ SaaS Agreement): <included>  
Tier 1 Supplier Support (Annual Fee): $2,000 or 10% of Annual Subscription Fees (whichever is greater)  
Contract Data Import Service (Priced Per Import): 5,000

~Tier 8 Pricing will scale proportionately to Tier 7.

Clients subscribing to multiple modules, and/or committing to multi-year agreement terms, and/or limiting users will qualify for a lower annual subscription depending on the final configuration and agreement terms.

*By User Pricing is also available

Access Discount Scenarios at:  
www.ionwave.net/Arkansas