

# SP-19-0104

## Electronic Bidding Solution

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### **QVL Overview**

The Office of State Procurement (OSP) issued a Request for Qualifications (RFQ) on behalf of Public Agencies to issue a Qualified Vendors List (QVL) of prequalified Contractors. Contractors listed on the resultant QVL may contract with Public Agencies, as needed, to provide online advertising and electronic bid submission of public works bid solicitations.

The RFQ may be opened annually if one or more of the Contractors is removed from the QVL. It will be the decision of the Public Works Committee to determine if the RFQ will be re-opened.

### **QVL Term**

The initial term of a resulting QVL will be for one (1) year (August 8, 2019 – August 7, 2020). The State may renew a Contractor's qualification status for up to six (6) additional one-year terms or portions thereof, not to exceed a total aggregate QVL term of seven (7) consecutive years.

### **Who can use this QVL?**

Any Public Agency as defined by Act 1075 of the 92<sup>nd</sup> General Assembly.

"Public agency" means:

(A) A county, city, town, and school district in this state; and

(B) A department, agency, board, bureau, commission, committee, or authority of a county, city, town, or school district.

### **Contractor Information**

<b>Contractor</b>	<b>Contact Name</b>	<b>Contact Phone</b>	<b>Contact Email</b>	<b>Vendor Number</b>
Central Bidding	Ted Fleming	225-810-4814	<a href="mailto:ted@centralbidding.com">ted@centralbidding.com</a>	100201546
Ion Wave Technologies, Inc.	Whitnae Meyers	866-277-2645 X12	<a href="mailto:Whitnae.Meyers@eunasolutions.com">Whitnae.Meyers@eunasolutions.com</a>	100232056

### **Contractor Pricing**

Please contact the Contractor to ensure that you are receiving the best price based on your entities needs.

#### **Central Bidding**

- Central Bidding has two payment models that can be utilized (Vendor or Public Agency).
- Vendor Subscription Fees:
  - \$49.99 – Per bid
  - \$99.99 – One month

- \$499.99 – Six months
- \$699.99 – Twelve months
- Public Agency Fees:
  - \$250 per bid (Utilized for Public Agencies that only post one or two bids per year)
  - Also, Central Bidding can negotiate a yearly fee for Public Agencies that post more than a few bids per year.

**Ion Wave Technologies**

*Please see attached*

Click here to enter text.

**State of Arkansas  
2023-2024 Pricing Exhibit  
RFQ SP-19-0104**

**Ion Wave Technologies, LLC  
Electronic Bidding Solution**

Pricing Tier	1*	2	3	4	5	6	7	8~
Agency Operating Budget	<50 Mil	<125 Mil	<200 Mil	<350 Mil	<500 Mil	<750 Mil	<1 Billion	> 1 Billion

**Software as a Service Pricing Subscription**

**User Pricing**

eSourcing Suite including Bid Evaluation Scoring Module	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User
Reverse Auction Module (Stand Alone)	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User	\$7,200/User
Reverse Auction Module (Per User Add On)	\$1,500/User	\$1,500/User	\$1,500/User	\$1,500/User	\$1,500/User	\$1,500/User	\$1,500/User	\$1,500/User
Supplier Registration (Stand Alone)	\$3,500/User	\$3,500/User	\$3,500/User	\$3,500/User	\$3,500/User	\$3,500/User	\$3,500/User	\$3,500/User

**Contract Management Module (Unlimited Users) Per Contract Model**

Contract & Insurance Management (500)	\$6,255	\$6,255	\$6,255	\$6,255	\$6,255	\$6,255	\$6,255	∝ Tier 7
Contract & Insurance Mgt Storage Increase (1000)	\$7,155	\$7,155	\$7,155	\$7,155	\$7,155	\$7,155	\$7,155	∝ Tier 7
Contract & Insurance Mgt (Unlimited Contracts)	\$8,955	\$8,955	\$8,955	\$8,955	\$8,955	\$8,955	\$8,955	∝ Tier 7

**Legacy Unlimited Users Model (Modules Priced Individually)**

Add Reverse Auction Module	5,500	7,000	9,000	13,500	15,500	20,000	25,000	∝ Tier 7
Add Bid Evaluator Scoring Module	5,500	7,000	9,000	13,500	15,500	20,000	25,000	∝ Tier 7
Add Contract & Insurance Certificate Management Mod	5,500	7,000	9,000	13,500	15,500	20,000	25,000	∝ Tier 7
Demand Aggregation Module	15,000	20,000	25,000	35,000	50,000	75,000	100,000	∝ Tier 7
eProcurement Marketplace	20,000	30,000	40,000	60,000	80,000	100,000	125,000	∝ Tier 7
Bid Workflow Module	3,000	3,000	3,000	3,000	\$3,000 or 10% of Annual Fees (whichever is greater)			
Single-Sign On Module	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000

*Subscription fees are subject to a 4% annual increase over the term of a client agreement.*

**SERVICES PRICING**

<b>Implementation Services</b>	5,000	5,000	5,000	5,000	\$5,000 or 10% of Annual Fees (whichever is greater)			
Includes project mgmt, sourcing workshops, configuration of the system, web-based training sessions, and self-pace training program. Does not include any on-site activities, bulk-loads of suppliers, or complex hierarchy/security.								
<b>On Site Training (plus travel expenses)</b>	2,500	2,500	2,500	2,500	2,500	2,500	2,500	TBD
<b>Web Based Training (priced per session)</b>	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
<b>Consulting - Scoped and priced by project</b>	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
<b>Annual Support &amp; Hosting (Included w/ SaaS Agreement)</b>	<included>	<included>	<included>	<included>	<included>	<included>	<included>	<included>
<b>Tier 2 Supplier Support (Included w/ SaaS Agreement)</b>	<included>	<included>	<included>	<included>	<included>	<included>	<included>	<included>
<b>Tier 1 Supplier Support (Annual Fee)</b>	\$2,000 or 10% of Annual Subscription Fees (whichever is greater)							
<b>Contract Data Import Service (Priced Per Import)</b>	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000

*~Tier 8 Pricing will scale proportionately to Tier 7.*

**Clients subscribing to multiple modules, and/or committing to multi-year agreement terms, and/or limiting users will qualify for a lower annual subscription depending on the final configuration and agreement terms.**

**\*By User Pricing is also available**

**Access Discount Scenarios at:**

[www.ionwave.net/Arkansas](http://www.ionwave.net/Arkansas)