Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SERVICE	BlueCrest - Service for owned equipment	Must be quoted	Quote	Quote	Quote	Quote	Quote	N/A	N/A
BCCIPSR	BLUECREST - Software License and Subscription	Professional Services	$2,200.00	$2,002.00	9.0%	$0.00	$0.00	0.0%
COMGPSR	BLUECREST - Software License and Subscription	COMBINED SOFTWARE PROFESSIONAL SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
DFSER	BLUECREST - Software License and Subscription	DFWORKS PROFESSIONAL SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
DFWCJT001LR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T1	$16,478.00	$14,994.98	9.0%	$0.00	$0.00	0.0%
DFWCJT001MR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T1 Maint	$3,460.38	$3,148.95	9.0%	$0.00	$0.00	0.0%
DFWCJT002LR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T2	$24,717.00	$22,492.47	9.0%	$0.00	$0.00	0.0%
DFWCJT002MR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T2 Maint	$4,802.16	$4,369.97	9.0%	$0.00	$0.00	0.0%
DFWCJT003LR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T3	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWCJT003MR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T3 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWCJT004LR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T4	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%
DFWCJT004MR	BLUECREST - Software License and Subscription	DFWorks Client Job Tracking - T4 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DFWDLC001LR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 1	$16,807.56	$15,294.88	9.0%	$0.00	$0.00	0.0%
DFWDLC001MR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 1 Maint	$3,460.38	$3,148.95	9.0%	$0.00	$0.00	0.0%
DFWDLC002LR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 2	$24,717.00	$22,492.47	9.0%	$0.00	$0.00	0.0%
DFWDLC002MR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 2 Maint	$4,802.16	$4,369.97	9.0%	$0.00	$0.00	0.0%
DFWDLC003LR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 3	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWDLC003MR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 3 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWDLC004LR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 4	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%
DFWDLC004MR	BLUECREST - Software License and Subscription	DFWorks DLCT - Tier 4 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DFWFSMA01LR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 1	$25,211.34	$22,942.32	9.0%	$0.00	$0.00	0.0%
DFWFSMA01MR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 1 Maint	$5,190.57	$4,723.42	9.0%	$0.00	$0.00	0.0%
DFWFSMA02LR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 2	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWFSMA02MR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 2 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWFSMA03LR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 3	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%
DFWFSMA03MR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 3 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DFWFSMA04LR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 4	$83,419.88	$75,912.09	9.0%	$0.00	$0.00	0.0%
DFWFSMA04MR	BLUECREST - Software License and Subscription	DFWorks Manifesting - Tier 4 Maint	$16,207.29	$14,748.63	9.0%	$0.00	$0.00	0.0%
DFWMRM001LR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T1	$14,156.10	$12,882.05	9.0%	$0.00	$0.00	0.0%
DFWMRM001MR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T1 Maint	$2,750.33	$2,502.80	9.0%	$0.00	$0.00	0.0%
DFWMRM002LR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T2	$20,223.00	$18,402.93	9.0%	$0.00	$0.00	0.0%
DFWMRM002MR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T2 Maint	$3,929.04	$3,575.43	9.0%	$0.00	$0.00	0.0%
DFWMRM003LR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T3	$30,334.50	$27,604.40	9.0%	$0.00	$0.00	0.0%
DFWMRM003MR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T3 Maint	$5,893.56	$5,363.14	9.0%	$0.00	$0.00	0.0%
DFWMRM004LR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T4	$45,501.75	$41,406.59	9.0%	$0.00	$0.00	0.0%
DFWMRM004MR	BLUECREST - Software License and Subscription	DFWorks Mailrun Management - T4 Maint	$8,840.34	$8,044.71	9.0%	$0.00	$0.00	0.0%
DFWPAM001LR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T1	$17,301.90	$15,744.73	9.0%	$0.00	$0.00	0.0%
DFWPAM001MR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T1 Maint	$3,361.51	$3,058.97	9.0%	$0.00	$0.00	0.0%
DFWPAM002LR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T2	$24,717.00	$22,492.47	9.0%	$0.00	$0.00	0.0%
DFWPAM002MR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T2 Maint	$4,802.16	$4,369.97	9.0%	$0.00	$0.00	0.0%
DFWPAM003LR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T3	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWPAM003MR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T3 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWPAM004LR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T4	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%
DFWPAM004MR	BLUECREST - Software License and Subscription	DFWorks Postage Accounting - T4 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DFWPFM001LR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 1	$17,301.90	$15,744.73	9.0%	$0.00	$0.00	0.0%
DFWPFM001MR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 1 Maint	$3,361.51	$3,058.97	9.0%	$0.00	$0.00	0.0%
DFWPFM002LR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 2	$24,717.00	$22,492.47	9.0%	$0.00	$0.00	0.0%
DFWPFM002MR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 2 Maint	$4,802.16	$4,369.97	9.0%	$0.00	$0.00	0.0%
DFWPFM003LR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 3	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWPFM003MR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 3 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWPFM004LR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 4	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%

NASPO: NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
          specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
DFWPFM004MR	BLUECREST - Software License and Subscription	DFWorks Platform - Tier 4 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DFWPWF001LR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T1	$17,301.90	$15,744.73	9.0%	$0.00	$0.00	0.0%
DFWPWF001MR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T1 Maint	$3,361.51	$3,058.97	9.0%	$0.00	$0.00	0.0%
DFWPWF002LR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T2	$24,717.00	$22,492.47	9.0%	$0.00	$0.00	0.0%
DFWPWF002MR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T2 Maint	$4,802.16	$4,369.97	9.0%	$0.00	$0.00	0.0%
DFWPWF003LR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T3	$37,075.50	$33,738.71	9.0%	$0.00	$0.00	0.0%
DFWPWF003MR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T3 Maint	$7,203.24	$6,554.95	9.0%	$0.00	$0.00	0.0%
DFWPWF004LR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T4	$55,613.25	$50,608.06	9.0%	$0.00	$0.00	0.0%
DFWPWF004MR	BLUECREST - Software License and Subscription	DFWorks Production Workflow - T4 Maint	$10,804.86	$9,832.42	9.0%	$0.00	$0.00	0.0%
DIFIPSR	BLUECREST - Software License and Subscription	StreamDiff Professional Services	$2,200.00	$2,002.00	9.0%	$0.00	$0.00	0.0%
ENHADED01LR	BLUECREST - Software License and Subscription	Output Enhance OE Remote Editor	$2,808.75	$2,555.96	9.0%	$0.00	$0.00	0.0%
ENHADED01MR	BLUECREST - Software License and Subscription	Output Enhance OE Remote Editor Maint	$545.70	$496.59	9.0%	$0.00	$0.00	0.0%
ENHARMX01LR	BLUECREST - Software License and Subscription	Output Enhance ARM	$17,976.00	$16,358.16	9.0%	$0.00	$0.00	0.0%
ENHARMX01MR	BLUECREST - Software License and Subscription	Output Enhance ARM Maint	$3,492.48	$3,178.16	9.0%	$0.00	$0.00	0.0%
ENHCORE01LR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 1	$33,705.00	$30,671.55	9.0%	$0.00	$0.00	0.0%
ENHCORE01MR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 1 Maint	$6,548.40	$5,959.04	9.0%	$0.00	$0.00	0.0%
ENHCORE02LR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 2	$67,410.00	$61,343.10	9.0%	$0.00	$0.00	0.0%
ENHCORE02MR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 2 Maint	$13,096.80	$11,918.09	9.0%	$0.00	$0.00	0.0%
ENHCORE03LR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 3	$101,115.00	$92,014.65	9.0%	$0.00	$0.00	0.0%
ENHCORE03MR	BLUECREST - Software License and Subscription	Output Enhance OE Core - Tier 3 Maint	$19,645.20	$17,877.13	9.0%	$0.00	$0.00	0.0%
ENHDOCS01SR	BLUECREST - Software License and Subscription	Output Enhance System Docs Min	$6,300.00	$5,733.00	9.0%	$0.00	$0.00	0.0%
ENHDOCS02SR	BLUECREST - Software License and Subscription	Output Enhance System Docs Additional	$1,050.00	$955.50	9.0%	$0.00	$0.00	0.0%
ENHIPSR	BLUECREST - Software License and Subscription	OUTPUT ENHANCE INSTALLATION PRO SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
ENHSPSR	BLUECREST - Software License and Subscription	OUTPUT ENHANCE SCRIPTING PRO SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
ENHSTDS01LR	BLUECREST - Software License and Subscription	Output Enhance OE Dev Environment	$16,852.50	$15,335.78	9.0%	$0.00	$0.00	0.0%
ENHSTDS01MR	BLUECREST - Software License and Subscription	Output Enhance OE Dev Environment Maint	$3,274.20	$2,979.52	9.0%	$0.00	$0.00	0.0%
ENHTPSR	BLUECREST - Software License and Subscription	OUTPUT ENHANCE TRAINING PRO SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
ETMCORE01LR	BLUECREST - Software License and Subscription	Enterprise Manager EM Core - Linux	$50,557.50	$46,007.33	9.0%	$0.00	$0.00	0.0%
ETMCORE01MR	BLUECREST - Software License and Subscription	Enterprise Manager EM Core - Linux Maint	$9,822.60	$8,938.57	9.0%	$0.00	$0.00	0.0%
ETMCORE03LR	BLUECREST - Software License and Subscription	Enterprise Manager EM Core - Win	$50,557.50	$46,007.33	9.0%	$0.00	$0.00	0.0%
ETMCORE03MR	BLUECREST - Software License and Subscription	Enterprise Manager EM Core - Win Maint	$9,822.60	$8,938.57	9.0%	$0.00	$0.00	0.0%
ETMENYC01LR	BLUECREST - Software License and Subscription	Enterprise Manager 128-bit enc T	$5,617.50	$5,111.93	9.0%	$0.00	$0.00	0.0%
ETMENYC01MR	BLUECREST - Software License and Subscription	Enterprise Manager 128-bit enc T Maint	$1,091.40	$993.17	9.0%	$0.00	$0.00	0.0%
ETMENYC02LR	BLUECREST - Software License and Subscription	Enterprise Manager 128-bit enc R	$11,235.00	$10,223.85	9.0%	$0.00	$0.00	0.0%
ETMENYC02MR	BLUECREST - Software License and Subscription	Enterprise Manager 128-bit enc R Maint	$2,182.80	$1,986.35	9.0%	$0.00	$0.00	0.0%
ETMFTPM01LR	BLUECREST - Software License and Subscription	Enterprise Manager FTP Module	$5,617.50	$5,111.93	9.0%	$0.00	$0.00	0.0%
ETMFTPM01MR	BLUECREST - Software License and Subscription	Enterprise Manager FTP Module Maint	$1,091.40	$993.17	9.0%	$0.00	$0.00	0.0%
ETMINCL01LR	BLUECREST - Software License and Subscription	Enterprise Manager Input Client	$14,043.75	$12,779.81	9.0%	$0.00	$0.00	0.0%
ETMINCL01MR	BLUECREST - Software License and Subscription	Enterprise Manager Input Client Maint	$2,728.50	$2,482.94	9.0%	$0.00	$0.00	0.0%
ETMIPPP01LR	BLUECREST - Software License and Subscription	Enterprise Manager IPP Out	$11,235.00	$10,223.85	9.0%	$0.00	$0.00	0.0%
ETMIPPP01MR	BLUECREST - Software License and Subscription	Enterprise Manager IPP Out Maint	$2,182.80	$1,986.35	9.0%	$0.00	$0.00	0.0%
ETMIPSR	BLUECREST - Software License and Subscription	ENTERPRISE MANAGER PROFESSIONAL SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
ETMJESC02LR	BLUECREST - Software License and Subscription	Enterprise Manager JESConnect JES2	$23,593.50	$21,470.09	9.0%	$0.00	$0.00	0.0%
ETMJESC02MR	BLUECREST - Software License and Subscription	Enterprise Manager JESConnect JES2 Maint	$4,583.88	$4,171.33	9.0%	$0.00	$0.00	0.0%
ETMJESC03LR	BLUECREST - Software License and Subscription	Enterprise Manager JESConnect JES3	$23,593.50	$21,470.09	9.0%	$0.00	$0.00	0.0%
ETMJESC03MR	BLUECREST - Software License and Subscription	Enterprise Manager JESConnect JES3 Maint	$4,583.88	$4,171.33	9.0%	$0.00	$0.00	0.0%
ETMLPRO01LR	BLUECREST - Software License and Subscription	Enterprise Manager LPR Out	$8,988.00	$8,179.08	9.0%	$0.00	$0.00	0.0%
ETMLPRO01MR	BLUECREST - Software License and Subscription	Enterprise Manager LPR Out Maint	$1,746.24	$1,589.08	9.0%	$0.00	$0.00	0.0%
ETMMCPU0lLR	BLUECREST - Software License and Subscription	Enterprise Manager DB Multi-CPU	$11,235.00	$10,223.85	9.0%	$0.00	$0.00	0.0%
ETMMCPU0lMR	BLUECREST - Software License and Subscription	Enterprise Manager DB Multi-CPU Maint	$2,182.80	$1,986.35	9.0%	$0.00	$0.00	0.0%
ETMPTOP01LR	BLUECREST - Software License and Subscription	Enterprise Manager P-to-P Comm	$12,358.50	$11,246.24	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
  All products offered for this category of equipment shall meet or exceed the listed
      specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
ETMPTOP01MR	BLUECREST - Software License and Subscription	Enterprise Manager P-to-P Comm Maint	$2,401.08	$2,184.98	9.0%	$0.00	$0.00	0.0%
ETMWIPD01LR	BLUECREST - Software License and Subscription	Enterprise Manager Win Driver In	$11,235.00	$10,223.85	9.0%	$0.00	$0.00	0.0%
ETMWIPD01MR	BLUECREST - Software License and Subscription	Enterprise Manager Win Driver In Maint	$2,182.80	$1,986.35	9.0%	$0.00	$0.00	0.0%
GHSIPSR	BLUECREST - Software License and Subscription	Professional Services	$2,200.00	$2,002.00	9.0%	$0.00	$0.00	0.0%
M2CDMONTHLY	BLUECREST - Software License and Subscription	Mail Manager ZIP+4 Monthly Update Option	$1,002.75	$912.50	9.0%	$0.00	$0.00	0.0%
MC3IPSR	BLUECREST - Software License and Subscription	OUTPUT CONTROL PROFESSIONAL SERVICES	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
MC3WMGR01LR	BLUECREST - Software License and Subscription	Output Control - Tier 1	$28,087.50	$25,559.63	9.0%	$0.00	$0.00	0.0%
MC3WMGR01MR	BLUECREST - Software License and Subscription	Output Control - Tier 1 Maint	$5,457.00	$4,965.87	9.0%	$0.00	$0.00	0.0%
MC3WMGR02LR	BLUECREST - Software License and Subscription	Output Control - Tier 2	$28,087.50	$25,559.63	9.0%	$0.00	$0.00	0.0%
MC3WMGR02MR	BLUECREST - Software License and Subscription	Output Control - Tier 2 Maint	$5,457.00	$4,965.87	9.0%	$0.00	$0.00	0.0%
MC3WMGR03LR	BLUECREST - Software License and Subscription	Output Control - Tier 3	$112,350.00	$102,238.50	9.0%	$0.00	$0.00	0.0%
MC3WMGR03MR	BLUECREST - Software License and Subscription	Output Control - Tier 3 Maint	$21,828.00	$19,863.48	9.0%	$0.00	$0.00	0.0%
MGRAFPO01LR	BLUECREST - Software License and Subscription	Output Manager AFPDS Digital Out	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGRAFPO01MR	BLUECREST - Software License and Subscription	Output Manager AFPDS Digital Out Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MGRCORE01LR	BLUECREST - Software License and Subscription	Output Manager OM Core Standalone	$22,470.00	$20,447.70	9.0%	$0.00	$0.00	0.0%
MGRCORE01MR	BLUECREST - Software License and Subscription	Output Manager OM Core Standalone Maint	$4,365.60	$3,972.70	9.0%	$0.00	$0.00	0.0%
MGRCORE02LR	BLUECREST - Software License and Subscription	Output Manager OM Core w/ EM or OE	$11,235.00	$10,223.85	9.0%	$0.00	$0.00	0.0%
MGRCORE02MR	BLUECREST - Software License and Subscription	Output Manager OM Core w/ EM or OE Maint	$2,182.80	$1,986.35	9.0%	$0.00	$0.00	0.0%
MGRESEN01LR	BLUECREST - Software License and Subscription	Output Manager PDF Security	$9,662.10	$8,792.51	9.0%	$0.00	$0.00	0.0%
MGRESEN01MR	BLUECREST - Software License and Subscription	Output Manager PDF Security Maint	$1,877.21	$1,708.26	9.0%	$0.00	$0.00	0.0%
MGRIAFP01LR	BLUECREST - Software License and Subscription	Output Manager AFP Input Client	$12,358.50	$11,246.24	9.0%	$0.00	$0.00	0.0%
MGRIAFP01MR	BLUECREST - Software License and Subscription	Output Manager AFP Input Client Maint	$2,401.08	$2,184.98	9.0%	$0.00	$0.00	0.0%
MGRIPCL01LR	BLUECREST - Software License and Subscription	Output Manager PCL Input Client	$12,358.50	$11,246.24	9.0%	$0.00	$0.00	0.0%
MGRIPCL01MR	BLUECREST - Software License and Subscription	Output Manager PCL Input Client Maint	$2,401.08	$2,184.98	9.0%	$0.00	$0.00	0.0%
MGRIPDF01LR	BLUECREST - Software License and Subscription	Output Manager PDF Input (Vector)	$14,605.50	$13,291.01	9.0%	$0.00	$0.00	0.0%
MGRIPDF01MR	BLUECREST - Software License and Subscription	Output Manager PDF Input (Vector) Maint	$2,837.64	$2,582.25	9.0%	$0.00	$0.00	0.0%
MGRIPDF02LR	BLUECREST - Software License and Subscription	Output Manager PDF Input (Image)	$14,605.50	$13,291.01	9.0%	$0.00	$0.00	0.0%
MGRIPDF02MR	BLUECREST - Software License and Subscription	Output Manager PDF Input (Image) Maint	$2,837.64	$2,582.25	9.0%	$0.00	$0.00	0.0%
MGRIPPM01LR	BLUECREST - Software License and Subscription	Output Manager IPPM - Tier 1	$89,880.00	$81,790.80	9.0%	$0.00	$0.00	0.0%
MGRIPPM01MR	BLUECREST - Software License and Subscription	Output Manager IPPM - Tier 1 Maint	$17,462.40	$15,890.78	9.0%	$0.00	$0.00	0.0%
MGRIPPM02LR	BLUECREST - Software License and Subscription	Output Manager IPPM - Tier 2	$140,437.50	$127,798.13	9.0%	$0.00	$0.00	0.0%
MGRIPPM02MR	BLUECREST - Software License and Subscription	Output Manager Remote GUI / User Maint	$27,285.00	$24,829.35	9.0%	$0.00	$0.00	0.0%
MGRIPPM03LR	BLUECREST - Software License and Subscription	Output Manager IPPM - Tier 3	$168,525.00	$153,357.75	9.0%	$0.00	$0.00	0.0%
MGRIPPM03MR	BLUECREST - Software License and Subscription	Output Manager IPPM - Tier 3 Maint	$32,742.00	$29,795.22	9.0%	$0.00	$0.00	0.0%
MGRIPSC02LR	BLUECREST - Software License and Subscription	Output Manager PS Input Client	$12,358.50	$11,246.24	9.0%	$0.00	$0.00	0.0%
MGRIPSC02MR	BLUECREST - Software License and Subscription	Output Manager PS Input Client Maint	$2,401.08	$2,184.98	9.0%	$0.00	$0.00	0.0%
MGRIXRX01LR	BLUECREST - Software License and Subscription	Output Manager Xerox Input Client	$12,358.50	$11,246.24	9.0%	$0.00	$0.00	0.0%
MGRIXRX01MR	BLUECREST - Software License and Subscription	Output Manager Xerox Input Client Maint	$2,401.08	$2,184.98	9.0%	$0.00	$0.00	0.0%
MGRJESC02LR	BLUECREST - Software License and Subscription	Output Manager JESConnect for JES2	$23,593.50	$21,470.09	9.0%	$0.00	$0.00	0.0%
MGRJESC02MR	BLUECREST - Software License and Subscription	Output Manager JESConnect for JES2 Maint	$4,583.88	$4,171.33	9.0%	$0.00	$0.00	0.0%
MGRJESC03LR	BLUECREST - Software License and Subscription	Output Manager JESConnect for JES3	$23,593.50	$21,470.09	9.0%	$0.00	$0.00	0.0%
MGRJESC03MR	BLUECREST - Software License and Subscription	Output Manager JESConnect for JES3 Maint	$4,583.88	$4,171.33	9.0%	$0.00	$0.00	0.0%
MGRMETA02LR	BLUECREST - Software License and Subscription	Output Manager Metacode Output	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGRMETA02MR	BLUECREST - Software License and Subscription	Output Manager Metacode Output Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MGROPSD01LR	BLUECREST - Software License and Subscription	Output Manager PS Digital Output	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGROPSD01MR	BLUECREST - Software License and Subscription	Output Manager PS Digital Output Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MGRPASS01LR	BLUECREST - Software License and Subscription	Output Manager Pass-through	$3,595.20	$3,271.63	9.0%	$0.00	$0.00	0.0%
MGRPASS01MR	BLUECREST - Software License and Subscription	Output Manager Pass-through Maint	$698.50	$635.64	9.0%	$0.00	$0.00	0.0%
MGRPCLO01LR	BLUECREST - Software License and Subscription	Output Manager PCL Digital Output	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGRPCLO01MR	BLUECREST - Software License and Subscription	Output Manager PCL Digital Output Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MGRPDFA01LR	BLUECREST - Software License and Subscription	Output Manager PDF/A-1b Output	$3,145.80	$2,862.68	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
  All products offered for this category of equipment shall meet or exceed the listed
            specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
MGRPDFA01MR	BLUECREST - Software License and Subscription	Output Manager PDF/A-1b Output Maint	$611.18	$556.17	9.0%	$0.00	$0.00	0.0%
MGRPDFO01LR	BLUECREST - Software License and Subscription	Output Manager PDF Digital Output	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGRPDFO01MR	BLUECREST - Software License and Subscription	Output Manager PDF Digital Output Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MGRPOUT01LR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T1	$11,796.75	$10,735.04	9.0%	$0.00	$0.00	0.0%
MGRPOUT01MR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T1 Maint	$2,291.94	$2,085.67	9.0%	$0.00	$0.00	0.0%
MGRPOUT02LR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T2	$20,223.00	$18,402.93	9.0%	$0.00	$0.00	0.0%
MGRPOUT02MR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T2 Maint	$3,929.04	$3,575.43	9.0%	$0.00	$0.00	0.0%
MGRPOUT03LR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T3	$29,211.00	$26,582.01	9.0%	$0.00	$0.00	0.0%
MGRPOUT03MR	BLUECREST - Software License and Subscription	Output Manager Printer Output - T3 Maint	$5,675.28	$5,164.50	9.0%	$0.00	$0.00	0.0%
MGRPOUT99LR	BLUECREST - Software License and Subscription	Output Manager Sml Printer Out-10	$11,796.75	$10,735.04	9.0%	$0.00	$0.00	0.0%
MGRPOUT99MR	BLUECREST - Software License and Subscription	Output Manager Sml Printer Out-10 Maint	$2,291.94	$2,085.67	9.0%	$0.00	$0.00	0.0%
MGRRESC01LR	BLUECREST - Software License and Subscription	Output Manager RESConnect with JES	$20,223.00	$18,402.93	9.0%	$0.00	$0.00	0.0%
MGRRESC01MR	BLUECREST - Software License and Subscription	Output Manager RESConnect with JES Maint	$3,929.04	$3,575.43	9.0%	$0.00	$0.00	0.0%
MGRRESC02LR	BLUECREST - Software License and Subscription	Output Manager RESConnect w/o JES	$20,223.00	$18,402.93	9.0%	$0.00	$0.00	0.0%
MGRRESC02MR	BLUECREST - Software License and Subscription	Output Manager RESConnect w/o JES Maint	$3,929.04	$3,575.43	9.0%	$0.00	$0.00	0.0%
MGRRGUI01LR	BLUECREST - Software License and Subscription	Output Manager Remote GUI / User	$3,707.55	$3,373.87	9.0%	$0.00	$0.00	0.0%
MGRRGUI01MR	BLUECREST - Software License and Subscription	Output Manager Remote GUI / User Maint	$720.32	$655.49	9.0%	$0.00	$0.00	0.0%
MGRTIFF01LR	BLUECREST - Software License and Subscription	Output Manager TIFF Digital Output	$19,099.50	$17,380.55	9.0%	$0.00	$0.00	0.0%
MGRTIFF01MR	BLUECREST - Software License and Subscription	Output Manager TIFF Digital Output Maint	$3,710.76	$3,376.79	9.0%	$0.00	$0.00	0.0%
MM2LS	BLUECREST - Software License and Subscription	Mail Manager Multiple Use 2nd License	$309.75	$281.87	9.0%	$0.00	$0.00	0.0%
MM2PRIORITY	BLUECREST - Software License and Subscription	Mail Manager Option for Priority Mail	$735.00	$668.85	9.0%	$0.00	$0.00	0.0%
MMFSCOMANALYSTD	BLUECREST - Software License and Subscription	Mail Manager FS Comail Analysis Std Opt	$42,000.00	$38,220.00	9.0%	$0.00	$0.00	0.0%
MMFSCOMANALYSTDRN	BLUECREST - Software License and Subscription	Mail Manager FS Comail Anal Std Opt Ren	$8,160.00	$7,425.60	9.0%	$0.00	$0.00	0.0%
OFMCORE03L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE ADD ON - TIER 1	$22,572.74	$20,541.19	9.0%	$0.00	$0.00	0.0%
OFMCORE03MR	BLUECREST - Software License and Subscription	OfficeMail Core Add on - Tier 1 Maint	$3,306.94	$3,009.32	9.0%	$0.00	$0.00	0.0%
OFMCORE04L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE ADD ON - TIER 2	$45,145.49	$41,082.40	9.0%	$0.00	$0.00	0.0%
OFMCORE04MR	BLUECREST - Software License and Subscription	OfficeMail Core Add on - Tier 2 Maint	$6,613.88	$6,018.63	9.0%	$0.00	$0.00	0.0%
OFMCORE05L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE ADD ON - TIER 3	$67,718.23	$61,623.59	9.0%	$0.00	$0.00	0.0%
OFMCORE05MR	BLUECREST - Software License and Subscription	OfficeMail Core Add on - Tier 3 Maint	$9,920.83	$9,027.96	9.0%	$0.00	$0.00	0.0%
OFMCORE06L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE STANDALONE - TIER 1	$45,145.49	$41,082.40	9.0%	$0.00	$0.00	0.0%
OFMCORE06MR	BLUECREST - Software License and Subscription	OfficeMail Core Standalone - T1 Maint	$6,613.88	$6,018.63	9.0%	$0.00	$0.00	0.0%
OFMCORE07L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE STANDALONE - TIER 2	$67,718.23	$61,623.59	9.0%	$0.00	$0.00	0.0%
OFMCORE07MR	BLUECREST - Software License and Subscription	OfficeMail Core Standalone - T2 Maint	$9,920.83	$9,027.96	9.0%	$0.00	$0.00	0.0%
OFMCORE08L	BLUECREST - Software License and Subscription	OFFICEMAIL CORE STANDALONE - TIER 3	$112,863.71	$102,705.98	9.0%	$0.00	$0.00	0.0%
OFMCORE08MR	BLUECREST - Software License and Subscription	OfficeMail Core Standalone - T3 Maint	$16,534.71	$15,046.59	9.0%	$0.00	$0.00	0.0%
OFMDOCS01S	BLUECREST - Software License and Subscription	OFFICEMAIL DOCUMENTS MIN	$37,248.75	$33,896.36	9.0%	$0.00	$0.00	0.0%
OFMDOCS01SR	BLUECREST - Software License and Subscription	OfficeMail Documents Min	$27,250.00	$24,797.50	9.0%	$0.00	$0.00	0.0%
OFMDOCS02S	BLUECREST - Software License and Subscription	OFFICEMAIL DOCUMENTS ADDITIONAL	$74.50	$67.80	9.0%	$0.00	$0.00	0.0%
OFMDOCS02SR	BLUECREST - Software License and Subscription	OfficeMail Documents Additional	$54.50	$49.60	9.0%	$0.00	$0.00	0.0%
OFMIPS	BLUECREST - Software License and Subscription	OFFICEMAIL PROFESSIONAL SERVICES	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%
OFMIPSR	BLUECREST - Software License and Subscription	OfficeMail Professional Services	$2,302.08	$2,094.89	9.0%	$0.00	$0.00	0.0%
OFMNAUS01S	BLUECREST - Software License and Subscription	OFFICEMAIL NAMED USERS MIN	$37,248.75	$33,896.36	9.0%	$0.00	$0.00	0.0%
OFMNAUS01SR	BLUECREST - Software License and Subscription	OfficeMail Named Users Min	$27,250.00	$24,797.50	9.0%	$0.00	$0.00	0.0%
OFMNAUS02S	BLUECREST - Software License and Subscription	OFFICEMAIL NAMED USERS ADDITIONAL	$149.00	$135.59	9.0%	$0.00	$0.00	0.0%
OFMNAUS02SR	BLUECREST - Software License and Subscription	OfficeMail Named Users Additional	$109.00	$99.19	9.0%	$0.00	$0.00	0.0%
OFMSPCU01SR	BLUECREST - Software License and Subscription	OfficeMail SP Customers Min	$47,250.00	$42,997.50	9.0%	$0.00	$0.00	0.0%
OFMSPCU02SR	BLUECREST - Software License and Subscription	OfficeMail SP Customers Additional	$15,750.00	$14,332.50	9.0%	$0.00	$0.00	0.0%
OFMSPDC01SR	BLUECREST - Software License and Subscription	OfficeMail SP Documents Min	$47,250.00	$42,997.50	9.0%	$0.00	$0.00	0.0%
OFMSPDC02SR	BLUECREST - Software License and Subscription	OfficeMail SP Documents Additional	$26.25	$23.89	9.0%	$0.00	$0.00	0.0%
OFMSPNU01SR	BLUECREST - Software License and Subscription	OfficeMail SP Named Users Min	$47,250.00	$42,997.50	9.0%	$0.00	$0.00	0.0%
OFMSPNU02SR	BLUECREST - Software License and Subscription	OfficeMail SP Named Users Additional	$52.50	$47.78	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
       specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
OFMUSER01L	BLUECREST - Software License and Subscription	OFFICEMAIL USERS SEATS 1 - 5	$2,905.40	$2,643.91	9.0%	$0.00	$0.00	0.0%
OFMUSER01MR	BLUECREST - Software License and Subscription	OfficeMail Users Seats 1 - 5 Maint	$454.86	$413.92	9.0%	$0.00	$0.00	0.0%
OFMUSER02L	BLUECREST - Software License and Subscription	OFFICEMAIL USERS SEATS 6 - 20	$1,117.46	$1,016.89	9.0%	$0.00	$0.00	0.0%
OFMUSER02MR	BLUECREST - Software License and Subscription	OfficeMail Users Seats 6 - 20 Maint	$163.71	$148.98	9.0%	$0.00	$0.00	0.0%
OFMUSER03L	BLUECREST - Software License and Subscription	OFFICEMAIL USERS SEATS 21 - 50	$893.97	$813.51	9.0%	$0.00	$0.00	0.0%
OFMUSER03MR	BLUECREST - Software License and Subscription	OfficeMail Users Seats 21 - 50 Maint	$130.97	$119.18	9.0%	$0.00	$0.00	0.0%
OFMUSER04L	BLUECREST - Software License and Subscription	OFFICEMAIL USERS SEATS 51 - 100	$297.99	$271.17	9.0%	$0.00	$0.00	0.0%
OFMUSER04MR	BLUECREST - Software License and Subscription	OfficeMail Users Seats 51 - 100 Maint	$43.66	$39.73	9.0%	$0.00	$0.00	0.0%
OFMUSER05L	BLUECREST - Software License and Subscription	OFFICEMAIL USERS SEATS 100+	$74.50	$67.80	9.0%	$0.00	$0.00	0.0%
OFMUSER05MR	BLUECREST - Software License and Subscription	OfficeMail Users Seats 100+ Maint	$10.91	$9.93	9.0%	$0.00	$0.00	0.0%
OPEFPS	BLUECREST - Software License and Subscription	OUTPUT MANAGER PROFESSIONAL SERVICES	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%
OPEFPSR	BLUECREST - Software License and Subscription	Output Manager Professional Services	$2,302.08	$2,094.89	9.0%	$0.00	$0.00	0.0%
PARA	BLUECREST - Software License and Subscription	PARASCRIPT SIGNATUREXPERT 300K	$14,247.78	$12,965.48	9.0%	$0.00	$0.00	0.0%
PARB	BLUECREST - Software License and Subscription	PARASCRIPT SIGNATUREXPERT 500K	$18,840.04	$17,144.44	9.0%	$0.00	$0.00	0.0%
PARC	BLUECREST - Software License and Subscription	PARASCRIPT SIGNATUREXPERT 1MILL	$31,879.29	$29,010.15	9.0%	$0.00	$0.00	0.0%
PARLB	BLUECREST - Software License and Subscription	CUSTOM ENG LABOR -PARCEL	$332.18	$302.28	9.0%	$0.00	$0.00	0.0%
RD5Z	BLUECREST - Software License and Subscription	DIRECTVIEW REPORTER SOFTWARE	$26,326.46	$23,957.08	9.0%	$3,083.11	$2,928.95	5.0%
RD67	BLUECREST - Software License and Subscription	Application Support	$2,315.02	$2,106.67	9.0%	$0.00	$0.00	0.0%
RD68	BLUECREST - Software License and Subscription	Prioritized Select SW	$29,555.17	$26,895.20	9.0%	$3,461.22	$3,288.16	5.0%
RD69	BLUECREST - Software License and Subscription	Outsort On Account Number SW	$14,706.83	$13,383.22	9.0%	$1,722.90	$1,636.76	5.0%
RD70	BLUECREST - Software License and Subscription	Insert Verification Software	$10,406.84	$9,470.22	9.0%	$1,219.32	$1,158.35	5.0%
RD71	BLUECREST - Software License and Subscription	Weight Verification Software	$28,524.17	$25,956.99	9.0%	$3,340.48	$3,173.46	5.0%
RD86	BLUECREST - Software License and Subscription	DC Basic	$38,298.52	$34,851.65	9.0%	$3,618.69	$3,437.76	5.0%
RD87	BLUECREST - Software License and Subscription	Prime DC	$42,749.12	$38,901.70	9.0%	$8,285.45	$7,871.18	5.0%
RD88	BLUECREST - Software License and Subscription	Advanced DC	$79,251.61	$72,118.97	9.0%	$12,549.77	$11,922.28	5.0%
RD8A	BLUECREST - Software License and Subscription	Upgrade Prime To Advanced DC	$81,411.95	$74,084.87	9.0%	$2,610.04	$2,479.54	5.0%
RD8P	BLUECREST - Software License and Subscription	DC Key PPMCP Interface	$5,475.38	$4,982.60	9.0%	$738.58	$701.65	5.0%
RD8Q	BLUECREST - Software License and Subscription	DC KEY OPENDC INTERFACE	$13,498.94	$12,284.04	9.0%	$503.57	$478.39	5.0%
RD8V	BLUECREST - Software License and Subscription	36K DC key - Sheetfeeder	$4,119.22	$3,748.49	9.0%	$2,061.30	$1,958.24	5.0%
RD92	BLUECREST - Software License and Subscription	FILEBASE ENABLER	$25,960.20	$23,623.78	9.0%	$4,292.99	$4,078.34	5.0%
RDD8	BLUECREST - Software License and Subscription	DIRECTVIEW INTERFACE	$3,192.45	$2,905.13	9.0%	$1,342.86	$1,275.72	5.0%
RDDA	BLUECREST - Software License and Subscription	DIRECTVIEW DASHBOARD	$20,100.70	$18,291.64	9.0%	$2,012.34	$1,911.72	5.0%
RDGG	BLUECREST - Software License and Subscription	INSERTER NETWORK ATTACHED STORAGE (2TB)	$6,363.34	$5,790.64	9.0%	$0.00	$0.00	0.0%
RDH0	BLUECREST - Software License and Subscription	Advanced DC	$75,822.68	$68,998.64	9.0%	$12,549.77	$11,922.28	5.0%
RDH3	BLUECREST - Software License and Subscription	APS Edge 26k DC key	$42,833.92	$38,978.87	9.0%	$13,415.59	$12,744.81	5.0%
RDM1	BLUECREST - Software License and Subscription	MSM - 1 meter(ISC/Competitive)	$9,822.83	$8,938.78	9.0%	$0.00	$0.00	0.0%
RDMA	BLUECREST - Software License and Subscription	Postage Acctg Sol. - 1 Server	$58,179.00	$52,942.89	9.0%	$0.00	$0.00	0.0%
RDMD	BLUECREST - Software License and Subscription	DFW Productivity Rep. Base Pkg	$86,953.06	$79,127.28	9.0%	$0.00	$0.00	0.0%
RDMF	BLUECREST - Software License and Subscription	DFW Productivity Rep. Base Pkg	$141,758.10	$128,999.87	9.0%	$0.00	$0.00	0.0%
RDPK	BLUECREST - Software License and Subscription	DFW Shop Floor Control	$16,631.00	$15,134.21	9.0%	$0.00	$0.00	0.0%
RDPM	BLUECREST - Software License and Subscription	Local Insite-Base (4 Sys max)	$18,048.54	$16,424.17	9.0%	$2,683.12	$2,548.96	5.0%
RDPN	BLUECREST - Software License and Subscription	DFW Insite - Std (5+ Systems)	$36,061.97	$32,816.39	9.0%	$5,361.02	$5,092.97	5.0%
RDPT	BLUECREST - Software License and Subscription	Insite 1 Inserter	$3,914.67	$3,562.35	9.0%	$976.63	$927.80	5.0%
RDRS	BLUECREST - Software License and Subscription	DIRECTVIEW REPORTER SINGLE	$24,069.08	$21,902.86	9.0%	$0.00	$0.00	0.0%
RDSD	BLUECREST - Software License and Subscription	Solutions Design Support	$663.71	$603.98	9.0%	$0.00	$0.00	0.0%
RDSE	BLUECREST - Software License and Subscription	Systems Engineering Support - Labor	$2,379.33	$2,165.19	9.0%	$0.00	$0.00	0.0%
RDV1	BLUECREST - Software License and Subscription	DFWORKS SERVER - BASE LEVEL	$17,504.78	$15,929.35	9.0%	$0.00	$0.00	0.0%
RDV8	BLUECREST - Software License and Subscription	Doc. Lifecycle Tracking - Std	$58,179.00	$52,942.89	9.0%	$0.00	$0.00	0.0%
RDV9	BLUECREST - Software License and Subscription	DFW Manifesting - Ent.	$123,027.30	$111,954.84	9.0%	$0.00	$0.00	0.0%
RDVB	BLUECREST - Software License and Subscription	DFW Postage Accounting-Base	$35,324.82	$32,145.59	9.0%	$4,789.58	$4,550.10	5.0%
RDVD	BLUECREST - Software License and Subscription	DFWORKS POSTAGE ACCT STD	$55,997.29	$50,957.53	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
         specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
RDVF	BLUECREST - Software License and Subscription	DFW Productivity Reports-Ent.	$79,840.04	$72,654.44	9.0%	$0.00	$0.00	0.0%
RDVG	BLUECREST - Software License and Subscription	DFW Productivity Reports-Std	$48,044.50	$43,720.50	9.0%	$0.00	$0.00	0.0%
RDVH	BLUECREST - Software License and Subscription	DFWORKS PLATFORM S/W-BASE LEVEL FOR LOW	$35,752.76	$32,535.01	9.0%	$5,122.45	$4,866.33	5.0%
RDVJ	BLUECREST - Software License and Subscription	DFW Platform Software - Ent.	$94,264.17	$85,780.39	9.0%	$0.00	$0.00	0.0%
RDVK	BLUECREST - Software License and Subscription	DFW Platform Software - Std	$65,451.38	$59,560.76	9.0%	$0.00	$0.00	0.0%
RDVN	BLUECREST - Software License and Subscription	DFW Production Workflow - Std	$114,907.87	$104,566.16	9.0%	$0.00	$0.00	0.0%
RDVW	BLUECREST - Software License and Subscription	IMB Conversion & File Creation	$141,758.10	$128,999.87	9.0%	$0.00	$0.00	0.0%
RDW7	BLUECREST - Software License and Subscription	UTILITY WORKSTATION X64	$6,220.75	$5,660.88	9.0%	$1,220.79	$1,159.75	5.0%
RDWN	BLUECREST - Software License and Subscription	MSM WINDOWS 7	$7,891.46	$7,181.23	9.0%	$0.00	$0.00	0.0%
RDYA	BLUECREST - Software License and Subscription	HANDHELD BARCODE/OCR SCAN KEYBRD WEDGE	$1,161.46	$1,056.93	9.0%	$134.29	$127.58	5.0%
RDYB	BLUECREST - Software License and Subscription	HANDHELD SCANNER - USB	$1,238.37	$1,126.92	9.0%	$0.00	$0.00	0.0%
RDYE	BLUECREST - Software License and Subscription	HAND SCANNER, CORDLESS - USB	$1,698.53	$1,545.66	9.0%	$0.00	$0.00	0.0%
RDYF	BLUECREST - Software License and Subscription	HAND SCANNER, CORDLESS - SERIAL RS232	$1,999.63	$1,819.66	9.0%	$0.00	$0.00	0.0%
RVCH	BLUECREST - Software License and Subscription	RELIA-VOTE DROP BOX LOCATIONS SOFTWARE	$13,659.04	$12,429.73	9.0%	$0.00	$0.00	0.0%
RVSP	BLUECREST - Software License and Subscription	RELIA-VOTE FILE PREP SOFTWARE PACKAGE	$8,519.69	$7,752.92	9.0%	$0.00	$0.00	0.0%
SD2C	BLUECREST - Software License and Subscription	POSTAL PLUS 1D/2D ENHANCED WABCR	$13,448.77	$12,238.38	9.0%	$1,500.00	$1,500.00	0.0%
SD2D	BLUECREST - Software License and Subscription	2D DATA MATRIX WABCR BAR CODE DECODER	$10,863.86	$9,886.11	9.0%	$1,500.00	$1,500.00	0.0%
SD3D	BLUECREST - Software License and Subscription	3D Measurement Option	$12,182.04	$11,085.66	9.0%	$0.00	$0.00	0.0%
SDD7	BLUECREST - Software License and Subscription	DRS 8K Incoming	$14,881.44	$13,542.11	9.0%	$0.00	$0.00	0.0%
SDDD	BLUECREST - Software License and Subscription	SFW- 8K PLAT DRS	$4,829.02	$4,394.41	9.0%	$0.00	$0.00	0.0%
SLS3	BLUECREST - Software License and Subscription	INCOMING SOFTWARE	$1,116.11	$1,015.66	9.0%	$0.00	$0.00	0.0%
SLS4	BLUECREST - Software License and Subscription	OUTGOING SOFTWARE	$12,050.30	$10,965.77	9.0%	$7,957.00	$7,957.00	0.0%
SLS5	BLUECREST - Software License and Subscription	OCR PLATINUM 18	$50,558.21	$46,007.97	9.0%	$0.00	$0.00	0.0%
SLS6	BLUECREST - Software License and Subscription	SMARTMATCH PLATINUM 18	$25,347.07	$23,065.83	9.0%	$12,650.00	$12,650.00	0.0%
SLS8	BLUECREST - Software License and Subscription	SMARTMATCH SILVER 18	$22,440.94	$20,421.26	9.0%	$11,650.00	$11,650.00	0.0%
SR07	BLUECREST - Software License and Subscription	ANN LIC WABCR/PSTNT BRCD	$21,551.95	$19,612.27	9.0%	$8,050.00	$8,050.00	0.0%
SR0C	BLUECREST - Software License and Subscription	SOFTWARE IMAGE ARCHIVING	$8,928.86	$8,125.26	9.0%	$0.00	$0.00	0.0%
SR4U	BLUECREST - Software License and Subscription	LIC 13K SIL OCR OB NO DRS	$12,690.41	$11,548.27	9.0%	$0.00	$0.00	0.0%
SR4V	BLUECREST - Software License and Subscription	LIC 13K SIL OCR IN NO DRS	$26,235.41	$23,874.22	9.0%	$10,500.00	$10,500.00	0.0%
SR4W	BLUECREST - Software License and Subscription	LIC 13K SIL OCR IO NO DRS	$31,163.56	$28,358.84	9.0%	$10,500.00	$10,500.00	0.0%
SR4X	BLUECREST - Software License and Subscription	ANN LIC 13K PLAT OCR WDRS	$31,867.77	$28,999.67	9.0%	$10,500.00	$10,500.00	0.0%
SRDL	BLUECREST - Software License and Subscription	SFW - FAST4WARD 100	$38,429.82	$34,971.14	9.0%	$5,080.00	$5,080.00	0.0%
SRHJ	BLUECREST - Software License and Subscription	INTELLISCHEME	$25,571.82	$23,270.36	9.0%	$2,000.00	$2,000.00	0.0%
SRJ7	BLUECREST - Software License and Subscription	Precinct Sort SW	$23,810.30	$21,667.37	9.0%	$0.00	$0.00	0.0%
SRJ8	BLUECREST - Software License and Subscription	Mailpiece size verification and thckness	$29,353.64	$26,711.81	9.0%	$0.00	$0.00	0.0%
SRJL	BLUECREST - Software License and Subscription	Return Mail Sorter Software	$13,685.61	$12,453.91	9.0%	$0.00	$0.00	0.0%
SRJM	BLUECREST - Software License and Subscription	Standard Inbound Pass Software	$22,991.82	$20,922.56	9.0%	$0.00	$0.00	0.0%
SRPG	BLUECREST - Software License and Subscription	2K PLATINUM	$15,963.32	$14,526.62	9.0%	$0.00	$0.00	0.0%
SRPH	BLUECREST - Software License and Subscription	10K PLATINUM	$44,200.86	$40,222.78	9.0%	$0.00	$0.00	0.0%
SRPJ	BLUECREST - Software License and Subscription	18K PLATINUM	$57,577.78	$52,395.78	9.0%	$0.00	$0.00	0.0%
SRPK	BLUECREST - Software License and Subscription	24K PLATINUM	$65,802.75	$59,880.50	9.0%	$0.00	$0.00	0.0%
SRPL	BLUECREST - Software License and Subscription	45K PLATINUM	$83,336.06	$75,835.81	9.0%	$0.00	$0.00	0.0%
SRPV	BLUECREST - Software License and Subscription	ANNUAL LIC 10K PLATINUM	$7,141.70	$6,498.95	9.0%	$0.00	$0.00	0.0%
SRPW	BLUECREST - Software License and Subscription	ANNUAL LIC 18K PLATINUM	$8,407.08	$7,650.44	9.0%	$0.00	$0.00	0.0%
SRPX	BLUECREST - Software License and Subscription	ANNUAL LIC 24K PLATINUM	$9,957.08	$9,060.94	9.0%	$0.00	$0.00	0.0%
SRPY	BLUECREST - Software License and Subscription	ANNUAL LIC 45K PLATINUM	$13,262.15	$12,068.56	9.0%	$0.00	$0.00	0.0%
SRPZ	BLUECREST - Software License and Subscription	ANNUAL LIC 2K PLATINUM	$3,699.90	$3,366.91	9.0%	$0.00	$0.00	0.0%
SRRG	BLUECREST - Software License and Subscription	2K SMARTMATCH PLATINUM	$10,619.06	$9,663.34	9.0%	$4,200.00	$4,200.00	0.0%
SRRH	BLUECREST - Software License and Subscription	10K SMARTMATCH PLATINUM	$24,755.06	$22,527.10	9.0%	$12,650.00	$12,650.00	0.0%
SRRJ	BLUECREST - Software License and Subscription	18K SMARTMATCH PLATINUM	$31,760.08	$28,901.67	9.0%	$16,650.00	$16,650.00	0.0%
SRRK	BLUECREST - Software License and Subscription	24K SMARTMATCH PLATINUM	$28,410.30	$25,853.37	9.0%	$12,650.00	$12,650.00	0.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
       specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SRRL	BLUECREST - Software License and Subscription	45K SMARTMATCH PLATINUM	$37,464.14	$34,092.37	9.0%	$16,650.00	$16,650.00	0.0%
SRRV	BLUECREST - Software License and Subscription	ANNUAL LIC 10K SMATCH PLATINUM	$4,442.12	$4,042.33	9.0%	$0.00	$0.00	0.0%
SRRW	BLUECREST - Software License and Subscription	ANNUAL LIC 18K SMATCH PLATINUM	$5,985.14	$5,446.48	9.0%	$0.00	$0.00	0.0%
SRRX	BLUECREST - Software License and Subscription	ANNUAL LIC 24K SMATCH PLATINUM	$6,801.28	$6,189.16	9.0%	$0.00	$0.00	0.0%
SRRY	BLUECREST - Software License and Subscription	ANNUAL LIC 45K SMATCH PLATINUM	$7,004.97	$6,374.52	9.0%	$0.00	$0.00	0.0%
SRRZ	BLUECREST - Software License and Subscription	ANNUAL LIC 2K SMATCH PLATINUM	$2,585.19	$2,352.52	9.0%	$0.00	$0.00	0.0%
SRS1	BLUECREST - Software License and Subscription	BASE RELIAVOTE SORTER SITE SERVER	$41,909.52	$38,137.66	9.0%	$13,000.00	$13,000.00	0.0%
SRVH	BLUECREST - Software License and Subscription	LIC FEE ASV 10K-25K RANGE	$4,153.80	$3,779.96	9.0%	$0.00	$0.00	0.0%
SRWH	BLUECREST - Software License and Subscription	10K SILVER	$25,348.03	$23,066.71	9.0%	$2,870.53	$2,870.53	0.0%
SRWJ	BLUECREST - Software License and Subscription	18K SILVER	$32,468.32	$29,546.17	9.0%	$0.00	$0.00	0.0%
SRWK	BLUECREST - Software License and Subscription	24K SILVER	$38,962.59	$35,455.96	9.0%	$0.00	$0.00	0.0%
SRWL	BLUECREST - Software License and Subscription	45K SILVER	$51,949.62	$47,274.15	9.0%	$0.00	$0.00	0.0%
SRWV	BLUECREST - Software License and Subscription	ANNUAL LIC 10K SILVER	$4,080.77	$3,713.50	9.0%	$0.00	$0.00	0.0%
SRWW	BLUECREST - Software License and Subscription	ANNUAL LIC 18K SILVER	$6,121.85	$5,570.88	9.0%	$0.00	$0.00	0.0%
SRWX	BLUECREST - Software License and Subscription	ANNUAL LIC 24K SILVER	$7,345.39	$6,684.30	9.0%	$0.00	$0.00	0.0%
SRWY	BLUECREST - Software License and Subscription	ANNUAL LIC 45K SILVER	$9,793.85	$8,912.40	9.0%	$0.00	$0.00	0.0%
SRYC	BLUECREST - Software License and Subscription	EZ 1st Class Parcels SW	$9,672.94	$8,802.38	9.0%	$0.00	$0.00	0.0%
SRYH	BLUECREST - Software License and Subscription	10K SMARTMATCH SILVER	$26,813.58	$24,400.36	9.0%	$9,650.00	$9,650.00	0.0%
SRYJ	BLUECREST - Software License and Subscription	18K SMARTMATCH SILVER	$24,760.74	$22,532.27	9.0%	$12,650.00	$12,650.00	0.0%
SRYK	BLUECREST - Software License and Subscription	24K SMARTMATCH SILVER	$26,626.88	$24,230.46	9.0%	$12,650.00	$12,650.00	0.0%
SRYL	BLUECREST - Software License and Subscription	45K SMARTMATCH SILVER	$18,898.50	$17,197.64	9.0%	$14,650.00	$14,650.00	0.0%
SRYV	BLUECREST - Software License and Subscription	ANNUAL LIC 10K SMATCH SILVER	$17,577.01	$15,995.08	9.0%	$9,650.00	$9,650.00	0.0%
SRYW	BLUECREST - Software License and Subscription	ANNUAL LIC 18K SMATCH SILVER	$21,013.64	$19,122.41	9.0%	$11,650.00	$11,650.00	0.0%
SRYX	BLUECREST - Software License and Subscription	ANNUAL LIC 24K SMATCH SILVER	$23,119.78	$21,039.00	9.0%	$12,650.00	$12,650.00	0.0%
SRYY	BLUECREST - Software License and Subscription	ANNUAL LIC 45K SMATCH SILVER	$25,903.47	$23,572.16	9.0%	$14,650.00	$14,650.00	0.0%
SRZ5	BLUECREST - Software License and Subscription	EZFLATS RAF& PARASCRIPT PKG	$22,913.63	$20,851.40	9.0%	$8,750.00	$8,750.00	0.0%
SRZB	BLUECREST - Software License and Subscription	SFW PARASCRIPT BUNDLE 20K (EZ FLATS)	$7,640.03	$6,952.43	9.0%	$0.00	$0.00	0.0%
SRZU	BLUECREST - Software License and Subscription	EZ FLATS COMBO SMA/ HELPDESK	$6,450.01	$5,869.51	9.0%	$5,000.00	$4,750.00	5.0%
SRZW	BLUECREST - Software License and Subscription	EZ 1ST CLASS FLATS SW	$10,506.65	$9,561.05	9.0%	$1,315.79	$1,315.79	0.0%
SRZX	BLUECREST - Software License and Subscription	EZ STD CI FLATS SW	$11,285.44	$10,269.75	9.0%	$1,250.00	$1,250.00	0.0%
STV4	BLUECREST - Software License and Subscription	3D MEASUREMENT	$6,996.91	$6,367.19	9.0%	$423.16	$423.16	0.0%
VBMCOAD01S	BLUECREST - Software License and Subscription	VBMM COUNTY ADVANCED - TIER 1	$35,217.00	$32,047.47	9.0%	$0.00	$0.00	0.0%
VBMCOAD01SR	BLUECREST - Software License and Subscription	BMS County Advanced - Tier 1	$28,340.00	$25,789.40	9.0%	$0.00	$0.00	0.0%
VBMCOAD02S	BLUECREST - Software License and Subscription	VBMM COUNTY ADVANCED - TIER 2	$44,021.25	$40,059.34	9.0%	$0.00	$0.00	0.0%
VBMCOAD02SR	BLUECREST - Software License and Subscription	BMS County Advanced - Tier 2	$35,425.00	$32,236.75	9.0%	$0.00	$0.00	0.0%
VBMCOAD03S	BLUECREST - Software License and Subscription	VBMM COUNTY ADVANCED - TIER 3	$52,825.50	$48,071.21	9.0%	$0.00	$0.00	0.0%
VBMCOAD03SR	BLUECREST - Software License and Subscription	BMS County Advanced - Tier 3	$42,510.00	$38,684.10	9.0%	$0.00	$0.00	0.0%
VBMCOAD04S	BLUECREST - Software License and Subscription	VBMM COUNTY ADVANCED - TIER 4	$60,952.50	$55,466.78	9.0%	$0.00	$0.00	0.0%
VBMCOAD04SR	BLUECREST - Software License and Subscription	BMS County Advanced - Tier 4	$49,595.00	$45,131.45	9.0%	$0.00	$0.00	0.0%
VBMCOAD05S	BLUECREST - Software License and Subscription	VBMM COUNTY ADVANCED - TIER 5	$88,042.50	$80,118.68	9.0%	$0.00	$0.00	0.0%
VBMCOAD05SR	BLUECREST - Software License and Subscription	BMS County Advanced - Tier 5	$70,850.00	$64,473.50	9.0%	$0.00	$0.00	0.0%
VBMCOBA01S	BLUECREST - Software License and Subscription	VBMM COUNTY BASIC - TIER 1	$27,090.00	$24,651.90	9.0%	$0.00	$0.00	0.0%
VBMCOBA01SR	BLUECREST - Software License and Subscription	BMS County Basic - Tier 1	$21,800.00	$19,838.00	9.0%	$0.00	$0.00	0.0%
VBMCOBA02S	BLUECREST - Software License and Subscription	VBMM COUNTY BASIC - TIER 2	$33,862.50	$30,814.88	9.0%	$0.00	$0.00	0.0%
VBMCOBA02SR	BLUECREST - Software License and Subscription	BMS County Basic - Tier 2	$27,250.00	$24,797.50	9.0%	$0.00	$0.00	0.0%
VBMCOBA03S	BLUECREST - Software License and Subscription	VBMM COUNTY BASIC - TIER 3	$40,635.00	$36,977.85	9.0%	$0.00	$0.00	0.0%
VBMCOBA03SR	BLUECREST - Software License and Subscription	BMS County Basic - Tier 3	$32,700.00	$29,757.00	9.0%	$0.00	$0.00	0.0%
VBMCOBA04S	BLUECREST - Software License and Subscription	VBMM COUNTY BASIC - TIER 4	$47,407.50	$43,140.83	9.0%	$0.00	$0.00	0.0%
VBMCOBA04SR	BLUECREST - Software License and Subscription	BMS County Basic - Tier 4	$38,150.00	$34,716.50	9.0%	$0.00	$0.00	0.0%
VBMCOBA05S	BLUECREST - Software License and Subscription	VBMM COUNTY BASIC - TIER 5	$67,725.00	$61,629.75	9.0%	$0.00	$0.00	0.0%
VBMCOBA05SR	BLUECREST - Software License and Subscription	BMS County Basic - Tier 5	$54,500.00	$49,595.00	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
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        specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
VBMCOFO01SR	BLUECREST - Software License and Subscription	BMS County Foundation - Tier 1	$14,700.00	$13,377.00	9.0%	$0.00	$0.00	0.0%
VBMCOFO02SR	BLUECREST - Software License and Subscription	BMS County Foundation - Tier 2	$18,375.00	$16,721.25	9.0%	$0.00	$0.00	0.0%
VBMCOFO03SR	BLUECREST - Software License and Subscription	BMS County Foundation - Tier 3	$22,050.00	$20,065.50	9.0%	$0.00	$0.00	0.0%
VBMCOFO04SR	BLUECREST - Software License and Subscription	BMS County Foundation - Tier 4	$25,725.00	$23,409.75	9.0%	$0.00	$0.00	0.0%
VBMCOFO05SR	BLUECREST - Software License and Subscription	BMS County Foundation - Tier 5	$36,750.00	$33,442.50	9.0%	$0.00	$0.00	0.0%
VBMIPS	BLUECREST - Software License and Subscription	VBMM PROFESSIONAL SERVICES	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%
VBMIPSR	BLUECREST - Software License and Subscription	VBMM Professional Services	$2,302.08	$2,094.89	9.0%	$0.00	$0.00	0.0%
VBMMSPA01S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER ADVANCED - TIER 1	$3,900.96	$3,549.87	9.0%	$0.00	$0.00	0.0%
VBMMSPA01SR	BLUECREST - Software License and Subscription	BMS Additional County Advanced - Tier 1	$3,139.20	$2,856.67	9.0%	$0.00	$0.00	0.0%
VBMMSPA02S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER ADVANCED - TIER 2	$4,842.34	$4,406.53	9.0%	$0.00	$0.00	0.0%
VBMMSPA02SR	BLUECREST - Software License and Subscription	BMS Additional County Advanced - Tier 2	$3,896.75	$3,546.04	9.0%	$0.00	$0.00	0.0%
VBMMSPA03S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER ADVANCED - TIER 3	$5,810.81	$5,287.84	9.0%	$0.00	$0.00	0.0%
VBMMSPA03SR	BLUECREST - Software License and Subscription	BMS Additional County Advanced - Tier 3	$4,676.10	$4,255.25	9.0%	$0.00	$0.00	0.0%
VBMMSPA04S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER ADVANCED - TIER 4	$6,779.27	$6,169.14	9.0%	$0.00	$0.00	0.0%
VBMMSPA04SR	BLUECREST - Software License and Subscription	BMS Additional County Advanced - Tier 4	$5,455.45	$4,964.46	9.0%	$0.00	$0.00	0.0%
VBMMSPA05S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER ADVANCED - TIER 5	$9,684.68	$8,813.06	9.0%	$0.00	$0.00	0.0%
VBMMSPA05SR	BLUECREST - Software License and Subscription	BMS Additional County Advanced - Tier 5	$7,793.50	$7,092.09	9.0%	$0.00	$0.00	0.0%
VBMMSPB01S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER BASIC - TIER 1	$2,979.90	$2,711.71	9.0%	$0.00	$0.00	0.0%
VBMMSPB01SR	BLUECREST - Software License and Subscription	BMS Additional County Basic - Tier 1	$2,398.00	$2,182.18	9.0%	$0.00	$0.00	0.0%
VBMMSPB02S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER BASIC - TIER 2	$3,724.88	$3,389.64	9.0%	$0.00	$0.00	0.0%
VBMMSPB02SR	BLUECREST - Software License and Subscription	BMS Additional County Basic - Tier 2	$2,997.50	$2,727.73	9.0%	$0.00	$0.00	0.0%
VBMMSPB03S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER BASIC - TIER 3	$4,469.85	$4,067.56	9.0%	$0.00	$0.00	0.0%
VBMMSPB03SR	BLUECREST - Software License and Subscription	BMS Additional County Basic - Tier 3	$3,597.00	$3,273.27	9.0%	$0.00	$0.00	0.0%
VBMMSPB04S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER BASIC - TIER 4	$5,214.83	$4,745.50	9.0%	$0.00	$0.00	0.0%
VBMMSPB04SR	BLUECREST - Software License and Subscription	BMS Additional County Basic - Tier 4	$4,196.50	$3,818.82	9.0%	$0.00	$0.00	0.0%
VBMMSPB05S	BLUECREST - Software License and Subscription	VBMM SERVICE PROVIDER BASIC - TIER 5	$7,449.75	$6,779.27	9.0%	$0.00	$0.00	0.0%
VBMMSPB05SR	BLUECREST - Software License and Subscription	BMS Additional County Basic - Tier 5	$5,995.00	$5,455.45	9.0%	$0.00	$0.00	0.0%
VBMMSPF01SR	BLUECREST - Software License and Subscription	BMS Additional Cty Foundation - Tier 1	$1,617.00	$1,471.47	9.0%	$0.00	$0.00	0.0%
VBMMSPF02SR	BLUECREST - Software License and Subscription	BMS Additional Cty Foundation - Tier 2	$2,021.25	$1,839.34	9.0%	$0.00	$0.00	0.0%
VBMMSPF03SR	BLUECREST - Software License and Subscription	BMS Additional Cty Foundation - Tier 3	$2,425.50	$2,207.21	9.0%	$0.00	$0.00	0.0%
VBMMSPF04SR	BLUECREST - Software License and Subscription	BMS Additional Cty Foundation - Tier 4	$2,829.75	$2,575.07	9.0%	$0.00	$0.00	0.0%
VBMMSPF05SR	BLUECREST - Software License and Subscription	BMS Additional Cty Foundation - Tier 5	$4,042.50	$3,678.68	9.0%	$0.00	$0.00	0.0%
VEDADES01L	BLUECREST - Software License and Subscription	VISUAL EDITOR ADDITIONAL EDITOR SEAT - T	$5,079.38	$4,622.24	9.0%	$0.00	$0.00	0.0%
VEDADES01LR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 1	$4,012.50	$3,651.38	9.0%	$0.00	$0.00	0.0%
VEDADES01MR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 1 Maint	$765.00	$696.15	9.0%	$0.00	$0.00	0.0%
VEDADES02L	BLUECREST - Software License and Subscription	VISUAL EDITOR ADDITIONAL EDITOR SEAT - T	$10,158.75	$9,244.46	9.0%	$0.00	$0.00	0.0%
VEDADES02LR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 2	$8,025.00	$7,302.75	9.0%	$0.00	$0.00	0.0%
VEDADES02MR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 2 Maint	$1,530.00	$1,392.30	9.0%	$0.00	$0.00	0.0%
VEDADES03L	BLUECREST - Software License and Subscription	VISUAL EDITOR ADDITIONAL EDITOR SEAT - T	$13,545.00	$12,325.95	9.0%	$0.00	$0.00	0.0%
VEDADES03LR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 3	$10,700.00	$9,737.00	9.0%	$0.00	$0.00	0.0%
VEDADES03MR	BLUECREST - Software License and Subscription	Visual Editor Editor Seat - Tier 3 Maint	$2,040.00	$1,856.40	9.0%	$0.00	$0.00	0.0%
VEDCORE01L	BLUECREST - Software License and Subscription	VISUAL EDITOR CORE SYSTEM - TIER 1	$33,862.50	$30,814.88	9.0%	$0.00	$0.00	0.0%
VEDCORE01LR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 1	$26,750.00	$24,342.50	9.0%	$0.00	$0.00	0.0%
VEDCORE01MR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 1 Maint	$5,100.00	$4,641.00	9.0%	$0.00	$0.00	0.0%
VEDCORE02L	BLUECREST - Software License and Subscription	VISUAL EDITOR CORE SYSTEM - TIER 2	$54,180.00	$49,303.80	9.0%	$0.00	$0.00	0.0%
VEDCORE02LR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 2	$42,800.00	$38,948.00	9.0%	$0.00	$0.00	0.0%
VEDCORE02MR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 2 Maint	$8,160.00	$7,425.60	9.0%	$0.00	$0.00	0.0%
VEDCORE03L	BLUECREST - Software License and Subscription	VISUAL EDITOR CORE SYSTEM - TIER 3	$101,587.50	$92,444.63	9.0%	$0.00	$0.00	0.0%
VEDCORE03LR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 3	$80,250.00	$73,027.50	9.0%	$0.00	$0.00	0.0%
VEDCORE03MR	BLUECREST - Software License and Subscription	Visual Editor Core System - Tier 3 Maint	$15,300.00	$13,923.00	9.0%	$0.00	$0.00	0.0%
VEDIPS	BLUECREST - Software License and Subscription	VISUAL EDITOR INSTALLATION PROFESSIONAL	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
         specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
VEDIPSR	BLUECREST - Software License and Subscription	Visual Editor Installation Pro Services	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
VEDNORM01L	BLUECREST - Software License and Subscription	VISUAL EDITOR NORMALIZER - TIER 1	$21,164.06	$19,259.29	9.0%	$0.00	$0.00	0.0%
VEDNORM01LR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 1	$16,718.75	$15,214.06	9.0%	$0.00	$0.00	0.0%
VEDNORM01MR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 1 Maint	$3,187.50	$2,900.63	9.0%	$0.00	$0.00	0.0%
VEDNORM02L	BLUECREST - Software License and Subscription	VISUAL EDITOR NORMALIZER - TIER 2	$33,862.50	$30,814.88	9.0%	$0.00	$0.00	0.0%
VEDNORM02LR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 2	$26,750.00	$24,342.50	9.0%	$0.00	$0.00	0.0%
VEDNORM02MR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 2 Maint	$5,100.00	$4,641.00	9.0%	$0.00	$0.00	0.0%
VEDNORM03L	BLUECREST - Software License and Subscription	VISUAL EDITOR NORMALIZER - TIER 3	$54,180.00	$49,303.80	9.0%	$0.00	$0.00	0.0%
VEDNORM03LR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 3	$42,800.00	$38,948.00	9.0%	$0.00	$0.00	0.0%
VEDNORM03MR	BLUECREST - Software License and Subscription	Visual Editor Normalizer - Tier 3 Maint	$8,160.00	$7,425.60	9.0%	$0.00	$0.00	0.0%
VEDSPS	BLUECREST - Software License and Subscription	VISUAL EDITOR APP DEV PROFESSIONAL SERVI	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%
VEDSPSR	BLUECREST - Software License and Subscription	Visual Editor App Dev Pro Services	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
VEDTPS	BLUECREST - Software License and Subscription	VISUAL EDITOR TRAINING PROFESSIONAL SERV	$2,476.80	$2,253.89	9.0%	$0.00	$0.00	0.0%
VEDTPSR	BLUECREST - Software License and Subscription	Visual Editor Training Pro Services	$2,112.00	$1,921.92	9.0%	$0.00	$0.00	0.0%
ZX20	BLUECREST - Software License and Subscription	14K CHASSIS SPEED	$66,560.18	$53,248.14	20.0%	$2,740.54	$2,603.51	5.0%
ZX22	BLUECREST - Software License and Subscription	14 INCH MODE SW KEY	$39,422.04	$31,537.62	20.0%	$3,082.58	$2,928.45	5.0%
ZX23	BLUECREST - Software License and Subscription	No Chg-over Module Software	$19,581.52	$15,665.22	20.0%	$1,609.87	$1,529.38	5.0%
ZX24	BLUECREST - Software License and Subscription	10k SW Key	$217.40	$173.92	20.0%	$0.00	$0.00	0.0%
ZX25	BLUECREST - Software License and Subscription	12k Speed Upgrade	$17,156.70	$13,725.36	20.0%	$1,341.56	$1,274.48	5.0%
ZX29	BLUECREST - Software License and Subscription	EPIC FLATS	$40,256.63	$32,205.30	20.0%	$1,340.25	$1,273.24	5.0%
ZX31	BLUECREST - Software License and Subscription	9K-12K UPGRADE 10X13	$42,850.03	$34,280.02	20.0%	$3,350.63	$3,183.10	5.0%
ZX45	BLUECREST - Software License and Subscription	Y254 HS SPEED KEY	$59,655.97	$47,724.78	20.0%	$936.35	$889.53	5.0%
MMFSBCCPOSTALDATA	BLUECREST - Software License and Subscription	Mail Manager FS Monthly BCC Postal Data	$5,455.00	$4,958.60	9.1%	$1,000.00	$950.00	5.0%
TNTCREDITS1K	BLUECREST - Software License and Subscription	Track N Trace - 1,000 Rec Block/12 month	$0.98	$0.89	9.1%	$0.00	$0.00	0.0%
BCC Configurable	BLUECREST - Software License and Subscription	BCCSoftware	$0.00	$0.00	9.1%	$0.00	$0.00	0.0%
BCCIPS	BLUECREST - Software License and Subscription	PROFESSIONAL SERVICE	$2,180.00	$1,981.62	9.1%	$0.00	$0.00	0.0%
U197065BCC	BLUECREST - Software License and Subscription	SYSTEM DISK AUSTRALI	$3.05	$2.77	9.1%	$0.00	$0.00	0.0%
U197075BCC	BLUECREST - Software License and Subscription	HONG KONG DIAGNOSTIC	$3.05	$2.77	9.1%	$0.00	$0.00	0.0%
U197165BCC	BLUECREST - Software License and Subscription	BACKUP SYS AUSTRALIA	$3.05	$2.77	9.1%	$0.00	$0.00	0.0%
VEDUPGR01LR	BLUECREST - Software License and Subscription	Visual Editor Upgrade	Quotable	Quotable	NA	$0.00	$0.00	0.0%
DIFCOMP01LR	BLUECREST - Software License and Subscription	StreamDiff Printstream Compare	Quotable	Quotable	NA	$0.00	$0.00	0.0%
DIFOTHR01LR	BLUECREST - Software License and Subscription	StreamDiff Other Software	Quotable	Quotable	NA	$0.00	$0.00	0.0%
BCCPOSO01LR	BLUECREST - Software License and Subscription	Postal Software Licenses	Quotable	Quotable	NA	$0.00	$0.00	0.0%
BCCPOSO02SR	BLUECREST - Software License and Subscription	Postal Software Subscriptions	Quotable	Quotable	NA	$0.00	$0.00	0.0%
GHSPOSO01SR	BLUECREST - Software License and Subscription	Postal Software Subscriptions	Quotable	Quotable	NA	$0.00	$0.00	0.0%
GHSPOSO02SR	BLUECREST - Software License and Subscription	Postal Software Referral	Quotable	Quotable	NA	$0.00	$0.00	0.0%
MC3CSUB01SR	BLUECREST - Software License and Subscription	Output Control Component Subscription	Quotable	Quotable	NA	$0.00	$0.00	0.0%
SWSEXTN01M	BLUECREST - Software License and Subscription	Extended Software Support	Quotable	Quotable	NA	$0.00	$0.00	0.0%
SWSEXTN02M	BLUECREST - Software License and Subscription	Enterprise Software Support	Quotable	Quotable	NA	$0.00	$0.00	0.0%
ENHDOCS03S	BLUECREST - Software License and Subscription	Output Enhance Volume Package - Tier 1	$12,000.00	$10,908.00	9.1%	$0.00	$10,908.00	0.0%
ENHDOCS04S	BLUECREST - Software License and Subscription	Output Enhance Volume Package - Tier 2	$19,000.00	$17,271.00	9.1%	$0.00	$17,271.00	0.0%
ENHDOCS05S	BLUECREST - Software License and Subscription	Output Enhance Volume Package - Tier 3	$36,000.00	$32,724.00	9.1%	$0.00	$32,724.00	0.0%
ENHDOCS06S	BLUECREST - Software License and Subscription	Output Enhance Volume Package - Tier 4	$85,000.00	$77,265.00	9.1%	$0.00	$77,265.00	0.0%
OFMCLCK02C	BLUECREST - Software License and Subscription	OfficeMail Annual Usage Base	$3,000.00	$2,727.00	9.1%	$0.00	$3,000.00	0.0%
OFMCLCK03C	BLUECREST - Software License and Subscription	OfficeMail Additional Usage T1 1k Click	$120.00	$109.08	9.1%	$0.00	$120.00	0.0%
OFMCLCK04C	BLUECREST - Software License and Subscription	OfficeMail Additional Usage T2 1k Click	$90.00	$81.81	9.1%	$0.00	$90.00	0.0%
OFMCLCK05C	BLUECREST - Software License and Subscription	OfficeMail Additional Usage T3 1k Click	$60.00	$54.54	9.1%	$0.00	$60.00	0.0%
OFMCLCK06C	BLUECREST - Software License and Subscription	OfficeMail Additional Usage T4 1k Click	$30.00	$27.27	9.1%	$0.00	$30.00	0.0%
OFMOBPSR	BLUECREST - Software License and Subscription	OfficeMail Initial Onboarding Services	$4,000.00	$3,636.00	9.1%	$0.00	$0.00	0.0%
OFMAAPSR	BLUECREST - Software License and Subscription	OfficeMail Additional App Services	$1,000.00	$909.00	9.1%	$0.00	$0.00	0.0%
OFMUTPSR	BLUECREST - Software License and Subscription	OfficeMail End User Training Services	$200.00	$181.80	9.1%	$0.00	$0.00	0.0%

NASPO: NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription   Offerors Response
  All products offered for this category of equipment shall meet or exceed the listed
            specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
ETMCUST01S	BLUECREST - Software License and Subscription	Enterprise Manager Custom Subscription	$1,000.00	$909.00	9.1%	$0.00	$0.00	0.0%
MGRCUST01S	BLUECREST - Software License and Subscription	Output Manager Custom Subscription	$1,000.00	$909.00	9.1%	$0.00	$0.00	0.0%
ENHCUST01S	BLUECREST - Software License and Subscription	Output Enhance Custom Subscription	$1,000.00	$909.00	9.1%	$0.00	$0.00	0.0%
DFWCUST01S	BLUECREST - Software License and Subscription	DFWorks Custom Subscription	$1,000.00	$909.00	9.1%	$0.00	$0.00	0.0%
VBMBREC01L	BLUECREST - Software License and Subscription	BMS Preprinted BRE Conn - Tier 1	$5,775.58	$5,250.00	9.1%	$0.00	$0.00	0.0%
VBMBREC02L	BLUECREST - Software License and Subscription	BMS Preprinted BRE Conn - Tier 2	$11,551.16	$10,500.00	9.1%	$0.00	$0.00	0.0%
VBMBREC03L	BLUECREST - Software License and Subscription	BMS Preprinted BRE Conn - Tier 3	$17,326.73	$15,750.00	9.1%	$0.00	$0.00	0.0%
VBMBREC04L	BLUECREST - Software License and Subscription	BMS Preprinted BRE Conn - Tier 4	$23,102.31	$21,000.00	9.1%	$0.00	$0.00	0.0%
VBMBREC05L	BLUECREST - Software License and Subscription	BMS Preprinted BRE Conn - Tier 5	$28,877.89	$26,250.00	9.1%	$0.00	$0.00	0.0%
SWTMLPS	BLUECREST - Software License and Subscription	SW T&M Professional Services Limited Professional Service	$249.98	$227.23	9.1%	$0.00	$0.00	0.0%
SWTMOPS	BLUECREST - Software License and Subscription	SW T&M Professional Services Open Professional Services	$272.70	$247.88	9.1%	$0.00	$0.00	0.0%
SOMPLAT01S	BLUECREST - Software License and Subscription	Strata Output Manager Platform - Tier 1 1 year Subscriptio	$7,272.00	$6,610.25	9.1%	$0.00	$0.00	0.0%
SOMPLAT02S	BLUECREST - Software License and Subscription	Strata Output Manager Platform - Tier 2 1 year Subscriptio	$9,090.00	$8,262.81	9.1%	$0.00	$0.00	0.0%
SOMPLAT03S	BLUECREST - Software License and Subscription	Strata Output Manager Platform - Tier 3 1 year Subscriptio	$13,635.00	$12,394.22	9.1%	$0.00	$0.00	0.0%
SOMSIDE01S	BLUECREST - Software License and Subscription	Strata Output Manager Mil Sides - Tier 1 1 year Subscriptio	$454.50	$413.14	9.1%	$0.00	$0.00	0.0%
SOMSIDE02S	BLUECREST - Software License and Subscription	Strata Output Manager Mil Sides - Tier 2 1 year Subscriptio	$545.40	$495.77	9.1%	$0.00	$0.00	0.0%
SOMSIDE03S	BLUECREST - Software License and Subscription	Strata Output Manager Mil Sides - Tier 3 1 year Subscriptio	$636.30	$578.40	9.1%	$0.00	$0.00	0.0%
SPMPLAT02S	BLUECREST - Software License and Subscription	Strata Printer Manager Platform - Tier 2 1 year Subscriptio	$4,545.00	$4,131.41	9.1%	$0.00	$0.00	0.0%
SPMPLAT03S	BLUECREST - Software License and Subscription	Strata Printer Manager Platform - Tier 3 1 year Subscriptio	$9,090.00	$8,262.81	9.1%	$0.00	$0.00	0.0%
SPMPRUN01S	BLUECREST - Software License and Subscription	Strata Printer Manager Printer Units 1 year Subscription	$1,818.00	$1,652.56	9.1%	$0.00	$0.00	0.0%
SSPPLAT01S	BLUECREST - Software License and Subscription	Strata Sphere Platform - Tier 1 1 year Subscription	$9,090.00	$8,262.81	9.1%	$0.00	$0.00	0.0%
SSPPLAT02S	BLUECREST - Software License and Subscription	Strata Sphere Platform - Tier 2 1 year Subscription	$13,635.00	$12,394.22	9.1%	$0.00	$0.00	0.0%
SSPPLAT03S	BLUECREST - Software License and Subscription	Strata Sphere Platform - Tier 3 1 year Subscription	$18,180.00	$16,525.62	9.1%	$0.00	$0.00	0.0%
SSPMMPS01S	BLUECREST - Software License and Subscription	Strata Sphere Million MP - Tier 1 1 year Subscription	$181.80	$165.26	9.1%	$0.00	$0.00	0.0%
SSPMMPS02S	BLUECREST - Software License and Subscription	Strata Sphere Million MP - Tier 2 1 year Subscription	$363.60	$330.51	9.1%	$0.00	$0.00	0.0%
SSPMMPS03S	BLUECREST - Software License and Subscription	Strata Sphere Million MP - Tier 3 1 year Subscription	$545.40	$495.77	9.1%	$0.00	$0.00	0.0%
EAMOCLW01S	BLUECREST - Software License and Subscription	BMS Multi-Input file Processing 1 year Subscription	$1,818.00	$1,652.56	9.1%	$0.00	$0.00	0.0%
EAMOCLW02S	BLUECREST - Software License and Subscription	Advanced Data Preparation Add-on 1 year Subscription	$3,272.40	$2,974.61	9.1%	$0.00	$0.00	0.0%
SWPMGPS	BLUECREST - Software License and Subscription	SWPM Professional Services Professional Services	$1,999.80	$1,817.82	9.1%	$0.00	$0.00	0.0%
SOFTWARE	BlueCrest – Software maintenance	Must be quoted	Quote	Quote	Quote	Quote	N/A	NA
1505-QT	Consumables	SHIELD CLEANER	$36.53	$29.22	20.0%	$0.00	$0.00	0.0%
405-4	Consumables	405-4 WATER BASED WASH/PRINTER #5701	$124.98	$99.98	20.0%	$0.00	$0.00	0.0%
41A-A	Consumables	IMAJE EMPTY INK CARTRIDGE	$67.03	$53.62	20.0%	$0.00	$0.00	0.0%
41B-E	Consumables	LRG CAPCTY FLRESNT ORANGE INK	$812.41	$649.93	20.0%	$0.00	$0.00	0.0%
41B-F	Consumables	LRG CAPCTY FLUORESENT ADDITIVE	$214.74	$171.79	20.0%	$0.00	$0.00	0.0%
43K-A	Consumables	ACCELEJET CYN PGMNT INK	$1,373.04	$1,098.43	20.0%	$0.00	$0.00	0.0%
43K-B	Consumables	ACCELEJET MAGENTA PGMNT INK	$1,373.04	$1,098.43	20.0%	$0.00	$0.00	0.0%
43K-C	Consumables	ACCELEJET YELLOW PGMNT INK	$1,373.04	$1,098.43	20.0%	$0.00	$0.00	0.0%
43K-D	Consumables	ACCELEJET BLACK PGMNT INK	$915.36	$732.29	20.0%	$0.00	$0.00	0.0%
43K-E	Consumables	ACCELEJET PRINTHEAD WASH	$915.36	$732.29	20.0%	$0.00	$0.00	0.0%
48A-9	Consumables	INTELLIJET WEB WIPE 10 UP	$1,789.59	$1,431.67	20.0%	$0.00	$0.00	0.0%
48A-A	Consumables	INTLJET 200L BNDNG AGNT PRNTHD	$1,136.25	$909.00	20.0%	$0.00	$0.00	0.0%
48A-B	Consumables	INTELLIJET 20 WEB WIPE 10 UP	$1,789.59	$1,431.67	20.0%	$0.00	$0.00	0.0%
48C-0	Consumables	INTELLIJET A50 BONDING AGENT INK DRUM	$4,545.00	$3,636.00	20.0%	$0.00	$0.00	0.0%
48C-1	Consumables	INTELLIJET A50 BLACK INK DRUM	$11,930.63	$9,544.50	20.0%	$0.00	$0.00	0.0%
48C-2	Consumables	INTELLIJET A50 CYAN INK DRUM	$19,089.00	$15,271.20	20.0%	$0.00	$0.00	0.0%
48C-3	Consumables	INTELLIJET A50 MAGENTA INK DRUM	$19,089.00	$15,271.20	20.0%	$0.00	$0.00	0.0%
48C-4	Consumables	INTELLIJET A50 YELLOW INK DRUM	$19,089.00	$15,271.20	20.0%	$0.00	$0.00	0.0%
48C-5	Consumables	INTELLIJET A51 BLACK PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-6	Consumables	INTELLIJET A51 CYAN PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-7	Consumables	INTELLIJET A51 MAGENTA PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription | Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: | Base (No Fee)

Maintenance

Maintenance for years 2-5 | SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
48C-8	Consumables	INTELLIJET A51 YELLOW PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-A	Consumables	INTELLIJET A20 BONDING AGENT PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-C	Consumables	INTELLIJET A51 CYAN/MAGENTA PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-D	Consumables	INTELLIJET MICR II PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-E	Consumables	INTELLIJET 3 LITER MICR II INK	$2,624.74	$2,099.79	20.0%	$0.00	$0.00	0.0%
48C-G	Consumables	INTELLIJET BLACK PRINT HEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
48C-H	Consumables	INTELLIJET A50 BONDING AGNT	$4,772.25	$3,817.80	20.0%	$0.00	$0.00	0.0%
48F-2	Consumables	PRINT+ CYAN INK CARTRIDGE	$159.60	$127.68	20.0%	$0.00	$0.00	0.0%
48F-3	Consumables	PRINT+ MAGENTA INK CARTRIDGE	$159.60	$127.68	20.0%	$0.00	$0.00	0.0%
48F-4	Consumables	PRINT+ YELLOW INK CARTRIDGE	$159.60	$127.68	20.0%	$0.00	$0.00	0.0%
48F-6	Consumables	PRINT+ CYAN PRINTHEAD	$920.75	$736.60	20.0%	$0.00	$0.00	0.0%
48F-7	Consumables	PRINT+ MAGENTA PRINTHEAD	$920.75	$736.60	20.0%	$0.00	$0.00	0.0%
48F-8	Consumables	PRINT+ YELLOW PRINTHEAD	$920.75	$736.60	20.0%	$0.00	$0.00	0.0%
48F-9	Consumables	PRINT+ WEB WIPE CLEANER	$337.60	$270.08	20.0%	$0.00	$0.00	0.0%
48F-K	Consumables	PRINT+ BLK CTDG PRNTR	$159.60	$127.68	20.0%	$0.00	$0.00	0.0%
48F-P	Consumables	PRINT+ BLK PRNTHD PRNTR	$920.75	$736.60	20.0%	$0.00	$0.00	0.0%
571-2	Consumables	3.55X1.75 VARISORT LABEL	$147.70	$118.16	20.0%	$0.00	$0.00	0.0%
571-D	Consumables	SR72105 SEPRATR CARDS-OLYMPUS	$465.85	$372.68	20.0%	$0.00	$0.00	0.0%
607-0	Consumables	E-Z Seal 50 Gallon Drum	$412.86	$330.29	20.0%	$0.00	$0.00	0.0%
613-H	Consumables	CONNECT+ ADHESIVE TAPE 3/ROLLS	$63.51	$50.81	20.0%	$0.00	$0.00	0.0%
614-0	Consumables	614-0 1/4 PINT RED INK	$31.80	$25.44	20.0%	$0.00	$0.00	0.0%
672-6	Consumables	PLEATED HIGH CAPACITY FILTER	$81.81	$65.45	20.0%	$0.00	$0.00	0.0%
793-5	Consumables	DM100I RED INK CART 1BOX	$55.96	$44.77	20.0%	$0.00	$0.00	0.0%
SL-43K-F	Consumables	AcceleJet (EMT) Cutter Blade	$2,424.20	$1,939.36	20.0%	$0.00	$0.00	0.0%
SL-43K-T	Consumables	AcceleJet (EMT) Slitter Wheel 3.02x1.75	$10.56	$8.45	20.0%	$0.00	$0.00	0.0%
SL-48H-8	Consumables	INTELLIJET A53 HDNA YLW PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
SL-48H-A	Consumables	INTELLIJET A53 HDNA BA PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
SL-48H-C	Consumables	INTELLIJET A53 HDNA MGN/CYN PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
SL-48H-G	Consumables	INTELLIJET A52 BLK PRINTHEAD	$1,193.06	$954.45	20.0%	$0.00	$0.00	0.0%
SL-TNK-2175	Consumables	DEIONIED WATER CLEANER	$10.52	$8.42	20.0%	$0.00	$0.00	0.0%
SL-TNK-5740	Consumables	FLEXPRINT EB	$52.62	$42.10	20.0%	$0.00	$0.00	0.0%
SL-TNK-5872	Consumables	KIM WIPES	$15.20	$12.16	20.0%	$0.00	$0.00	0.0%
SL-TNK-6161	Consumables	EAGLE SERIES SOLUTION	$93.54	$74.83	20.0%	$0.00	$0.00	0.0%
SL-TNK-6205	Consumables	EAGLE FLEXPRINT AS100 BLACK INK	$935.36	$748.29	20.0%	$0.00	$0.00	0.0%
1E31	Inserters - Production	Laser Report Printer	$587.73	$470.18	20.0%	$0.00	$0.00	0.0%
921H	Inserters - Production	UPPER FOLD PLATE	$701.52	$561.22	20.0%	$0.00	$0.00	0.0%
921J	Inserters - Production	LOWER FOLD PLATE	$701.52	$561.22	20.0%	$0.00	$0.00	0.0%
921K	Inserters - Production	LOWER DEFLECTOR	$701.52	$561.22	20.0%	$0.00	$0.00	0.0%
921L	Inserters - Production	UPPER DEFLECTOR	$701.52	$561.22	20.0%	$0.00	$0.00	0.0%
CARD16	Inserters - Production	TIP ON CARD FEEDER FOR EPIC CHASSIS	$70,060.68	$56,048.54	20.0%	$7,811.90	$7,421.31	5.0%
CARD16A	Inserters - Production	OFF CENTER KIT FOR TIP ON CARD FEEDER	$4,802.41	$3,841.93	20.0%	$535.48	$508.70	5.0%
CARD16-PROD-SPARES	Inserters - Production	SPARES FOR CARD16 PROD BUY	$8,458.73	$6,766.98	20.0%	$0.00	$0.00	0.0%
CARD17	Inserters - Production	TIP ON CARD FEEDER FOR VACUUM TABLE	$64,449.79	$51,559.83	20.0%	$7,186.27	$6,826.96	5.0%
CARD18	Inserters - Production	VACUUM INPUT DIVERT MODULE	$56,440.94	$45,152.75	20.0%	$6,293.27	$5,978.61	5.0%
CARD18M	Inserters - Production	DIVERT MODULE MONITOR KIT	$3,793.33	$3,034.66	20.0%	$422.96	$401.82	5.0%
CARD20	Inserters - Production	DUAL VACUUM TABLE, FEEDER CONFIG	$250,757.89	$200,606.31	20.0%	$27,959.98	$26,561.99	5.0%
CARD21B	Inserters - Production	COGNEX DM60 BARCODE, CARD FDR, BOTTOM	$7,848.77	$6,279.02	20.0%	$875.15	$831.40	5.0%
CARD21T	Inserters - Production	COGNEX DM60 BARCODE, CARD FDR, TOP	$7,668.78	$6,135.02	20.0%	$855.08	$812.33	5.0%
CARD22	Inserters - Production	SINGLE VACUUM TABLE WITH CARD LEG INPUT	$216,923.62	$173,538.90	20.0%	$24,187.40	$22,978.03	5.0%
CARD22B	Inserters - Production	COGNEX 8401 BARCODE, CARD FEEDER, BOTTOM	$15,267.97	$12,214.38	20.0%	$1,702.41	$1,617.29	5.0%
CARD22D	Inserters - Production	DESKEW MOTOR KIT FOR CARD22	$2,866.24	$2,292.99	20.0%	$319.59	$303.61	5.0%

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DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
CARD22T	Inserters - Production	COGNEX 8401 BARCODE, CARD FEEDER, TOP	$15,267.97	$12,214.38	20.0%	$1,702.41	$1,617.29	5.0%
CARD23	Inserters - Production	7 STAGE BUFFER FOR INPUT VACUUM TABLE	$86,807.79	$69,446.23	20.0%	$9,679.23	$9,195.27	5.0%
CARD24	Inserters - Production	FEEDER/CARD PRINT/REFEED MODULE	$258,069.60	$206,455.68	20.0%	$28,775.25	$27,336.49	5.0%
CARD26	Inserters - Production	ASSY - GLUE MELTER, 4KG, W/TABLE, DOM	$21,009.13	$16,807.30	20.0%	$2,342.56	$2,225.43	5.0%
CARD27	Inserters - Production	ASSY - GLUE MELTER, 7KG, W/TABLE, DOM	$26,331.98	$21,065.58	20.0%	$2,936.07	$2,789.26	5.0%
CARD28	Inserters - Production	ASSY - GLUE MELTER, 4KG, W/TABLE, EXPORT	$22,714.41	$18,171.53	20.0%	$2,342.56	$2,225.43	5.0%
CARD29	Inserters - Production	ASSY - GLUE MELTER, 7KG, W/TABLE, EXPORT	$26,331.98	$21,065.58	20.0%	$2,936.07	$2,789.26	5.0%
CARD30	Inserters - Production	ASSY - GLUE NOZZLE W/8 FT HOSE	$8,009.81	$6,407.85	20.0%	$893.11	$848.45	5.0%
CARD31	Inserters - Production	ASSY - GLUE NOZZLE W/16 FT HOSE	$11,064.77	$8,851.82	20.0%	$1,233.74	$1,172.06	5.0%
CARD32	Inserters - Production	ASSY - OPTIONAL ADDITIONAL GLUE NOZZLE	$9,273.05	$7,418.44	20.0%	$1,033.96	$982.27	5.0%
CS09300	Inserters - Production	ASSY - CHASSIS LEAP FROG	$3,161.01	$2,528.81	20.0%	$0.00	$0.00	0.0%
CS80159	Inserters - Production	ASSY, UPPER 14' BUCKLE CHUTE	$3,187.41	$2,549.93	20.0%	$0.00	$0.00	0.0%
CUFOB175	Inserters - Production	CUSTOM FOB DC175	$5,681.25	$4,545.00	20.0%	$0.00	$0.00	0.0%
DCFOB175	Inserters - Production	DC INSERTER FOB DC175	$2,840.63	$2,272.50	20.0%	$0.00	$0.00	0.0%
DFSE	Inserters - Production	DFW Installation Time	$2,102.06	$1,681.65	20.0%	$0.00	$0.00	0.0%
DITP	Inserters - Production	DITP 90" Adjust Table w/o Doors	$6,144.39	$4,915.51	20.0%	$0.00	$0.00	0.0%
DMIH	Inserters - Production	DMIV INFINITY SERIES MAILING MACHINE	$2,354.48	$1,883.58	20.0%	$1,825.18	$1,733.92	5.0%
DMIM	Inserters - Production	DMIV INFINITY SERIES MAILING MACHINE	$1,345.42	$1,076.34	20.0%	$1,042.96	$990.81	5.0%
DMIV2	Inserters - Production	DMIV INFINITY SERIES MAILING MACHINE	$35,661.12	$28,528.90	20.0%	$2,737.77	$2,600.88	5.0%
DMIV201	Inserters - Production	DMI V2 ENGINES UPGRADE KIT	$20,472.16	$16,377.73	20.0%	$2,740.44	$2,603.42	5.0%
DMIV204	Inserters - Production	(USE R784068) DMIV2 SINGLE INK CART-771	$700.35	$560.28	20.0%	$0.00	$0.00	0.0%
DMIV205	Inserters - Production	(USE R780046) DMI V2 SINGLE PRINT HEAD	$2,334.77	$1,867.82	20.0%	$0.00	$0.00	0.0%
DP12INK	Inserters - Production	INK CARTRIDGE- DP12KR METER, BLACK	$48.80	$39.04	20.0%	$0.00	$0.00	0.0%
DP12INK-12MP	Inserters - Production	BLK INK CARTRIDGE- DP12KR METER, QTY 12	$580.57	$464.46	20.0%	$0.00	$0.00	0.0%
DP12INK-1MP	Inserters - Production	BLK INK CARTRIDGE- DP12KR METER, QTY 1	$48.79	$39.03	20.0%	$0.00	$0.00	0.0%
DP12INK-48MP	Inserters - Production	BLK INK CARTRIDGE- DP12KR METER, QTY 48	$2,266.82	$1,813.46	20.0%	$0.00	$0.00	0.0%
DP12INK-96MP	Inserters - Production	BLK INK CARTRIDGE- DP12KR METER, QTY 96	$3,971.19	$3,176.95	20.0%	$0.00	$0.00	0.0%
DP12KR	Inserters - Production	DATA-PAC 12K RESETTABLE METER BASE	$30,388.75	$24,311.00	20.0%	$2,420.22	$2,299.21	5.0%
DP12STND	Inserters - Production	STAND- DATA-PAC METER, ROLL-UP	$4,842.70	$3,874.16	20.0%	$0.00	$0.00	0.0%
FF3L	Inserters - Production	Std Install PLC FM Per Wk	$6,249.38	$4,999.50	20.0%	$0.00	$0.00	0.0%
FL2C	Inserters - Production	SUREFEED FEEDERS - SE 900 EX	$5,769.72	$4,615.78	20.0%	$537.15	$510.29	5.0%
FL2D	Inserters - Production	SUREFEED FEEDERS - ECO 900 EX	$7,318.64	$5,854.91	20.0%	$658.00	$625.10	5.0%
FL3E	Inserters - Production	RS Chassis 6 station 10X13 Pkg	$172,814.74	$138,251.79	20.0%	$16,346.14	$15,528.83	5.0%
FL3G	Inserters - Production	RS Chassis 9 station 10X13 Pkg	$190,307.53	$152,246.02	20.0%	$17,975.43	$17,076.66	5.0%
FL3K	Inserters - Production	RS Chassis 12 statn 10X13 Pkg	$207,801.58	$166,241.26	20.0%	$19,606.05	$18,625.75	5.0%
FL56	Inserters - Production	Top Edge Marker	$7,028.62	$5,622.90	20.0%	$1,066.23	$1,012.92	5.0%
FL7E	Inserters - Production	ASSY OUTFEED CONVEYOR 9'	$7,285.73	$5,828.58	20.0%	$339.74	$322.76	5.0%
FLFA	Inserters - Production	REPORT PRINTER	$1,254.22	$1,003.38	20.0%	$268.57	$255.15	5.0%
FLFB	Inserters - Production	10 X 13 SERVO FRICTION FEEDER	$11,970.89	$9,576.71	20.0%	$1,168.29	$1,109.88	5.0%
FLFC	Inserters - Production	6 X 9 SERVO FRICTION FEEDER	$11,927.67	$9,542.14	20.0%	$1,123.31	$1,067.14	5.0%
FLFM	Inserters - Production	2 UP CUTTER	$50,336.45	$40,269.16	20.0%	$4,525.65	$4,299.36	5.0%
FLFN	Inserters - Production	20in INLINE FOLDER	$42,774.76	$34,219.81	20.0%	$2,744.85	$2,607.60	5.0%
FLN0	Inserters - Production	ASSY DUMMY FEEDER (6X9)	$4,942.61	$3,954.09	20.0%	$145.03	$137.78	5.0%
FLU0	Inserters - Production	6X9 FRICTION FEEDER (RS)	$9,408.57	$7,526.86	20.0%	$816.46	$775.64	5.0%
FLUB	Inserters - Production	ASSY FEEDER 6X9 THIN MAT'L	$10,654.40	$8,523.52	20.0%	$792.29	$752.68	5.0%
FLV0	Inserters - Production	10X13 FRICTION FEEDER (RS)	$9,392.78	$7,514.22	20.0%	$815.09	$774.34	5.0%
FLV1	Inserters - Production	ROTARY FEEDER (RS)	$23,969.61	$19,175.69	20.0%	$2,075.39	$1,971.62	5.0%
FLVB	Inserters - Production	ASSY FEEDER 10X13 THIN MAT'L	$10,654.40	$8,523.52	20.0%	$792.29	$752.68	5.0%
FYA2	Inserters - Production	FDR SM PROD W/ SNGLE SEP 110V	$4,035.33	$3,228.26	20.0%	$354.03	$336.33	5.0%
FYAG	Inserters - Production	1200-IJ 24VDC	$323.76	$259.01	20.0%	$31.74	$30.15	5.0%
FYAH	Inserters - Production	1200-IJ 915/1015 24VDC S/S	$589.58	$471.66	20.0%	$57.38	$54.51	5.0%

Software, License and Subscription   Offerors Response
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DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
FYAN	Inserters - Production	1200-IJ GEAR DOWN	$322.59	$258.07	20.0%	$30.52	$28.99	5.0%
FYC0	Inserters - Production	ENCODER mount (SECAP)	$137.61	$110.09	20.0%	$0.00	$0.00	0.0%
FYC1	Inserters - Production	FIT56 ENCODER MOUNT FOR MCS	$467.43	$373.94	20.0%	$0.00	$0.00	0.0%
FYC2	Inserters - Production	ENCODER mount for (DOMINO)	$286.80	$229.44	20.0%	$0.00	$0.00	0.0%
FYC3	Inserters - Production	SPEED FOLLOW OPTION	$2,299.43	$1,839.54	20.0%	$217.54	$206.67	5.0%
FYC4	Inserters - Production	DUAL MOTOR	$2,229.76	$1,783.81	20.0%	$138.32	$131.40	5.0%
FYC5	Inserters - Production	FIT56 CANTILEVERED FEEDER STAND	$643.06	$514.45	20.0%	$0.00	$0.00	0.0%
FYC6	Inserters - Production	MONITOR STAND (STD)	$502.36	$401.89	20.0%	$0.00	$0.00	0.0%
FYC7	Inserters - Production	MONITOR STAND (SECAP)	$720.02	$576.02	20.0%	$68.49	$65.06	5.0%
FYC8	Inserters - Production	FIT-20-CL-3 20IN INFD CANTILVR 3 BELT	$6,496.73	$5,197.38	20.0%	$615.03	$584.28	5.0%
FYC9	Inserters - Production	FIT-20 INFEED 5 BELT	$6,632.75	$5,306.20	20.0%	$627.12	$595.76	5.0%
FYCA	Inserters - Production	FIT-FS FIT FDR STAND NO DOORS	$2,633.20	$2,106.56	20.0%	$0.00	$0.00	0.0%
FYCB	Inserters - Production	FIT-FC FIT FDR STAND DOORS	$3,565.13	$2,852.10	20.0%	$0.00	$0.00	0.0%
FYCS	Inserters - Production	PROGRAMMABLE ENCODER	$1,467.14	$1,173.71	20.0%	$138.31	$131.40	5.0%
FYCU	Inserters - Production	14.5" WIDE BELT FIT 56	$3,321.41	$2,657.13	20.0%	$314.23	$298.52	5.0%
FYCV	Inserters - Production	14.5" WIDE BELT FIT72	$3,151.08	$2,520.86	20.0%	$298.12	$283.21	5.0%
FYCX	Inserters - Production	9000W DRYER MOUNT	$643.06	$514.45	20.0%	$0.00	$0.00	0.0%
FYCY	Inserters - Production	PROGRAMMABLE ENCODER	$718.73	$574.98	20.0%	$76.54	$72.72	5.0%
FYDB	Inserters - Production	VIDEO-JET FRAMING AND CABLES	$385.84	$308.67	20.0%	$0.00	$0.00	0.0%
FYF2	Inserters - Production	APAS ATT W 72" TRNS 220V	$74,697.15	$59,757.72	20.0%	$6,910.21	$6,564.70	5.0%
FYF3	Inserters - Production	APAS ATT W 112" TRNS 220V	$115,655.69	$92,524.55	20.0%	$8,191.70	$7,782.12	5.0%
FYF4	Inserters - Production	2nd card feeder	$28,332.88	$22,666.30	20.0%	$2,680.51	$2,546.48	5.0%
FYF5	Inserters - Production	APAS-112 APAS ATT W 112" TRNS 220V SING	$96,941.88	$77,553.50	20.0%	$8,191.76	$7,782.17	5.0%
FYK0	Inserters - Production	PLC Flowmaster 3 stn XL	$116,769.03	$93,415.22	20.0%	$14,432.81	$13,711.17	5.0%
FYK1	Inserters - Production	PLC Flowmaster 6 stn XL	$100,576.37	$80,461.10	20.0%	$12,441.02	$11,818.97	5.0%
FYK2	Inserters - Production	PLC Flowmaster 9 stn XL	$130,146.39	$104,117.11	20.0%	$16,071.93	$15,268.33	5.0%
FYK3	Inserters - Production	PLC Flowmaster 12 stn XL	$152,246.34	$121,797.07	20.0%	$18,800.72	$17,860.69	5.0%
FYKA	Inserters - Production	With Rotary Feeders and Compressor	$4,258.21	$3,406.57	20.0%	$402.86	$382.72	5.0%
FYKB	Inserters - Production	INSERTER FLOWSORT CONVEYOR 9'	$8,567.90	$6,854.32	20.0%	$793.63	$753.95	5.0%
FYKF	Inserters - Production	INSERTER ASSY 10X13 TURNOVER IF	$18,485.52	$14,788.42	20.0%	$1,603.16	$1,523.00	5.0%
FYS0	Inserters - Production	EXTRA STA FDR 110V	$5,495.79	$4,396.63	20.0%	$470.00	$446.50	5.0%
FYS1	Inserters - Production	EXTRA STA FDR 220V	$5,877.03	$4,701.62	20.0%	$500.52	$475.50	5.0%
FYS2	Inserters - Production	900EI REPLACEMNT FDR 110V	$4,292.23	$3,433.78	20.0%	$377.22	$358.36	5.0%
FYS3	Inserters - Production	900EI REPLACEMNT FDR 220V	$4,421.26	$3,537.01	20.0%	$389.43	$369.96	5.0%
FYS4	Inserters - Production	1200EI REPLACMNT FDR 110V	$5,888.76	$4,711.01	20.0%	$512.73	$487.09	5.0%
FYS5	Inserters - Production	1200EI REPLACMNT FDR 220V	$5,918.09	$4,734.47	20.0%	$543.25	$516.09	5.0%
FYS6	Inserters - Production	1500 CONT FDR 15 IN 110V	$6,260.62	$5,008.50	20.0%	$533.48	$506.81	5.0%
FYS7	Inserters - Production	1500 CONT FDR 15 IN 220V	$6,240.68	$4,992.54	20.0%	$512.73	$487.09	5.0%
FYS8	Inserters - Production	1200 CONT FDR 12 IN 110V	$4,762.62	$3,810.10	20.0%	$512.73	$487.09	5.0%
FYS9	Inserters - Production	1200 CONT FDR 12 IN 220V	$4,762.62	$3,810.10	20.0%	$512.73	$487.09	5.0%
FYSA	Inserters - Production	FORCEFLEX FDR 14 IN 110V	$11,175.74	$8,940.59	20.0%	$765.43	$727.16	5.0%
FYSB	Inserters - Production	FORCEFLEX FDR 14 IN 220V	$11,202.72	$8,962.18	20.0%	$793.51	$753.83	5.0%
FYSC	Inserters - Production	FORCEFLEX FDR 20 IN 110V	$13,748.97	$10,999.18	20.0%	$892.75	$848.11	5.0%
FYSD	Inserters - Production	FORCEFLEX FDR 20 IN 220V	$13,670.45	$10,936.36	20.0%	$811.03	$770.48	5.0%
FYSE	Inserters - Production	FEEDMAX HI CAP FDR 110V	$15,190.43	$12,152.34	20.0%	$1,295.21	$1,230.45	5.0%
FYSF	Inserters - Production	FEEDMAX HI CAP FDR 220V	$15,183.40	$12,146.72	20.0%	$1,287.90	$1,223.50	5.0%
FYSG	Inserters - Production	FEEDMAX S HI CAP FDR 110V	$19,769.12	$15,815.30	20.0%	$1,547.67	$1,470.29	5.0%
FYSJ	Inserters - Production	PKG FDR 6 IN 110V	$7,427.81	$5,942.25	20.0%	$799.61	$759.63	5.0%
FYSK	Inserters - Production	PKG FDR 6 IN 220V	$7,427.81	$5,942.25	20.0%	$799.61	$759.63	5.0%
FYSL	Inserters - Production	PKG FDR 12 IN 110V	$8,504.69	$6,803.75	20.0%	$915.59	$869.81	5.0%
FYSM	Inserters - Production	PKG FDR 12 IN 220V	$8,504.69	$6,803.75	20.0%	$915.59	$869.81	5.0%

Software, License and Subscription   Offerors Response
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        specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
FYSN	Inserters - Production	PKG FDR 18 IN 110V	$10,319.41	$8,255.53	20.0%	$1,110.91	$1,055.37	5.0%
FYSP	Inserters - Production	PKG FDR 18 IN 220V	$10,319.41	$8,255.53	20.0%	$1,110.91	$1,055.37	5.0%
FYT2	Inserters - Production	FDR SM PROD-SNGL SEP 220V	$4,335.63	$3,468.50	20.0%	$410.18	$389.67	5.0%
FYT3	Inserters - Production	PKG FDR 6 IN 110V	$7,427.81	$5,942.25	20.0%	$799.61	$759.63	5.0%
FYY0	Inserters - Production	BUMP TURN 110V	$4,389.00	$3,511.20	20.0%	$415.23	$394.47	5.0%
FYY2	Inserters - Production	STAND ALONE BELT TO 110V	$10,603.14	$8,482.51	20.0%	$1,009.61	$959.13	5.0%
FYY4	Inserters - Production	FBI New style	$12,795.36	$10,236.29	20.0%	$1,210.11	$1,149.60	5.0%
FYY7	Inserters - Production	SPEED6-SA-TUV 6FT CONVEYOR SPD UP 110V	$9,144.17	$7,315.34	20.0%	$707.32	$671.95	5.0%
FYY8	Inserters - Production	SPEED6-SA-TUV 6FT CONVEYOR SPD UP 220V	$8,868.29	$7,094.63	20.0%	$615.97	$585.17	5.0%
FYYW	Inserters - Production	SPEED9-SA-TUV 9FT CONVEYOR	$10,519.81	$8,415.85	20.0%	$638.15	$606.25	5.0%
FYYX	Inserters - Production	12 FT CONVEYOR SPD UP 220V	$7,164.10	$5,731.28	20.0%	$677.30	$643.44	5.0%
IA08	Inserters - Production	MSE PPS 2"+2" EFS 44"	$102,133.99	$81,707.19	20.0%	$8,343.40	$7,926.23	5.0%
IA0C	Inserters - Production	MSE PPS 2"+2" VTT 19"	$94,563.72	$75,650.98	20.0%	$7,511.32	$7,135.75	5.0%
IA0D	Inserters - Production	LAYOUTDESIGNER BASIC SEAT	$3,005.31	$2,404.25	20.0%	$0.00	$0.00	0.0%
IA0F	Inserters - Production	PPS START UP KIT - 2 PRINT	$626.11	$500.89	20.0%	$0.00	$0.00	0.0%
IA14	Inserters - Production	DO NOT USE !!! PPS WITH COMPOSER-2" FOR Y320	$22,380.18	$17,904.14	20.0%	$3,329.51	$3,163.03	5.0%
IA15	Inserters - Production	DO NOT USE !!! PPS W/ COMPOSER-2" + 2" FOR Y320	$33,300.69	$26,640.55	20.0%	$5,117.33	$4,861.47	5.0%
IA16	Inserters - Production	DO NOT USE !!! PPS WITH COMPOSER-4" FOR Y320	$33,300.69	$26,640.55	20.0%	$5,117.33	$4,861.47	5.0%
IA17	Inserters - Production	DO NOT USE !!! PPS WITH COMPOSER-4" + 2" FOR Y320	$43,965.51	$35,172.41	20.0%	$6,646.06	$6,313.75	5.0%
IA18	Inserters - Production	DO NOT USE !!! PPS WITH COMPOSER-4" + 4" FOR Y320	$66,476.66	$53,181.33	20.0%	$10,214.73	$9,704.00	5.0%
IA19	Inserters - Production	PPS W/ COMP, CONT PC, W7 KIT FOR Y320	$12,199.82	$9,759.86	20.0%	$1,709.10	$1,623.64	5.0%
IA20	Inserters - Production	PP COMPOSER FOR NEW PPM	$30,495.20	$24,396.16	20.0%	$0.00	$0.00	0.0%
IA21	Inserters - Production	PPM UPGRADE IMAGER V3V4 TO PP COMPOSER	$16,280.86	$13,024.69	20.0%	$0.00	$0.00	0.0%
IA22	Inserters - Production	UPGRADE PP COMPOSER WITH PDF WORKFLOW	$12,236.33	$9,789.06	20.0%	$1,136.98	$1,080.13	5.0%
IA23	Inserters - Production	MCS COLOR PPM OEM SOLUTION	$291,764.37	$233,411.50	20.0%	$25,174.66	$23,915.93	5.0%
IA26	Inserters - Production	PRINT + EXPRESS 1-4.25" PRINT HEAD	$134,127.45	$107,301.96	20.0%	$22,144.98	$21,037.73	5.0%
IA27	Inserters - Production	UPGRADE PP COMPOSER IA21 W/ PDF WORKFLOW	$12,236.33	$9,789.06	20.0%	$1,136.98	$1,080.13	5.0%
IA28	Inserters - Production	PPS W/ COMP, CONT PC, WIN10 KIT FOR Y320	$12,415.67	$9,932.54	20.0%	$1,153.64	$1,095.96	5.0%
IA29	Inserters - Production	PPM OR PPS MONO PDF (MAKO)	$9,367.50	$7,494.00	20.0%	$0.00	$0.00	0.0%
IA2G	Inserters - Production	EAGLE AMS 40 SYSTEM	$119,678.70	$95,742.96	20.0%	$0.00	$0.00	0.0%
IA2I	Inserters - Production	EAGLE 20, Y320/8	$70,972.61	$56,778.09	20.0%	$0.00	$0.00	0.0%
IA2W	Inserters - Production	ARRAY INSTALLATION SUPPORT	$8,749.13	$6,999.30	20.0%	$0.00	$0.00	0.0%
IA30	Inserters - Production	NEW PPM, COMPOSER +PDF(MAKO) +CMYK	$45,464.75	$36,371.80	20.0%	$0.00	$0.00	0.0%
IA31	Inserters - Production	EXISTING DDS RETRO, +PPM COMPOSER +PDF	$30,671.19	$24,536.95	20.0%	$0.00	$0.00	0.0%
INFOB175	Inserters - Production	DC INSITE OR IMPORTER FOB DC175	$2,840.63	$2,272.50	20.0%	$0.00	$0.00	0.0%
INSLB	Inserters - Production	CUSTOM ENG LABOR -INSERTER	$284.06	$227.25	20.0%	$0.00	$0.00	0.0%
MSFOB175	Inserters - Production	DC MSM FOB DC175	$2,840.63	$2,272.50	20.0%	$0.00	$0.00	0.0%
PD32	Inserters - Production	KPI DASHBOARD BASE	$15,048.00	$12,038.40	20.0%	$1,423.66	$1,352.47	5.0%
PDPN	Inserters - Production	1 Day Performance & Productivity Course	$13,635.00	$10,908.00	20.0%	$0.00	$0.00	0.0%
PDPP	Inserters - Production	PERFORMANCE AND PRODUCTIVITY COURSE 2.5	$3,976.88	$3,181.50	20.0%	$0.00	$0.00	0.0%
PL2S	Inserters - Production	PULSE 2D SCANNER	$5,670.03	$4,536.02	20.0%	$414.95	$394.20	5.0%
PLAC	Inserters - Production	PULSE ACCUMULATOR	$5,137.28	$4,109.82	20.0%	$376.00	$357.20	5.0%
PLBF	Inserters - Production	PULSE BOOKLET FEEDER	$5,905.12	$4,724.10	20.0%	$432.40	$410.78	5.0%
PLBL	Inserters - Production	PULSE BELT INLINE STACKER	$364.23	$291.38	20.0%	$26.86	$25.52	5.0%
PLBP	Inserters - Production	EXIT TRANSPORT PULSE MID-TIER	$3,351.44	$2,681.15	20.0%	$245.74	$233.46	5.0%
PLBS	Inserters - Production	PULSE BELT STACKER	$4,789.34	$3,831.47	20.0%	$350.49	$332.96	5.0%
PLDC	Inserters - Production	PULSE DC SOFTWARE	$2,088.04	$1,670.43	20.0%	$161.14	$153.09	5.0%
PLFD	Inserters - Production	PULSE FEEDER	$15,661.90	$12,529.52	20.0%	$1,880.87	$1,786.82	5.0%
PLFF	Inserters - Production	PULSE TOWER	$9,995.31	$7,996.25	20.0%	$0.00	$0.00	0.0%
PLFL	Inserters - Production	PULSE FOLDER	$27,262.77	$21,810.22	20.0%	$1,995.64	$1,895.86	5.0%
PLHC	Inserters - Production	PULSE HIGH CAPACITY FDR	$1,258.47	$1,006.78	20.0%	$92.66	$88.02	5.0%

Software, License and Subscription   Offerors Response
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DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
PLM1	Inserters - Production	PULSE OUTPUT ROTOATE	$28,769.46	$23,015.57	20.0%	$2,105.54	$2,000.26	5.0%
PLM10	Inserters - Production	PULSE SFO - COGNEX 1410 CAMERA KIT ASSY	$20,352.65	$16,282.12	20.0%	$811.48	$770.91	5.0%
PLM11	Inserters - Production	COGNEX 8401 BARCODE, PULSE SFO, TOP	$23,341.11	$18,672.89	20.0%	$2,140.15	$2,033.14	5.0%
PLM12B	Inserters - Production	COGNEX 8401 BARCODE, PULSE V-BIN, BOTTOM	$29,858.92	$23,887.14	20.0%	$2,737.77	$2,600.88	5.0%
PLM12T	Inserters - Production	COGNEX 8401 BARCODE, PULSE V-BIN, TOP	$29,858.92	$23,887.14	20.0%	$2,737.77	$2,600.88	5.0%
PLM2	Inserters - Production	PULSE SINGLE VBIN 17"L	$7,443.59	$5,954.87	20.0%	$545.20	$517.94	5.0%
PLM3	Inserters - Production	PULSE DUAL VBIN 34"L	$13,282.70	$10,626.16	20.0%	$1,073.25	$1,019.59	5.0%
PLM4	Inserters - Production	PULSE VBIN/METER MODULE 34"L	$16,221.25	$12,977.00	20.0%	$713.71	$678.02	5.0%
PLM6	Inserters - Production	PULSE SFO - SHORT FOOTPRINT OUTPUT ASSY	$13,707.55	$10,966.04	20.0%	$1,003.49	$953.31	5.0%
PLM7	Inserters - Production	PULSE SFO - ASSY, SCANNING FRAME	$3,331.31	$2,665.05	20.0%	$244.40	$232.18	5.0%
PLM8	Inserters - Production	COGNEX DM60 BARCODE, PULSE SFO, TOP	$4,580.49	$3,664.39	20.0%	$342.24	$325.12	5.0%
PLM9	Inserters - Production	PULSE PRIVACY GUARD, REAR	$85,442.80	$68,354.24	20.0%	$7,681.78	$7,297.69	5.0%
PLMC	Inserters - Production	PULSE INSERTER MODULE W/ VERT ENV FDR	$47,012.72	$37,610.18	20.0%	$4,227.06	$4,015.71	5.0%
PLMD	Inserters - Production	PULSE INSERTER MODULE	$38,614.50	$30,891.60	20.0%	$2,977.34	$2,828.47	5.0%
PLME	Inserters - Production	PULSE VERTICAL ENV FDR (PLMD RETRO)	$7,024.50	$5,619.60	20.0%	$550.57	$523.05	5.0%
PLPC	Inserters - Production	DC SCANNER I/F PC PULSE	$2,419.13	$1,935.30	20.0%	$177.26	$168.40	5.0%
PLPE	Inserters - Production	PULSE PEDAL KIT	$2,201.69	$1,761.35	20.0%	$161.14	$153.09	5.0%
PLSC	Inserters - Production	PULSE OMR SCANNER	$7,965.51	$6,372.41	20.0%	$582.80	$553.66	5.0%
PLSW	Inserters - Production	Pulse Software	$2,040.11	$1,632.09	20.0%	$0.00	$0.00	0.0%
PLTA	Inserters - Production	PULSE MID-TIER 60HZ SHORT HOPPER	$33,823.83	$27,059.06	20.0%	$2,607.40	$2,477.03	5.0%
PLTB	Inserters - Production	PULSE MID-TIER 50HZ SHORT HOPPER	$33,823.83	$27,059.06	20.0%	$2,607.40	$2,477.03	5.0%
PLTC	Inserters - Production	MID TIER PULSE - NO HOPPER, 60HZ	$36,550.21	$29,240.17	20.0%	$2,675.15	$2,541.39	5.0%
PLTD	Inserters - Production	MID TIER PULSE - NO HOPPER, 50HZ	$36,550.21	$29,240.17	20.0%	$2,675.15	$2,541.39	5.0%
PLTR	Inserters - Production	Install & Training Pulse	$12,498.75	$9,999.00	20.0%	$0.00	$0.00	0.0%
PROT-OC-2HR-DC	Inserters - Production	Protect	$1,792.35	$1,630.86	9.0%	$0.00	$0.00	9.0%
PROT-OC-2HR-SERVER	Inserters - Production	Protect	$2,205.00	$2,006.33	9.0%	$0.00	$0.00	9.0%
PROT-OC-2HR-STRAT1	Inserters - Production	Protect	$2,205.00	$2,006.33	9.0%	$0.00	$0.00	9.0%
PROT-OC-2HR-STRAT2	Inserters - Production	Protect	$5,355.00	$4,872.51	9.0%	$0.00	$0.00	9.0%
PROT-OS-DC	Inserters - Production	Protect	$1,023.75	$931.51	9.0%	$0.00	$0.00	9.0%
PROT-OS-SERVER	Inserters - Production	Protect	$1,260.00	$1,146.47	9.0%	$0.00	$0.00	9.0%
PROT-OS-STRAT1	Inserters - Production	Protect	$1,260.00	$1,146.47	9.0%	$0.00	$0.00	9.0%
PROT-OS-STRAT2	Inserters - Production	Protect	$4,410.00	$4,012.66	9.0%	$0.00	$0.00	9.0%
PROT-P-OS-DC	Inserters - Production	Protect	$2,047.50	$1,863.02	9.0%	$0.00	$0.00	9.0%
PROT-P-OS-SERVER	Inserters - Production	Protect	$2,520.00	$2,292.95	9.0%	$0.00	$0.00	9.0%
PROT-P-OS-STRAT1	Inserters - Production	Protect	$2,520.00	$2,292.95	9.0%	$0.00	$0.00	9.0%
PROT-P-OS-STRAT2	Inserters - Production	Protect	$6,195.00	$5,636.83	9.0%	$0.00	$0.00	9.0%
R254	Inserters - Production	FORMS CONVEYOR	$10,550.64	$8,440.51	20.0%	$0.00	$0.00	0.0%
R254C	Inserters - Production	CHECK SIGNING KIT FOR R254	$11,317.92	$9,054.34	20.0%	$1,071.30	$1,017.74	5.0%
R257	Inserters - Production	LOW CAP DIV/SMART DEFLECT	$8,604.95	$6,883.96	20.0%	$739.95	$702.95	5.0%
R76L	Inserters - Production	DM INFINITY LOOK-AHEAD PHOTOCELL KIT	$1,151.69	$921.35	20.0%	$108.77	$103.33	5.0%
R76X	Inserters - Production	3rd Party Retrofit Kit	$707.24	$565.79	20.0%	$0.00	$0.00	0.0%
R77F	Inserters - Production	DM INFINITY STATION 16K	$39,763.98	$31,811.18	20.0%	$2,150.35	$2,042.83	5.0%
R77W	Inserters - Production	3rd Party Upgrade Kit	$1,768.10	$1,414.48	20.0%	$0.00	$0.00	0.0%
R77X	Inserters - Production	Competitive Interface Kit	$428.42	$342.74	20.0%	$0.00	$0.00	0.0%
RD04	Inserters - Production	DC MCS PRINTER INTEGRATION SW	$28,020.95	$22,416.76	20.0%	$0.00	$0.00	0.0%
RD12	Inserters - Production	Smartscan Barcode Scan SW	$14,998.50	$11,998.80	20.0%	$0.00	$0.00	0.0%
RD18	Inserters - Production	THERMAL TRANSFER LABEL PRINTER KIT	$1,452.95	$1,162.36	20.0%	$84.60	$80.37	5.0%
RD2A	Inserters - Production	VIDEK INPUT SCANNING SYSTEM	$19,725.76	$15,780.61	20.0%	$2,722.14	$2,586.04	5.0%
RD2C	Inserters - Production	VIDEK OUTPUT SCANNING SYSTEM	$20,194.53	$16,155.62	20.0%	$2,722.14	$2,586.04	5.0%
RD2D	Inserters - Production	VIDEK INPUT AREA SCANNING SYSTEM	$18,161.34	$14,529.07	20.0%	$3,030.14	$2,878.64	5.0%
RD2E	Inserters - Production	VIDEK CHASSIS AREA SCANNING SYSTEM	$17,577.32	$14,061.86	20.0%	$3,030.14	$2,878.64	5.0%

Software, License and Subscription   Offerors Response

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DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
RD2F	Inserters - Production	VIDEK OUTPUT AREA SCANNING SYSTEM	$19,199.62	$15,359.70	20.0%	$3,030.14	$2,878.64	5.0%
RD3G	Inserters - Production	DC MISSION CRITICAL SERVER	$91,036.25	$72,829.00	20.0%	$19,479.36	$18,505.39	5.0%
RD3J	Inserters - Production	COMPUTER ASSY FLOWMASTR & SERIES INSERT	$8,950.45	$7,160.36	20.0%	$769.09	$730.64	5.0%
RD3K	Inserters - Production	DC COMPUTER ASSY - EXTERNAL RTP SUPPORT	$7,777.39	$6,221.91	20.0%	$769.09	$730.64	5.0%
RD3M	Inserters - Production	DC BASE SERVER PACKAGE	$19,955.45	$15,964.36	20.0%	$1,878.18	$1,784.27	5.0%
RD3N	Inserters - Production	DC STANDARD SERVER PACKAGE	$38,178.56	$30,542.85	20.0%	$5,361.02	$5,092.97	5.0%
RD3P	Inserters - Production	DC COMPUTER ASSY W/DSR DIFF BUS &ENCDR	$9,002.85	$7,202.28	20.0%	$0.00	$0.00	0.0%
RD3R	Inserters - Production	REMOTE OPERATOR CONSOLE	$2,283.95	$1,827.16	20.0%	$235.00	$223.25	5.0%
RD3S	Inserters - Production	INSITE WORKSTATION	$3,047.61	$2,438.09	20.0%	$288.11	$273.70	5.0%
RD3Z	Inserters - Production	DC COMPUTER ASSY WITH DSR SUPPORT	$9,236.67	$7,389.34	20.0%	$1,066.97	$1,013.62	5.0%
RD44	Inserters - Production	File Based Control Software	$55,805.67	$44,644.54	20.0%	$0.00	$0.00	0.0%
RD4A	Inserters - Production	VISION SYSTEM REMOTE HEAD SCANNING ASSY	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
RD4B	Inserters - Production	MSE/FPS Fdr Cognex	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
RD4Z	Inserters - Production	P/I DIRECT ACCESS SITE 1-4	$16,758.46	$13,406.77	20.0%	$4,024.68	$3,823.44	5.0%
RD5A	Inserters - Production	MOVING BEAM SCANNING SINGLE LINELD ASSY	$6,907.54	$5,526.03	20.0%	$496.37	$471.55	5.0%
RD5B	Inserters - Production	MOVING BEAM SCANNING (RASTER LLD)ASSY	$6,409.42	$5,127.54	20.0%	$0.00	$0.00	0.0%
RD5C	Inserters - Production	ASSY HICAP MOVING BEAM TOP SCANNING	$6,409.42	$5,127.54	20.0%	$0.00	$0.00	0.0%
RD5D	Inserters - Production	ASSY HICAP MOVING BEAM TOP SCAN RASTER	$6,907.54	$5,526.03	20.0%	$496.37	$471.55	5.0%
RD5J	Inserters - Production	ASSY HAFT MOVING BEAM TOP SCANNING	$6,431.44	$5,145.15	20.0%	$0.00	$0.00	0.0%
RD5K	Inserters - Production	ASSY HAFT MOVING BEAM TOP SCANNING	$6,431.44	$5,145.15	20.0%	$0.00	$0.00	0.0%
RD5N	Inserters - Production	ASSY CUTTER MOVING BEAM TOP SCANNING	$8,187.16	$6,549.73	20.0%	$824.24	$783.03	5.0%
RD5P	Inserters - Production	ASSY CUTTER MOVING BEAM TOP SCAN RASTER	$7,984.67	$6,387.74	20.0%	$803.34	$763.17	5.0%
RD5R	Inserters - Production	ASSY CUTTER MOVING BEAM BOTTOM SCANNING	$7,488.94	$5,991.15	20.0%	$753.70	$716.01	5.0%
RD5S	Inserters - Production	ASSY CUTTER MOVINGBEAM BOTTOMSCAN RASTR	$7,287.44	$5,829.95	20.0%	$732.80	$696.16	5.0%
RD5T	Inserters - Production	ASSY SEALER MOVING BEAM SCANNING	$6,985.61	$5,588.49	20.0%	$685.78	$651.49	5.0%
RD5U	Inserters - Production	ASSY SEALER MOVING BEAM SCANNING RASTER	$7,231.80	$5,785.44	20.0%	$757.38	$719.51	5.0%
RD5X	Inserters - Production	ASSY APS SEALER MOVING BEAM SCANNING	$6,989.12	$5,591.30	20.0%	$581.28	$552.21	5.0%
RD5Y	Inserters - Production	ASSY APS SEALER MOVING BEAM SCANNING	$6,989.12	$5,591.30	20.0%	$581.28	$552.21	5.0%
RD66	Inserters - Production	Fdr To Fdr Match/TM	$13,490.56	$10,792.45	20.0%	$1,831.23	$1,739.67	5.0%
RD6A	Inserters - Production	VISION SYSTEM SCANNING ASSY	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
RD6B	Inserters - Production	OBSOLETE VISION SYSTEM SCANNING ASSY	$15,630.54	$12,504.43	20.0%	$1,409.37	$1,338.90	5.0%
RD6L	Inserters - Production	OBSOLETE COGNEX 5400 LEGACY SCAN OUTPUT PRODUCT	$28,430.60	$22,744.48	20.0%	$2,607.40	$2,477.03	5.0%
RD6R	Inserters - Production	Camera Scan- Lake Linescan	$64,688.84	$51,751.07	20.0%	$6,120.54	$5,814.51	5.0%
RD6V	Inserters - Production	Top down DC User Int	$583.21	$466.57	20.0%	$134.29	$127.57	5.0%
RD78	Inserters - Production	Intell Printing -Text/Graphics	$31,726.20	$25,380.96	20.0%	$4,306.56	$4,091.23	5.0%
RD7G	Inserters - Production	DC BASE SERVER	$18,169.80	$14,535.84	20.0%	$2,348.95	$2,231.50	5.0%
RD7K	Inserters - Production	PRINT + WORKSTATION	$7,431.95	$5,945.56	20.0%	$653.12	$620.46	5.0%
RD7S	Inserters - Production	PPM-DIRECT CONNECT SERVER	$30,056.23	$24,044.98	20.0%	$4,693.32	$4,458.66	5.0%
RD7T	Inserters - Production	PRINT + WORKSTATION	$5,947.50	$4,758.00	20.0%	$783.01	$743.86	5.0%
RD8E	Inserters - Production	Basic DC	$6,800.37	$5,440.30	20.0%	$0.00	$0.00	0.0%
RD8N	Inserters - Production	DIRECT VIEW ENABLER	$2,338.16	$1,870.53	20.0%	$0.00	$0.00	0.0%
RD93	Inserters - Production	APPL SUPPORT - PER JOB/FIELD	$7,105.82	$5,684.66	20.0%	$0.00	$0.00	0.0%
RD95	Inserters - Production	Output Scanning-DC Screen	$11,331.76	$9,065.41	20.0%	$1,538.19	$1,461.28	5.0%
RDA8	Inserters - Production	MBS (INPUT OR OUTPUTPER CHNL)	$6,989.12	$5,591.30	20.0%	$581.28	$552.21	5.0%
RDA9	Inserters - Production	CAMERA (NON-COGNEX) IN/OUTPUT	$23,677.17	$18,941.74	20.0%	$1,409.37	$1,338.90	5.0%
RDAE	Inserters - Production	APPLICATION ENGINEERING SUPPORT	$680.05	$544.04	20.0%	$0.00	$0.00	0.0%
RDB1	Inserters - Production	MAILSTREAM MONITOR-SINGLE INFINITY METER	$3,835.78	$3,068.62	20.0%	$1,580.55	$1,501.52	5.0%
RDB2	Inserters - Production	MAILSTREAM MONITOR DUAL INFINITY METER	$2,257.13	$1,805.70	20.0%	$120.86	$114.81	5.0%
RDB3	Inserters - Production	MAILSTREAM MONITOR TRIPLE INFINITY METER	$1,492.23	$1,193.78	20.0%	$134.29	$127.57	5.0%
RDBA	Inserters - Production	COMPUTER ASSY XP MAILSTREAM MONITOR	$8,085.63	$6,468.50	20.0%	$0.00	$0.00	0.0%
RDBV	Inserters - Production	DF WORKS BASE SERVER PKG	$28,287.07	$22,629.66	20.0%	$3,656.88	$3,474.04	5.0%

Software, License and Subscription | Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: | Base (No Fee)
Maintenance
Maintenance for years 2-5 | SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
RDC0	Inserters - Production	Integration Config Serv	$1,748.58	$1,398.86	20.0%	$0.00	$0.00	0.0%
RDC1	Inserters - Production	Project Mgt Services	$1,403.04	$1,122.43	20.0%	$0.00	$0.00	0.0%
RDC2	Inserters - Production	Installation Sevices	$2,499.75	$1,999.80	20.0%	$0.00	$0.00	0.0%
RDC3	Inserters - Production	Training Services	$2,749.73	$2,199.78	20.0%	$0.00	$0.00	0.0%
RDC4	Inserters - Production	RDC4	$2,572.24	$2,057.79	20.0%	$0.00	$0.00	0.0%
RDC5	Inserters - Production	Custom Development Serv	$2,749.73	$2,199.78	20.0%	$0.00	$0.00	0.0%
RDC6	Inserters - Production	Custom Test Doc Services	$2,749.73	$2,199.78	20.0%	$0.00	$0.00	0.0%
RDC7	Inserters - Production	MISC PROFESSIONAL SERVICE	$1,249.88	$999.90	20.0%	$0.00	$0.00	0.0%
RDCA	Inserters - Production	MAILSTREAMMONITOR AXIOMTEK P1158-822-PB1	$8,381.52	$6,705.22	20.0%	$1,464.94	$1,391.70	5.0%
RDD0	Inserters - Production	SMALL RACK ASSY	$5,346.90	$4,277.52	20.0%	$366.94	$348.59	5.0%
RDD1	Inserters - Production	MEDIUM RACK ASSY	$12,565.20	$10,052.16	20.0%	$1,025.61	$974.33	5.0%
RDD2	Inserters - Production	TALL RACK ASSY	$15,754.08	$12,603.26	20.0%	$1,285.88	$1,221.59	5.0%
RDD3	Inserters - Production	22U RACK & ASSY MISSION CRITICAL SYSTEM	$24,620.43	$19,696.34	20.0%	$2,213.57	$2,102.89	5.0%
RDD4	Inserters - Production	42U RACK & ASSY MISSION CRITICAL SYSTEM	$25,366.51	$20,293.21	20.0%	$2,280.65	$2,166.62	5.0%
RDD5	Inserters - Production	BASIC MEDIUM RACK (22U) ASSY	$6,367.00	$5,093.60	20.0%	$519.69	$493.70	5.0%
RDDM	Inserters - Production	DIRECT VIEW 27" MONITOR	$2,433.96	$1,947.17	20.0%	$402.86	$382.72	5.0%
RDE4	Inserters - Production	SINGLE PC KIT	$10,920.76	$8,736.61	20.0%	$1,068.92	$1,015.47	5.0%
RDE5	Inserters - Production	DUAL PC KIT	$23,412.09	$18,729.67	20.0%	$2,899.66	$2,754.68	5.0%
RDE6	Inserters - Production	SINGLE PC RETROFIT KIT, WIN 10	$11,933.01	$9,546.41	20.0%	$2,641.42	$2,509.35	5.0%
RDE8	Inserters - Production	SERIAL EXPANSION KIT, RETROFIT	$3,601.66	$2,881.33	20.0%	$1,821.73	$1,730.64	5.0%
RDE9	Inserters - Production	SINGLE PC RETROFIT KIT, WIN 10, NO KVM	$8,517.33	$6,813.86	20.0%	$765.43	$727.16	5.0%
RDEA	Inserters - Production	WIN 10 IOT FIELD RECONFIGURATION KIT	$1,892.62	$1,514.10	20.0%	$179.46	$170.48	5.0%
RDEL	Inserters - Production	PPM WIN 10 PC RETROFIT KIT	$7,072.45	$5,657.96	20.0%	$671.43	$637.86	5.0%
RDEP	Inserters - Production	ESMC+ RETROFIT KIT	$650.66	$520.53	20.0%	$0.00	$0.00	0.0%
RDEQ	Inserters - Production	PRM SCANNER RETROFIT KIT	$821.06	$656.85	20.0%	$106.09	$100.78	5.0%
RDER	Inserters - Production	MONITOR KIT, 27 IN, RETROFIT	$1,100.91	$880.73	20.0%	$99.37	$94.40	5.0%
RDES	Inserters - Production	MONITOR KIT, 22 IN, RETORFIT	$610.19	$488.15	20.0%	$55.06	$52.31	5.0%
RDEV	Inserters - Production	DF Works Ent Server Pkg	$82,963.50	$66,370.80	20.0%	$10,410.49	$9,889.96	5.0%
RDG0	Inserters - Production	DC STANDARD SERVER	$29,612.77	$23,690.22	20.0%	$2,417.06	$2,296.21	5.0%
RDG1	Inserters - Production	DFWORKS BASE SERVER	$20,441.03	$16,352.82	20.0%	$2,642.57	$2,510.44	5.0%
RDG2	Inserters - Production	DFWORKS STANDARD SERVER	$33,278.90	$26,623.12	20.0%	$4,302.22	$4,087.10	5.0%
RDG3	Inserters - Production	PI DIRECT ACCESS STANDARD SERVER	$22,398.77	$17,919.02	20.0%	$2,609.94	$2,479.45	5.0%
RDG4	Inserters - Production	8-PORT GB MANAGED NETWORK SWITCH	$1,224.72	$979.78	20.0%	$130.26	$123.74	5.0%
RDGA	Inserters - Production	STANDARD SERVER (DC-PPM-DVR)	$39,757.50	$31,806.00	20.0%	$0.00	$0.00	0.0%
RDGB	Inserters - Production	MISSION CRITICAL SERVER (DC-PPM-DVR)	$91,549.33	$73,239.46	20.0%	$0.00	$0.00	0.0%
RDGC	Inserters - Production	22U STANDARD RACK (DC-PPM-DVR)	$35,093.08	$28,074.46	20.0%	$0.00	$0.00	0.0%
RDGC1	Inserters - Production	(QTY1) STANDARD SERVER, IN 22U STD RACK	$62,830.08	$50,264.06	20.0%	$0.00	$0.00	0.0%
RDGC2	Inserters - Production	(QTY2) STANDARD SERVER, IN 22U STD RACK	$87,227.29	$69,781.83	20.0%	$0.00	$0.00	0.0%
RDGC3	Inserters - Production	(QTY3) STANDARD SERVER, IN 22U STD RACK	$115,209.91	$92,167.93	20.0%	$0.00	$0.00	0.0%
RDGC4	Inserters - Production	(QTY4) STANDARD SERVER, IN 22U STD RACK	$143,361.94	$114,689.55	20.0%	$0.00	$0.00	0.0%
RDGD	Inserters - Production	SECURE FTP SOFWARE 5 YEAR LICENSE	$10,161.11	$8,128.89	20.0%	$0.00	$0.00	0.0%
RDGE	Inserters - Production	DFWORKS ENTERPRISE SERVER	$62,082.41	$49,665.93	20.0%	$8,427.16	$8,005.80	5.0%
RDGF	Inserters - Production	INSERTER NETWORK SWITCH	$3,652.59	$2,922.07	20.0%	$0.00	$0.00	0.0%
RDGS	Inserters - Production	PI DIRECT ACCESS BASE SERVER	$14,871.66	$11,897.33	20.0%	$2,061.12	$1,958.07	5.0%
RDH4	Inserters - Production	MPS Select DC	$37,839.84	$30,271.87	20.0%	$12,574.26	$11,945.55	5.0%
RDM2	Inserters - Production	MSM for 2 meters - inserter	$11,688.14	$9,350.51	20.0%	$1,555.04	$1,477.28	5.0%
RDMP	Inserters - Production	KBD MONITOR MOUSE PKG	$3,393.78	$2,715.02	20.0%	$328.63	$312.20	5.0%
RDN1	Inserters - Production	MSM Rollup Integrity Module	$59,865.18	$47,892.14	20.0%	$8,928.77	$8,482.33	5.0%
RDR5	Inserters - Production	FLOOR MOUNT FOR METER MANAGER M.S.M.	$652.06	$521.65	20.0%	$0.00	$0.00	0.0%
RDS4	Inserters - Production	RT3000 UPS	$4,144.66	$3,315.73	20.0%	$284.69	$270.45	5.0%
RDS6	Inserters - Production	NETWORK SWITCH 24 PORT	$3,211.72	$2,569.38	20.0%	$253.80	$241.11	5.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
        specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
RDSK	Inserters - Production	MISSION CRITICAL DFWORKS SERVER ASSY	$97,118.83	$77,695.06	20.0%	$18,156.46	$17,248.64	5.0%
RDSL	Inserters - Production	DC MISSION CRITICAL LOW-END SERVR SYSTEM	$57,632.53	$46,106.02	20.0%	$8,560.92	$8,132.88	5.0%
RDSZ	Inserters - Production	Utility Workstation	$3,548.51	$2,838.81	20.0%	$335.72	$318.93	5.0%
RDV4	Inserters - Production	DFWORKS OPTIONAL UTILITY SERVER	$8,252.48	$6,601.98	20.0%	$1,263.51	$1,200.34	5.0%
RDW10	Inserters - Production	WINDOWS 10 UTILITY WORKSTATION	$5,144.49	$4,115.59	20.0%	$0.00	$0.00	0.0%
RDW12	Inserters - Production	MAIL STREAM MONITOR PC, WIN 10, TABLE	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
RDYD	Inserters - Production	HAND SCANNER CORDLESS - KEYBOARD WEDGE	$1,642.97	$1,314.38	20.0%	$147.72	$140.33	5.0%
RDYG	Inserters - Production	HAND SCANNER, CORDLESS	$1,934.86	$1,547.89	20.0%	$174.57	$165.84	5.0%
Y103	Inserters - Production	Forms Conveyor In-Line	$17,531.92	$14,025.54	20.0%	$1,658.65	$1,575.72	5.0%
Y103A	Inserters - Production	WEB CONTROL MODULE110V	$20,974.86	$16,779.89	20.0%	$1,984.81	$1,885.57	5.0%
Y12A	Inserters - Production	1/8" L>R BLADE BLOCK ASSY	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y12F	Inserters - Production	1/8" R>L BLADE BLOCK ASSY	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y12G	Inserters - Production	1/6" R L Blade Block Assy	$16,521.79	$13,217.43	20.0%	$0.00	$0.00	0.0%
Y15F	Inserters - Production	FINAL ASSY BOUNCE BUCKL CHUTE 5 OR LESS	$4,442.08	$3,553.66	20.0%	$362.57	$344.44	5.0%
Y15G	Inserters - Production	FINAL ASSY BOUNCE BUCKL CHUTE 5 OR MORE	$4,442.08	$3,553.66	20.0%	$362.57	$344.44	5.0%
Y15J	Inserters - Production	ASSY BOUNCING CHUTE-COIL SPRING	$3,061.14	$2,448.91	20.0%	$362.57	$344.44	5.0%
Y15K	Inserters - Production	ASSY MINI BUCKLE CHUTE	$1,480.69	$1,184.55	20.0%	$120.86	$114.81	5.0%
Y15L	Inserters - Production	LOWER 14" BUCKLE CHUTE	$3,868.07	$3,094.46	20.0%	$181.29	$172.22	5.0%
Y15U	Inserters - Production	UPPER 14" BUCKLE CHUTE	$3,955.40	$3,164.32	20.0%	$181.29	$172.22	5.0%
Y184664	Inserters - Production	COMPUTER PRINT+ CTRL W/O IPIPE WIN10 IOT	$10,011.00	$8,008.80	20.0%	$0.00	$0.00	0.0%
Y184665	Inserters - Production	COMPUTER, INSERTER CTRL W/DSR, WIN10 IOT	$6,965.89	$5,572.71	20.0%	$0.00	$0.00	0.0%
Y194	Inserters - Production	KIT-FUNNEL TRIM-N-VAC	$1,231.41	$985.13	20.0%	$0.00	$0.00	0.0%
Y199	Inserters - Production	TRIM COLLECTION SYSTEM	$25,343.34	$20,274.67	20.0%	$2,178.19	$2,069.28	5.0%
Y19A	Inserters - Production	TRIM COLLECTION SYSTEM-DUAL INPUT	$32,726.19	$26,180.95	20.0%	$2,671.13	$2,537.57	5.0%
Y19B	Inserters - Production	TRUCK UTILITY LARGE CAPACITY	$701.53	$561.22	20.0%	$0.00	$0.00	0.0%
Y19C	Inserters - Production	TRIM COLLECTION SYSTEM	$91,341.36	$73,073.09	20.0%	$4,892.63	$4,648.00	5.0%
Y19E	Inserters - Production	DUAL HOSE KIT	$1,501.34	$1,201.07	20.0%	$142.34	$135.23	5.0%
Y19F	Inserters - Production	MOBILE TRIM COLLECTION UNIT	$30,140.65	$24,112.52	20.0%	$2,460.71	$2,337.67	5.0%
Y1A0	Inserters - Production	6 FT BULK CONVEYOR 110V	$8,238.97	$6,591.18	20.0%	$671.43	$637.86	5.0%
Y1A1	Inserters - Production	Bulk Feeder 9'	$8,331.89	$6,665.51	20.0%	$718.43	$682.51	5.0%
Y1B0	Inserters - Production	Flex Bindery I/F Integr	$38,372.59	$30,698.07	20.0%	$3,472.65	$3,299.02	5.0%
Y1B1	Inserters - Production	Flex Bindery I/F Retrofit	$53,783.09	$43,026.47	20.0%	$4,867.72	$4,624.33	5.0%
Y1BL	Inserters - Production	BULK LOADER MS DIRECT	$13,981.23	$11,184.98	20.0%	$717.73	$681.85	5.0%
Y1C2	Inserters - Production	9' FEEDMAX & CONVEYOR	$16,301.07	$13,040.86	20.0%	$1,464.98	$1,391.73	5.0%
Y1SR	Inserters - Production	INTEGRATED SERVICES ROUTER	$5,486.61	$4,389.29	20.0%	$2,854.93	$2,712.19	5.0%
Y201	Inserters - Production	ALPHA III RAT1 SINGLE WESTPORT	$53,783.71	$43,026.97	20.0%	$4,835.58	$4,593.80	5.0%
Y202	Inserters - Production	ALPHA III RAT1 DUAL INPUT WESTPORT	$59,764.63	$47,811.70	20.0%	$5,373.32	$5,104.65	5.0%
Y203	Inserters - Production	Standard FIM	$10,390.78	$8,312.62	20.0%	$1,142.78	$1,085.64	5.0%
Y203A	Inserters - Production	FIM STANDARD - AC DRIVE	$13,979.63	$11,183.70	20.0%	$1,141.67	$1,084.58	5.0%
Y204	Inserters - Production	ALPHA III SPLIT DRIVE FIM W/AC MOTORDRIV	$17,588.36	$14,070.69	20.0%	$1,435.60	$1,363.82	5.0%
Y206	Inserters - Production	ALPHA III RAT1 SINGLE W/AC MOTOR DRIVE	$53,783.71	$43,026.97	20.0%	$4,835.58	$4,593.80	5.0%
Y207	Inserters - Production	ALPHA III RAT1 MERGING W/AC MOTOR DRIVE	$59,764.63	$47,811.70	20.0%	$5,373.32	$5,104.65	5.0%
Y208	Inserters - Production	ALPHA ENHANCED DUAL ACCUM/FOLDER MODULE	$53,834.95	$43,067.96	20.0%	$6,515.66	$6,189.88	5.0%
Y20A	Inserters - Production	REVERSE ACCUMULATOR - ALPHA I	$3,568.61	$2,854.89	20.0%	$291.40	$276.83	5.0%
Y20B	Inserters - Production	REVERSE ACCUMULATE -- ALPHA III	$3,568.61	$2,854.89	20.0%	$291.40	$276.83	5.0%
Y20C	Inserters - Production	ADDITIONAL MONITOR FOR Y208	$6,663.13	$5,330.50	20.0%	$543.86	$516.67	5.0%
Y20D	Inserters - Production	ADDITIONAL MONITOR - CUT SHT FEEDER API	$6,663.13	$5,330.50	20.0%	$543.86	$516.67	5.0%
Y20E	Inserters - Production	ASSY FIM (FDA)	$13,979.63	$11,183.70	20.0%	$1,141.67	$1,084.58	5.0%
Y20F	Inserters - Production	ASSY TRANSPORT (FDA)	$17,588.23	$14,070.58	20.0%	$1,435.47	$1,363.69	5.0%
Y20G	Inserters - Production	ASSY STANDARD ACCUMULATE CARRIAGE	$4,442.08	$3,553.66	20.0%	$362.57	$344.44	5.0%
Y20H	Inserters - Production	ASSY REVERSE ACCUMULATE CARRIAGE	$4,480.79	$3,584.63	20.0%	$402.86	$382.72	5.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
          specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y20JA	Inserters - Production	AUTOMATIC FOLDPLATES - MID TIER KIT	$14,792.56	$11,834.05	20.0%	$1,207.40	$1,147.03	5.0%
Y20K	Inserters - Production	FLEXIBLE SINGLE ACCUMULATOR 3.5-14" FORM	$91,913.90	$73,531.12	20.0%	$7,502.23	$7,127.11	5.0%
Y20M	Inserters - Production	MONITOR/KEYBOARD KIT FOR Y20K	$6,663.13	$5,330.50	20.0%	$543.86	$516.67	5.0%
Y20P	Inserters - Production	AUTO BUCKLE CHUTES - ALPHA 3 KIT	$22,188.85	$17,751.08	20.0%	$1,811.11	$1,720.55	5.0%
Y20R	Inserters - Production	AUTO BUCKLE CHUTES - MID TIER KIT	$20,143.99	$16,115.19	20.0%	$1,811.11	$1,720.55	5.0%
Y20S	Inserters - Production	AUTO BUCKLE CHUTES-FSA/MDA KIT	$22,188.85	$17,751.08	20.0%	$1,811.11	$1,720.55	5.0%
Y214A	Inserters - Production	MOVING BEAM - SINGLE BTM	$13,964.68	$11,171.74	20.0%	$1,161.43	$1,103.35	5.0%
Y214B	Inserters - Production	MOVING BEAM - RASTER BTM	$13,964.68	$11,171.74	20.0%	$1,161.43	$1,103.35	5.0%
Y214C	Inserters - Production	MOVING BEAM - SINGLE TOP	$13,964.68	$11,171.74	20.0%	$1,161.43	$1,103.35	5.0%
Y214D	Inserters - Production	MOVING BEAM - RASTER TOP	$13,964.68	$11,171.74	20.0%	$1,161.43	$1,103.35	5.0%
Y215B	Inserters - Production	OMR ONLY - BOTTOM	$6,348.05	$5,078.44	20.0%	$522.50	$496.37	5.0%
Y215T	Inserters - Production	OMR ONLY - TOP	$6,348.05	$5,078.44	20.0%	$522.50	$496.37	5.0%
Y216	Inserters - Production	ADD'L OMR - TOP OR BOTTOM	$3,225.99	$2,580.79	20.0%	$261.25	$248.19	5.0%
Y217	Inserters - Production	FIXED BEAM BARCODE ENABLE	$3,225.99	$2,580.79	20.0%	$261.25	$248.19	5.0%
Y21C	Inserters - Production	ON BOARD COMPRESSOR - OVER/UNDER CUTTER	$2,991.71	$2,393.37	20.0%	$274.31	$260.60	5.0%
Y21E	Inserters - Production	OVER/UNDER CUTTER	$80,942.46	$64,753.97	20.0%	$7,421.64	$7,050.55	5.0%
Y21F	Inserters - Production	SLITTER MERGER ASSY	$28,061.25	$22,449.00	20.0%	$2,216.29	$2,105.48	5.0%
Y21KB	Inserters - Production	COGNEX 8401 BARCODE, O/U CUTTER, BOTTOM	$31,280.79	$25,024.63	20.0%	$2,868.14	$2,724.74	5.0%
Y21KT	Inserters - Production	COGNEX 8401 BARCODE, O/U CUTTER, TOP	$31,280.79	$25,024.63	20.0%	$2,868.14	$2,724.74	5.0%
Y21M	Inserters - Production	VISION SYSTEM COGNEX MICRO Y21E CUTTER	$28,332.88	$22,666.30	20.0%	$2,680.51	$2,546.48	5.0%
Y21MB	Inserters - Production	COGNEX AREA SCAN - BOTTOM	$28,537.76	$22,830.21	20.0%	$2,893.73	$2,749.04	5.0%
Y21MT	Inserters - Production	COGNEX AREA SCAN - TOP	$28,537.76	$22,830.21	20.0%	$2,893.73	$2,749.04	5.0%
Y21P	Inserters - Production	PINLESS OVER/UNDER CUTTER	$97,281.16	$77,824.93	20.0%	$8,746.59	$8,309.26	5.0%
Y21R	Inserters - Production	PINLESS SLITTER/WEB HANDLER	$39,885.18	$31,908.14	20.0%	$3,749.06	$3,561.60	5.0%
Y234A	Inserters - Production	MID TIER INPUT 60HZ	$35,984.10	$28,787.28	20.0%	$5,712.42	$5,426.80	5.0%
Y234C	Inserters - Production	MID TIER INPUT 60HZ EXTENDED HOPPER	$44,682.30	$35,745.84	20.0%	$6,459.84	$6,136.85	5.0%
Y234D	Inserters - Production	MID TIER INPUT 50HZ EXTENDED HOPPER	$44,682.30	$35,745.84	20.0%	$6,459.84	$6,136.85	5.0%
Y235	Inserters - Production	KIT OMR/BCR FIXED BEAM SCANNING	$5,507.08	$4,405.66	20.0%	$458.49	$435.57	5.0%
Y235B	Inserters - Production	OMR/1D COMBO - BOTTOM	$5,507.08	$4,405.66	20.0%	$458.49	$435.57	5.0%
Y235T	Inserters - Production	OMR/1D COMBO - TOP	$5,507.08	$4,405.66	20.0%	$458.49	$435.57	5.0%
Y236	Inserters - Production	KIT MOVING BEAM SCANNING	$5,933.21	$4,746.57	20.0%	$496.37	$471.55	5.0%
Y236A	Inserters - Production	MOVING BEAM - SINGLE BTM	$5,933.21	$4,746.57	20.0%	$496.37	$471.55	5.0%
Y236B	Inserters - Production	MOVING BEAM - RASTER BTM	$5,933.21	$4,746.57	20.0%	$496.37	$471.55	5.0%
Y236C	Inserters - Production	MOVING BEAM - SINGLE TOP	$5,933.21	$4,746.57	20.0%	$496.37	$471.55	5.0%
Y236D	Inserters - Production	MOVING BEAM - RASTER TOP	$5,933.21	$4,746.57	20.0%	$496.37	$471.55	5.0%
Y237	Inserters - Production	Camera scanner	$12,631.20	$10,104.96	20.0%	$1,281.29	$1,217.23	5.0%
Y239	Inserters - Production	MONITOR KIT MID TIER INPUT	$2,136.94	$1,709.55	20.0%	$195.94	$186.14	5.0%
Y23A	Inserters - Production	KIT LOW CAP DIVERT/SMART DEFLCT-MIDTIER	$9,321.56	$7,457.25	20.0%	$761.40	$723.33	5.0%
Y23B	Inserters - Production	REVERSE ACCUMULATE - MID TIER	$4,422.73	$3,538.18	20.0%	$342.43	$325.31	5.0%
Y23C	Inserters - Production	KIT-STANDARD BUCKLE CHUTES	$4,422.73	$3,538.18	20.0%	$342.43	$325.31	5.0%
Y23D	Inserters - Production	KIT OMR FIXED BEAM SCANNING	$3,174.02	$2,539.22	20.0%	$261.25	$248.19	5.0%
Y23DB	Inserters - Production	OMR ONLY - BOTTOM	$3,174.02	$2,539.22	20.0%	$261.25	$248.19	5.0%
Y23DT	Inserters - Production	OMR ONLY - TOP	$3,174.02	$2,539.22	20.0%	$261.25	$248.19	5.0%
Y23E	Inserters - Production	KIT, 2D CAMERA SCANNING - MID TIER INPUT	$12,631.20	$10,104.96	20.0%	$1,281.29	$1,217.23	5.0%
Y23EB	Inserters - Production	COGNEX AREA SCAN - BOTTOM	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
Y23ET	Inserters - Production	COGNEX AREA SCAN - TOP	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
Y23F	Inserters - Production	MID TIER PWR ENTRY MOD 240/60HZ 1PHASE	$2,130.47	$1,704.38	20.0%	$0.00	$0.00	0.0%
Y23H	Inserters - Production	ADD'L OMR - TOP OR BOTTOM	$1,613.00	$1,290.40	20.0%	$130.62	$124.09	5.0%
Y23J	Inserters - Production	TOP LINE SCAN MID-TIER INPUT	$41,226.15	$32,980.92	20.0%	$3,810.92	$3,620.37	5.0%
Y23K	Inserters - Production	MOTOR KIT MID TIER	$1,792.32	$1,433.86	20.0%	$161.14	$153.09	5.0%
Y23L	Inserters - Production	BOTTOM LINE SCAN SHEET FEEDER	$41,193.61	$32,954.89	20.0%	$3,777.05	$3,588.20	5.0%

Software, License and Subscription | Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: | Base (No Fee)
Maintenance
Maintenance for years 2-5 | SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y23M	Inserters - Production	MID TIER HOPPER - SHORT	$1,883.31	$1,506.65	20.0%	$160.87	$152.83	5.0%
Y23N	Inserters - Production	MID TIER HOPPER - EXTENDED	$14,921.47	$11,937.18	20.0%	$1,341.56	$1,274.48	5.0%
Y23R	Inserters - Production	COGNEX MICRO 1400 CAMERA UPGRADE KIT	$3,871.10	$3,096.88	20.0%	$366.24	$347.92	5.0%
Y244A	Inserters - Production	MID TIER INPUT - NO HOPPER, 60HZ	$40,180.68	$32,144.54	20.0%	$6,453.32	$6,130.65	5.0%
Y244B	Inserters - Production	MID TIER INPUT - NO HOPPER, 50HZ	$40,180.68	$32,144.54	20.0%	$6,453.32	$6,130.65	5.0%
Y244C	Inserters - Production	MID TIER TO RS/DI2000 - NO HOPPER, 60HZ	$43,503.22	$34,802.58	20.0%	$7,290.58	$6,926.05	5.0%
Y244D	Inserters - Production	MID TIER TO RS/DI2000 - NO HOPPER, 50HZ	$43,503.22	$34,802.58	20.0%	$7,290.58	$6,926.05	5.0%
Y244E	Inserters - Production	MID TIER STANDALONE - NO HOPPER, 60HZ	$44,339.51	$35,471.61	20.0%	$8,160.89	$7,752.85	5.0%
Y244F	Inserters - Production	MID TIER STANDALONE - NO HOPPER, 50HZ	$44,339.51	$35,471.61	20.0%	$8,160.89	$7,752.85	5.0%
Y24D	Inserters - Production	KIT - RAT1 12IN WEST	$1,383.55	$1,106.84	20.0%	$0.00	$0.00	0.0%
Y254A	Inserters - Production	MODULAR SHEET FEEDER - 60 HZ	$72,666.35	$58,133.08	20.0%	$7,507.55	$7,132.17	5.0%
Y254B	Inserters - Production	MODULAR SHEET FEEDER - 50 HZ	$72,666.35	$58,133.08	20.0%	$7,507.55	$7,132.17	5.0%
Y25A	Inserters - Production	TOP BARCODE SCANNING FOR API36S	$3,983.55	$3,186.84	20.0%	$333.09	$316.44	5.0%
Y25B	Inserters - Production	BOTTOM BARCODE SCANNING FOR API36S	$3,983.55	$3,186.84	20.0%	$333.09	$316.44	5.0%
Y25D	Inserters - Production	Y250 TRAPPING HI-CAP	$8,291.89	$6,633.51	20.0%	$676.80	$642.96	5.0%
Y25EB	Inserters - Production	COGNEX 8401 BARCODE, SHEET FDR, BOTTOM	$15,024.60	$12,019.68	20.0%	$1,448.88	$1,376.44	5.0%
Y25ET	Inserters - Production	COGNEX 8401 BARCODE, SHEET FDR, TOP	$14,332.70	$11,466.16	20.0%	$1,409.37	$1,338.90	5.0%
Y25FB	Inserters - Production	OMRON V430 BARCODE, SHEET FDR, BOTTOM	$13,047.53	$10,438.02	20.0%	$1,410.74	$1,340.20	5.0%
Y25FT	Inserters - Production	OMRON V430 BARCODE, SHEET FDR, TOP	$13,047.53	$10,438.02	20.0%	$1,410.74	$1,340.20	5.0%
Y25J	Inserters - Production	TOP LINE SCAN MODULAR SHEET FEEDER	$41,193.61	$32,954.89	20.0%	$3,777.05	$3,588.20	5.0%
Y25P	Inserters - Production	COMBO LINE SCAN - MODULAR SHEET FEEDER	$59,601.56	$47,681.25	20.0%	$5,464.88	$5,191.64	5.0%
Y25R	Inserters - Production	COGNEX 8401 OCR/OMR, FACTORY UPGRADE	$5,049.25	$4,039.40	20.0%	$590.42	$560.90	5.0%
Y26A	Inserters - Production	OMR 1ST CHNL TOP/FIRST 3RD OF BTM SCAN	$2,793.00	$2,234.40	20.0%	$237.28	$225.41	5.0%
Y26B	Inserters - Production	OMR 1ST CHNL LAST TWO-THIRD OF BTM SCAN	$2,793.00	$2,234.40	20.0%	$237.28	$225.41	5.0%
Y26C	Inserters - Production	OMR 2ND CHNL TOP/BTM API36S	$1,419.30	$1,135.44	20.0%	$118.64	$112.71	5.0%
Y26D	Inserters - Production	OMR 3RD CHNL TOP SCANNING API36S	$1,936.42	$1,549.14	20.0%	$656.79	$623.95	5.0%
Y26E	Inserters - Production	OMR 4TH CHNL TOP SCANNING API36S	$1,419.30	$1,135.44	20.0%	$118.64	$112.71	5.0%
Y26F	Inserters - Production	VISION SYSTEM COGNEX MICRO Y250 TOP	$14,156.79	$11,325.43	20.0%	$1,317.17	$1,251.31	5.0%
Y26G	Inserters - Production	VISION SYSTEM COGNEX MICRO Y250 BOTTOM	$14,156.79	$11,325.43	20.0%	$1,317.17	$1,251.31	5.0%
Y26JB	Inserters - Production	COGNEX 8401 BARCODE, 36K SF Y250, BOTTOM	$19,925.33	$15,940.26	20.0%	$1,826.96	$1,735.61	5.0%
Y26JT	Inserters - Production	COGNEX 8401 BARCODE, 36K SF Y250, TOP	$19,925.33	$15,940.26	20.0%	$1,826.96	$1,735.61	5.0%
Y270A	Inserters - Production	ASSY CODE 30F9 Y122	$8,354.22	$6,683.38	20.0%	$684.86	$650.62	5.0%
Y270B	Inserters - Production	ASSY CODE 30F9 Y122	$8,354.22	$6,683.38	20.0%	$684.86	$650.62	5.0%
Y271A	Inserters - Production	ASSY OMR Y122	$6,656.68	$5,325.34	20.0%	$537.15	$510.29	5.0%
Y271B	Inserters - Production	ASSY OMR Y122	$6,656.68	$5,325.34	20.0%	$537.15	$510.29	5.0%
Y272A	Inserters - Production	ASSY CODE 3 OF 9 Y121	$7,800.20	$6,240.16	20.0%	$767.35	$728.98	5.0%
Y272B	Inserters - Production	ASSY CODE 3 OF 9 Y121	$7,275.58	$5,820.46	20.0%	$767.35	$728.98	5.0%
Y273A	Inserters - Production	ASSY OMR CUTTER	$6,768.18	$5,414.54	20.0%	$700.80	$665.76	5.0%
Y273B	Inserters - Production	ASSY OMR CUTTER	$6,168.26	$4,934.61	20.0%	$700.80	$665.76	5.0%
Y274	Inserters - Production	ADD'L CHANNEL OMR	$3,399.02	$2,719.22	20.0%	$268.57	$255.14	5.0%
Y275	Inserters - Production	OMR - ADD'L CHANNELS (2)	$3,382.93	$2,706.34	20.0%	$268.57	$255.14	5.0%
Y276A	Inserters - Production	ASSY 2 CODE 3 OF 9 SCANNERS Y121	$11,115.82	$8,892.66	20.0%	$1,533.40	$1,456.73	5.0%
Y276B	Inserters - Production	ASSY 2 CODE 3 OF 9 SCANNERS Y121	$11,115.82	$8,892.66	20.0%	$1,533.40	$1,456.73	5.0%
Y277A	Inserters - Production	ADD'L OMR Y121	$8,216.96	$6,573.57	20.0%	$1,533.40	$1,456.73	5.0%
Y277B	Inserters - Production	ADD'L OMR Y121	$7,953.86	$6,363.09	20.0%	$1,533.40	$1,456.73	5.0%
Y280	Inserters - Production	SINGLE DOCUMENT ALIGNER FOLDER	$25,056.55	$20,045.24	20.0%	$8,322.46	$7,906.34	5.0%
Y304	Inserters - Production	Y304 TABLE 30	$1,994.49	$1,595.59	20.0%	$0.00	$0.00	0.0%
Y305	Inserters - Production	Y305 TABLE 43	$2,141.34	$1,713.07	20.0%	$0.00	$0.00	0.0%
Y306	Inserters - Production	ASSY MOS TABLE (SDS-WOF-SDS)	$2,813.80	$2,251.04	20.0%	$0.00	$0.00	0.0%
Y30E	Inserters - Production	HAND FEED - EPIC V-BIN	$1,297.34	$1,037.87	20.0%	$116.77	$110.93	5.0%
Y30Z	Inserters - Production	PATTERN READER	$7,617.35	$6,093.88	20.0%	$684.86	$650.62	5.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
              specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y311	Inserters - Production	ASSY MOS TABLE 29"	$1,897.09	$1,517.67	20.0%	$235.00	$223.25	5.0%
Y314	Inserters - Production	ASSY SIDELESS DROP STACKER	$5,511.06	$4,408.85	20.0%	$521.03	$494.98	5.0%
Y315	Inserters - Production	LARGE WIDE SIDELESS STACKER	$13,673.94	$10,939.15	20.0%	$1,320.10	$1,254.09	5.0%
Y315A	Inserters - Production	STACKER-NO FLAP DETECT	$14,260.32	$11,408.26	20.0%	$1,259.34	$1,196.38	5.0%
Y315B	Inserters - Production	FINAL ASSY TIMING BELT DRIVEN VDS	$13,461.24	$10,768.99	20.0%	$1,098.74	$1,043.80	5.0%
Y316	Inserters - Production	HEAVIES OUT SORT	$22,336.77	$17,869.42	20.0%	$1,823.18	$1,732.02	5.0%
Y318	Inserters - Production	OUTPUT ROTATE MODULE	$63,449.70	$50,759.76	20.0%	$5,912.39	$5,616.77	5.0%
Y319	Inserters - Production	SERVO VDS	$13,461.24	$10,768.99	20.0%	$1,098.74	$1,043.80	5.0%
Y319A	Inserters - Production	Y319A	$14,211.02	$11,368.82	20.0%	$1,098.74	$1,043.80	5.0%
Y319B	Inserters - Production	Y319B	$14,211.02	$11,368.82	20.0%	$1,098.74	$1,043.80	5.0%
Y31A	Inserters - Production	COGNEX 7801 BARCODE, MSE V-BIN	$28,781.57	$23,025.26	20.0%	$2,965.92	$2,817.62	5.0%
Y31E	Inserters - Production	SINGLE 17" V-BIN FRONT	$14,378.72	$11,502.98	20.0%	$1,122.88	$1,066.74	5.0%
Y31F	Inserters - Production	DUAL 17" V-BIN FRONT	$21,651.41	$17,321.13	20.0%	$1,989.53	$1,890.06	5.0%
Y31G	Inserters - Production	SINGLE 17" V-BIN REAR	$12,860.08	$10,288.06	20.0%	$1,122.88	$1,066.74	5.0%
Y31H	Inserters - Production	DUAL 17" V-BIN REAR	$21,536.90	$17,229.52	20.0%	$1,989.53	$1,890.06	5.0%
Y31J	Inserters - Production	17" V-BIN / METER COMBO	$14,215.04	$11,372.03	20.0%	$1,173.86	$1,115.17	5.0%
Y31K	Inserters - Production	PRIVACY GUARD/V-BIN COMBO, FRONT	$54,198.93	$43,359.14	20.0%	$4,873.04	$4,629.38	5.0%
Y31L	Inserters - Production	PRIVACY GUARD/V-BIN COMBO, REAR	$54,198.93	$43,359.14	20.0%	$4,873.04	$4,629.38	5.0%
Y320	Inserters - Production	VACUUM TRANSPORT MSE MOS	$25,376.98	$20,301.58	20.0%	$2,929.96	$2,783.47	5.0%
Y326	Inserters - Production	MCS 8" PRINT SYSTEM	$140,919.95	$112,735.96	20.0%	$12,109.11	$11,503.66	5.0%
Y327	Inserters - Production	MCS GIS4250 PRINT SYSTEM	$113,291.87	$90,633.50	20.0%	$9,431.61	$8,960.03	5.0%
Y328	Inserters - Production	VACUUM TRANSPORT MPS EPIC MOS	$24,465.02	$19,572.02	20.0%	$1,997.51	$1,897.63	5.0%
Y32A	Inserters - Production	IMS Ink Management System	$5,735.86	$4,588.69	20.0%	$477.30	$453.44	5.0%
Y32E	Inserters - Production	APS FLOATING-DECK WITH LINE-SCAN	$63,170.78	$50,536.62	20.0%	$8,451.23	$8,028.67	5.0%
Y32F	Inserters - Production	FPS - FLOATING-DECK W LINE-SCAN	$63,170.78	$50,536.62	20.0%	$8,451.23	$8,028.67	5.0%
Y32M	Inserters - Production	4 Array VTT EFS MSE/FPS	$103,042.54	$82,434.03	20.0%	$9,264.34	$8,801.13	5.0%
Y32S	Inserters - Production	SHINGLING CONVEYOR	$11,366.06	$9,092.85	20.0%	$1,841.07	$1,749.01	5.0%
Y350	Inserters - Production	MS EVOLUTION PRINT+ MESSENGER	$212,067.19	$169,653.75	20.0%	$15,537.79	$14,760.90	5.0%
Y351	Inserters - Production	MPS PRINT+ MESSENGER	$213,924.89	$171,139.91	20.0%	$17,741.73	$16,854.64	5.0%
Y352	Inserters - Production	PRINT + MESSENGER COLOR START-UP KIT	$6,694.96	$5,355.97	20.0%	$0.00	$0.00	0.0%
Y356	Inserters - Production	MS EVOLUTION MONOCHROME PRINT+ MESSENGER	$155,794.81	$124,635.85	20.0%	$15,537.79	$14,760.90	5.0%
Y357	Inserters - Production	MPS MONOCHROME (K) PRINT+ MESSENGER	$165,595.99	$132,476.79	20.0%	$18,635.66	$17,703.88	5.0%
Y358	Inserters - Production	PRINT+ MESSENGER MONOCHROME STARTUP KIT	$3,371.70	$2,697.36	20.0%	$0.00	$0.00	0.0%
Y360	Inserters - Production	EPIC PRINT+ MESSENGER - COLOR	$221,827.46	$177,461.97	20.0%	$18,768.54	$17,830.11	5.0%
Y361	Inserters - Production	PRINT+ MESSENGER - MONO	$157,977.61	$126,382.09	20.0%	$18,127.42	$17,221.05	5.0%
Y367B	Inserters - Production	ENGINE DUAL EDGE MARKERS - BACK MNT ONLY	$3,730.30	$2,984.24	20.0%	$402.86	$382.72	5.0%
Y367F	Inserters - Production	ENGINE DUAL EDGE MARKERS - FRONT MNT	$3,730.30	$2,984.24	20.0%	$402.86	$382.72	5.0%
Y368B	Inserters - Production	STACKER DUAL EDGE MARKERS -BACK MNT ONLY	$3,730.30	$2,984.24	20.0%	$402.86	$382.72	5.0%
Y368F	Inserters - Production	STACKER DUAL EDGE MARKERS - FRONT MNT	$3,730.30	$2,984.24	20.0%	$402.86	$382.72	5.0%
Y369	Inserters - Production	ADD'L EDGE MARKERS - DUAL	$1,899.27	$1,519.42	20.0%	$201.43	$191.36	5.0%
Y370	Inserters - Production	LONG FOOTPRINT TURNOVER	$17,735.74	$14,188.59	20.0%	$2,491.27	$2,366.71	5.0%
Y371	Inserters - Production	SHORT FOOTPRINT TURNOVER	$16,430.06	$13,144.05	20.0%	$2,485.91	$2,361.61	5.0%
Y380	Inserters - Production	POWER STACKER ASSY	$13,996.33	$11,197.06	20.0%	$1,203.04	$1,142.89	5.0%
Y381224	Inserters - Production	DUAL 17" ELEVATOR V-BIN, REAR REG	$29,825.23	$23,860.18	20.0%	$0.00	$0.00	0.0%
Y388	Inserters - Production	ASSY WEIGH ON THE FLY FINAL	$41,530.49	$33,224.39	20.0%	$3,389.78	$3,220.29	5.0%
Y396	Inserters - Production	ON-EDGE STACKER EPIC/MSE	$31,806.39	$25,445.11	20.0%	$4,824.91	$4,583.67	5.0%
Y3C0	Inserters - Production	INDSTR MOUNT-SCREEN/KEYBOARD	$2,312.72	$1,850.18	20.0%	$201.43	$191.36	5.0%
Y3C1	Inserters - Production	ADD'L BW MIRCOVISION CAMERA	$7,706.79	$6,165.43	20.0%	$671.43	$637.86	5.0%
Y3C2	Inserters - Production	READ-UP BRACKETRY-FLOWMASTER	$3,713.36	$2,970.69	20.0%	$314.23	$298.52	5.0%
Y3C5	Inserters - Production	MCS S-800 INFRA-RED DRYER	$12,109.30	$9,687.44	20.0%	$1,110.31	$1,054.79	5.0%
Y3C7	Inserters - Production	MCS 4" ARRAY SYSTEM 2"+2" HDS	$29,359.76	$23,487.81	20.0%	$3,363.98	$3,195.78	5.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
        specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y3CB	Inserters - Production	MCS 8" ARRAY SYS 4"/2"/ 2" HDS	$58,892.03	$47,113.62	20.0%	$5,399.83	$5,129.83	5.0%
Y3CE	Inserters - Production	PERFECT MATCH SYSTEM	$44,026.72	$35,221.38	20.0%	$3,962.00	$3,763.90	5.0%
Y3CF	Inserters - Production	PERFECT MATCH W/READ-UP CONFIG	$46,463.80	$37,171.04	20.0%	$4,158.64	$3,950.71	5.0%
Y3CH	Inserters - Production	PERFECT MATCH INSTALL/TRNG	$5,880.09	$4,704.07	20.0%	$0.00	$0.00	0.0%
Y3CK	Inserters - Production	BULK INK SUPPLY-2" PRINT HEAD	$3,988.94	$3,191.15	20.0%	$365.75	$347.46	5.0%
Y3CL	Inserters - Production	BULK INK SUPPLY-4" PRINT HEAD	$5,271.11	$4,216.89	20.0%	$483.31	$459.14	5.0%
Y3CZ	Inserters - Production	6' FEEDMAX	$12,679.00	$10,143.20	20.0%	$1,128.59	$1,072.16	5.0%
Y3DA	Inserters - Production	SUREFEED FEEDMAX S	$17,008.63	$13,606.90	20.0%	$1,492.89	$1,418.24	5.0%
Y3F5	Inserters - Production	4000W DRYER RESEARCH	$5,698.49	$4,558.79	20.0%	$522.50	$496.37	5.0%
Y3F6	Inserters - Production	SALES PCN - ASSY FIT-20 DRIVER-SA	$7,680.85	$6,144.68	20.0%	$679.24	$645.28	5.0%
Y3FM	Inserters - Production	36IN FLEX IJ TRANSPORT	$17,239.00	$13,791.20	20.0%	$1,435.47	$1,363.70	5.0%
Y3FN	Inserters - Production	56IN FLEX IJ TRANSPORT	$19,706.00	$15,764.80	20.0%	$1,402.84	$1,332.70	5.0%
Y3FR	Inserters - Production	72IN FLEX IJ TRANSPORT	$20,605.61	$16,484.49	20.0%	$1,859.58	$1,766.60	5.0%
Y3FS	Inserters - Production	20IN DRYER BASE SLAVE	$4,314.91	$3,451.93	20.0%	$330.48	$313.95	5.0%
Y3FT	Inserters - Production	30" DRYER BASES - HIGH TEMP	$6,410.81	$5,128.65	20.0%	$587.81	$558.42	5.0%
Y3FU	Inserters - Production	36" DRYER BASES - HIGH TEMP	$5,144.05	$4,115.24	20.0%	$488.80	$464.36	5.0%
Y3FV	Inserters - Production	30IN DRYER BSE STND ALONE	$14,952.53	$11,962.02	20.0%	$1,244.03	$1,181.83	5.0%
Y3FW	Inserters - Production	36" DRYER BASES STANDALONE	$14,631.86	$11,705.49	20.0%	$1,389.79	$1,320.30	5.0%
Y3FY	Inserters - Production	FIT DIVERT SLAVE DWNSTRM	$13,443.04	$10,754.43	20.0%	$695.55	$660.77	5.0%
Y3S0	Inserters - Production	ISITE AREA SCAN SYSTEM	$30,136.11	$24,108.89	20.0%	$2,888.25	$2,743.83	5.0%
Y3S1	Inserters - Production	iSite HighResoAreaScanSys	$31,874.57	$25,499.66	20.0%	$1,742.33	$1,655.21	5.0%
Y3S2	Inserters - Production	ISITE LINE SCAN SYSTEM	$36,442.94	$29,154.35	20.0%	$3,384.14	$3,214.93	5.0%
Y3S3	Inserters - Production	ISITE HIGH RESO LINE SCAN SYS	$39,229.85	$31,383.88	20.0%	$3,641.94	$3,459.84	5.0%
Y3SF	Inserters - Production	ImageArchive	$2,374.27	$1,899.42	20.0%	$225.85	$214.55	5.0%
Y3SG	Inserters - Production	iData Repair / system	$14,540.70	$11,632.56	20.0%	$2,434.93	$2,313.18	5.0%
Y3SX	Inserters - Production	iDataRepair w/ server	$65,467.16	$52,373.73	20.0%	$6,271.99	$5,958.39	5.0%
Y43A	Inserters - Production	Barcode Scan- Y431Fixed Btm	$3,983.55	$3,186.84	20.0%	$333.09	$316.44	5.0%
Y43B	Inserters - Production	HPI 50S TOP FIXED BEAM	$3,983.55	$3,186.84	20.0%	$333.09	$316.44	5.0%
Y43C	Inserters - Production	Barcode Scan- Y431FixedTop R	$4,177.11	$3,341.69	20.0%	$342.43	$325.31	5.0%
Y43D	Inserters - Production	50K SF MOVING BEAM TOP SCANNING	$6,907.54	$5,526.03	20.0%	$496.37	$471.55	5.0%
Y43L	Inserters - Production	CUTSHT INPUT LINESCAN TOP	$68,461.50	$54,769.20	20.0%	$7,677.17	$7,293.31	5.0%
Y43M	Inserters - Production	BOTTOM LINE SCAN 50K SHEET FEEDER	$41,226.15	$32,980.92	20.0%	$3,810.92	$3,620.37	5.0%
Y454	Inserters - Production	HPI 36K PINLESS CUTTER - MD READY	$125,333.86	$100,267.09	20.0%	$10,782.06	$10,242.96	5.0%
Y455	Inserters - Production	25K PINLESS CUTTER - MD READY	$83,817.69	$67,054.15	20.0%	$10,813.77	$10,273.09	5.0%
Y456B	Inserters - Production	COGNEX 8401 BARCODE, 2-UP CUTTER, BOTTOM	$31,280.79	$25,024.63	20.0%	$2,868.14	$2,724.74	5.0%
Y456T	Inserters - Production	COGNEX 8401 BARCODE, 2-UP CUTTER, TOP	$31,280.79	$25,024.63	20.0%	$2,868.14	$2,724.74	5.0%
Y458	Inserters - Production	HPI PINLESS CUTTER - MD READY	$192,632.36	$154,105.89	20.0%	$100,234.90	$95,223.16	5.0%
Y45E	Inserters - Production	HPI RAT, EASTPORT - MD READY	$119,923.35	$95,938.68	20.0%	$10,782.06	$10,242.96	5.0%
Y45W	Inserters - Production	HPI RAT, WESTPORT - MD READY	$119,923.35	$95,938.68	20.0%	$10,782.06	$10,242.96	5.0%
Y461	Inserters - Production	EDGE/DOUBLE CORNER STITCHER	$131,603.41	$105,282.73	20.0%	$11,832.31	$11,240.70	5.0%
Y462	Inserters - Production	CORNER STITCHER	$115,153.32	$92,122.66	20.0%	$10,353.44	$9,835.77	5.0%
Y463	Inserters - Production	SADDLE STITCHER	$131,603.41	$105,282.73	20.0%	$11,832.31	$11,240.70	5.0%
Y464	Inserters - Production	EDGE & CORNER STITCHER	$148,053.51	$118,442.81	20.0%	$13,311.19	$12,645.63	5.0%
Y465	Inserters - Production	EDGE & SADDLE STITCHER	$164,503.61	$131,602.89	20.0%	$14,790.06	$14,050.56	5.0%
Y466	Inserters - Production	CORNER & SADDLE STITCHER	$148,053.51	$118,442.81	20.0%	$13,311.19	$12,645.63	5.0%
Y467	Inserters - Production	EDGE & CORNER & SADDLE STITCH	$180,953.72	$144,762.98	20.0%	$16,268.93	$15,455.49	5.0%
Y470	Inserters - Production	HEI ACCUMULATOR	$94,940.04	$75,952.03	20.0%	$8,535.86	$8,109.07	5.0%
Y471	Inserters - Production	STAND ALONE FOLDER-6 ROLLER	$15,255.68	$12,204.54	20.0%	$1,263.75	$1,200.56	5.0%
Y471E	Inserters - Production	STAND ALONE FOLDER-6 ROLLER (50 HZ)	$15,255.68	$12,204.54	20.0%	$1,263.75	$1,200.56	5.0%
Y471G	Inserters - Production	GAPPING HPI FOLDER 60HZ	$23,874.36	$19,099.49	20.0%	$2,146.49	$2,039.17	5.0%
Y471H	Inserters - Production	GAPPING HPI FOLDER 50HZ	$23,874.36	$19,099.49	20.0%	$2,146.49	$2,039.17	5.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
        specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y472	Inserters - Production	HEI REVERSE ACCUMULATOR	$94,940.04	$75,952.03	20.0%	$8,535.86	$8,109.07	5.0%
Y475	Inserters - Production	25K CUTTER	$151,904.29	$121,523.43	20.0%	$8,236.96	$7,825.12	5.0%
Y476	Inserters - Production	HD Folder/Accum Interface	$5,478.58	$4,382.86	20.0%	$447.17	$424.82	5.0%
Y479	Inserters - Production	HD Folder Bypass Kit for Flats	$2,295.73	$1,836.58	20.0%	$188.00	$178.60	5.0%
Y47A	Inserters - Production	BLADE BLOCK EASTPORT 1/8" CHIPOUT	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y47B	Inserters - Production	1/6" Eastport Blade Block	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y47C	Inserters - Production	BLADE BLOCK EASTPORT 7.8MM	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y47D	Inserters - Production	Chamfer Eastport Blade Block	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y47E	Inserters - Production	HPI Eastport Transfer Module	$119,923.35	$95,938.68	20.0%	$10,782.06	$10,242.96	5.0%
Y47F	Inserters - Production	7" Tubes - HPI Eastport TM	$3,604.21	$2,883.37	20.0%	$0.00	$0.00	0.0%
Y47G	Inserters - Production	HPI RAT TURNING GUIDE 8.5" - EAST	$3,604.21	$2,883.37	20.0%	$0.00	$0.00	0.0%
Y47H	Inserters - Production	ASSY, OMR SCANNING	$6,312.18	$5,049.74	20.0%	$536.24	$509.43	5.0%
Y47J	Inserters - Production	ASSY, DOUBLE OMR SCANNER MOUNTING	$2,838.60	$2,270.88	20.0%	$237.28	$225.41	5.0%
Y47K	Inserters - Production	ASSY, OMR SCANNER MOUNTING	$2,838.60	$2,270.88	20.0%	$237.28	$225.41	5.0%
Y47L	Inserters - Production	Barcode Scan(2)- Cutter Fixed	$8,012.28	$6,409.82	20.0%	$713.21	$677.55	5.0%
Y47M	Inserters - Production	ASSY MOVING BEAM SCANNING	$13,964.68	$11,171.74	20.0%	$1,161.43	$1,103.35	5.0%
Y47N	Inserters - Production	Kit-No North Port	$2,992.17	$2,393.74	20.0%	$0.00	$0.00	0.0%
Y47P	Inserters - Production	KIT-HPI RAT NORTHPORT FIM	$14,119.45	$11,295.56	20.0%	$1,152.41	$1,094.79	5.0%
Y47R	Inserters - Production	Quad Cart Adaptor.	$4,708.62	$3,766.90	20.0%	$384.33	$365.11	5.0%
Y47S	Inserters - Production	Camera- Cutter (2 Cameras)	$27,787.50	$22,230.00	20.0%	$2,817.65	$2,676.77	5.0%
Y47U	Inserters - Production	FOLDER BYPASS	$27,140.29	$21,712.23	20.0%	$2,511.64	$2,386.05	5.0%
Y47V	Inserters - Production	ADD'L OMR - SEPARATE, TOP OR BOTTOM	$7,423.20	$5,938.56	20.0%	$785.58	$746.30	5.0%
Y47W	Inserters - Production	HPI Westport Transfer Module	$118,887.29	$95,109.83	20.0%	$9,703.86	$9,218.66	5.0%
Y47X	Inserters - Production	7in Tubes - HPI Westport TM	$3,604.21	$2,883.37	20.0%	$0.00	$0.00	0.0%
Y47Y	Inserters - Production	8.5" Tubes - HPI Westport TM	$3,604.21	$2,883.37	20.0%	$0.00	$0.00	0.0%
Y47Z	Inserters - Production	GUTTER CUT DEVICE , HIGH SPEED CUTTER	$14,792.56	$11,834.05	20.0%	$1,207.40	$1,147.03	5.0%
Y484	Inserters - Production	HPI 36K PINLESS Cutter	$125,845.49	$100,676.39	20.0%	$11,314.51	$10,748.78	5.0%
Y484REC	Inserters - Production	Y484REC RECON BOM	$86,215.20	$68,972.16	20.0%	$11,395.18	$10,825.42	5.0%
Y485	Inserters - Production	25K Cutter- Pinless	$77,956.71	$62,365.37	20.0%	$7,008.93	$6,658.48	5.0%
Y486	Inserters - Production	VISION SYSTEM COGNEX MICRO PB CUTTER	$31,500.02	$25,200.02	20.0%	$3,096.29	$2,941.48	5.0%
Y488	Inserters - Production	AUTO BUCKLE CHUTES - HPI KIT	$21,434.72	$17,147.78	20.0%	$1,026.29	$974.98	5.0%
Y48A	Inserters - Production	1/8" Westport Blade Block	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y48B	Inserters - Production	1/6" Westport Blade Block	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y48C	Inserters - Production	BLADE BLOCK WESTPORT 7.8MM	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y48D	Inserters - Production	BLADE BLOCK WESTPORT CHAMFER	$16,984.40	$13,587.52	20.0%	$0.00	$0.00	0.0%
Y48E	Inserters - Production	BROKER FOLD EASTPORT	$70,249.11	$56,199.29	20.0%	$5,733.90	$5,447.20	5.0%
Y48F	Inserters - Production	ADD'L MONITOR-Y471/47P/47W/48W/48E	$6,663.13	$5,330.50	20.0%	$543.86	$516.67	5.0%
Y48G	Inserters - Production	ADD'L MONITOR FOR Y47E OR HPI ACCUM	$3,178.82	$2,543.06	20.0%	$543.86	$516.67	5.0%
Y48K	Inserters - Production	BOTTOM LINE SCAN PB CUTTER	$63,105.82	$50,484.66	20.0%	$4,667.92	$4,434.52	5.0%
Y48M	Inserters - Production	TOP LINE SCAN PB CUTTER	$63,105.82	$50,484.66	20.0%	$4,667.92	$4,434.52	5.0%
Y48N	Inserters - Production	Nibble Cut	$8,915.26	$7,132.21	20.0%	$732.47	$695.85	5.0%
Y48P	Inserters - Production	COMBO LINE SCAN - PB CUTTER	$105,874.67	$84,699.74	20.0%	$9,707.68	$9,222.29	5.0%
Y48W	Inserters - Production	WESTPORT HPI BROKERFOLD INPUT MODULE	$70,249.11	$56,199.29	20.0%	$5,733.90	$5,447.20	5.0%
Y48Z	Inserters - Production	GUTTER CUT DEVICE, SPLINE SHAFT	$15,131.60	$12,105.28	20.0%	$1,560.23	$1,482.22	5.0%
Y490	Inserters - Production	On-Edge Stacker MPS High	$29,481.80	$23,585.44	20.0%	$2,405.75	$2,285.47	5.0%
Y491	Inserters - Production	ASSY-OES RH MID	$29,481.80	$23,585.44	20.0%	$2,405.75	$2,285.47	5.0%
Y492	Inserters - Production	ASSY-OES RH LOW	$29,481.80	$23,585.44	20.0%	$2,405.75	$2,285.47	5.0%
Y495	Inserters - Production	ASSY-OES LH MID	$39,857.19	$31,885.75	20.0%	$3,984.71	$3,785.48	5.0%
Y49B	Inserters - Production	ASSY OFFSETTER	$13,047.31	$10,437.85	20.0%	$1,065.20	$1,011.94	5.0%
Y49D	Inserters - Production	In Line On dge Stacker	$42,107.02	$33,685.62	20.0%	$3,749.06	$3,561.60	5.0%
Y49E	Inserters - Production	PRIVACY GUARD MODULE MPS	$52,713.07	$42,170.46	20.0%	$3,326.72	$3,160.38	5.0%

Software, License and Subscription   Offerors Response
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              specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y49H	Inserters - Production	LIGHT TABLE - US	$373.40	$298.72	20.0%	$33.57	$31.89	5.0%
Y49K	Inserters - Production	TrayTag Printer OES Mount	$7,248.63	$5,798.90	20.0%	$783.74	$744.56	5.0%
Y49L	Inserters - Production	TrayTag Printer VbinMount	$7,248.63	$5,798.90	20.0%	$783.74	$744.56	5.0%
Y49M	Inserters - Production	AUTOTRAYER	$140,011.30	$112,009.04	20.0%	$11,980.07	$11,381.07	5.0%
Y49N	Inserters - Production	INTELLIGENT TRAYER KIT	$21,093.10	$16,874.48	20.0%	$670.78	$637.24	5.0%
Y4AB	Inserters - Production	WASTE COLLECTION BIN	$4,480.79	$3,584.63	20.0%	$402.86	$382.72	5.0%
Y4H0	Inserters - Production	Hunkeler Unwinder Base Unit	$57,346.97	$45,877.58	20.0%	$3,952.93	$3,755.29	5.0%
Y4H1	Inserters - Production	Hunkeler Unwinder Core (3")	$6,078.05	$4,862.44	20.0%	$632.22	$600.61	5.0%
Y4H2	Inserters - Production	Hunkeler Unwinder Core (5")	$7,198.97	$5,759.18	20.0%	$406.24	$385.93	5.0%
Y4H3	Inserters - Production	Hunkeler Unwinder Core (150Mm)	$9,498.15	$7,598.52	20.0%	$722.35	$686.23	5.0%
Y4H4	Inserters - Production	70 MM CORE OPTION	$8,638.40	$6,910.72	20.0%	$604.29	$574.07	5.0%
Y4H5	Inserters - Production	200 MM CORE OPTION	$9,144.91	$7,315.93	20.0%	$821.83	$780.74	5.0%
Y4HG	Inserters - Production	ROLL DOLLY 20.5"	$7,678.26	$6,142.61	20.0%	$521.03	$494.98	5.0%
Y4HJ	Inserters - Production	HUNKELER UNWINDER BASE UNIT	$63,801.46	$51,041.17	20.0%	$7,332.77	$6,966.13	5.0%
Y4TC	Inserters - Production	STAND ALONE TRIM CHOPPER	$21,799.22	$17,439.38	20.0%	$2,398.71	$2,278.77	5.0%
Y4TE	Inserters - Production	MOBILE TRIM COLLECTION UNIT 50HZ	$49,142.63	$39,314.10	20.0%	$5,187.09	$4,927.73	5.0%
Y4TV	Inserters - Production	MOBILE TRIM COLLECTION UNIT 60HZ	$50,011.55	$40,009.24	20.0%	$4,496.19	$4,271.38	5.0%
Y503	Inserters - Production	APS-3 STATION CHASSIS	$67,922.40	$54,337.92	20.0%	$11,557.24	$10,979.38	5.0%
Y504	Inserters - Production	ASSY, CHASIS-4 STATION	$72,856.40	$58,285.12	20.0%	$12,227.50	$11,616.13	5.0%
Y506	Inserters - Production	ASSY, CHASSIS 6-STATION	$94,777.98	$75,822.38	20.0%	$14,631.97	$13,900.37	5.0%
Y507	Inserters - Production	APS 7 STATION CHASSIS	$99,153.90	$79,323.12	20.0%	$15,177.83	$14,418.94	5.0%
Y508	Inserters - Production	ASSY, CHASSIS 8-STATION	$111,478.36	$89,182.69	20.0%	$15,549.39	$14,771.92	5.0%
Y509	Inserters - Production	ASSY, CHASSIS 9-STATIONS	$128,894.17	$103,115.34	20.0%	$17,584.08	$16,704.87	5.0%
Y510	Inserters - Production	ASSY, CHASSIS 10-STATION	$133,567.93	$106,854.34	20.0%	$17,943.48	$17,046.31	5.0%
Y512	Inserters - Production	ASSY, CHASSIS 12 STATION	$144,421.26	$115,537.01	20.0%	$19,807.05	$18,816.70	5.0%
Y514	Inserters - Production	ASSY, CHASSIS 14 STATION	$165,406.48	$132,325.18	20.0%	$21,657.30	$20,574.44	5.0%
Y516	Inserters - Production	ASSY, CHASSIS 16 STATION	$243,763.56	$195,010.85	20.0%	$22,402.73	$21,282.59	5.0%
Y518	Inserters - Production	ASSY, CHASSIS 18 STATION	$271,597.61	$217,278.09	20.0%	$24,905.23	$23,659.97	5.0%
Y530	Inserters - Production	SUB SETTING	$2,040.11	$1,632.09	20.0%	$0.00	$0.00	0.0%
Y540	Inserters - Production	WESTPORT G-TRAX MODULE	$185,986.55	$148,789.24	20.0%	$17,596.06	$16,716.26	5.0%
Y550	Inserters - Production	APS ENCLOSURE FEEDER	$21,623.99	$17,299.19	20.0%	$1,918.43	$1,822.51	5.0%
Y551	Inserters - Production	Barcode Scanner - Encl Fdr	$5,507.08	$4,405.66	20.0%	$458.49	$435.57	5.0%
Y552	Inserters - Production	TOP MOVING BEAM, MPS FRICTION FEEDER	$5,897.70	$4,718.16	20.0%	$608.64	$578.20	5.0%
Y553	Inserters - Production	MPS Rotary Feeder	$28,932.53	$23,146.02	20.0%	$2,117.60	$2,011.72	5.0%
Y554	Inserters - Production	ASSY - MPS FRICTION FEEDER	$17,159.70	$13,727.76	20.0%	$1,542.79	$1,465.65	5.0%
Y555G	Inserters - Production	Rotary Feeder-Retrofit Grey	$25,029.52	$20,023.62	20.0%	$536.10	$509.30	5.0%
Y555W	Inserters - Production	Rotary Feeder-Retrofit White	$25,029.52	$20,023.62	20.0%	$536.10	$509.30	5.0%
Y556	Inserters - Production	MOVING BEAM PICKET FENCE SCANNING FOR AP	$10,060.71	$8,048.57	20.0%	$837.30	$795.44	5.0%
Y557	Inserters - Production	ROTARY FEEDER 26K	$23,128.29	$18,502.63	20.0%	$2,079.42	$1,975.45	5.0%
Y558	Inserters - Production	FLATS/FOLDED ROTARY FDR	$18,356.95	$14,685.56	20.0%	$2,079.42	$1,975.45	5.0%
Y55A	Inserters - Production	COGNEX DM60 BARCODE, MPS/EPIC ROTARY	$11,382.79	$9,106.23	20.0%	$849.06	$806.60	5.0%
Y55B	Inserters - Production	COGNEX DM60 BARCODE, MPS/EPIC FRICTION	$9,909.60	$7,927.68	20.0%	$849.06	$806.60	5.0%
Y55D	Inserters - Production	COGNEX DM60 BARCODE, MPS CHASSIS, TOP	$11,454.24	$9,163.39	20.0%	$849.06	$806.60	5.0%
Y55E	Inserters - Production	AREA SCAN KIT- EPIC ENGINE	$12,984.87	$10,387.90	20.0%	$1,317.17	$1,251.31	5.0%
Y55FB	Inserters - Production	EPIC VBIN AREA SCAN - BOTTOM MOUNT	$20,310.55	$16,248.44	20.0%	$1,219.60	$1,158.62	5.0%
Y55FT	Inserters - Production	EPIC VBIN AREA SCAN - TOP MOUNT	$23,940.64	$19,152.51	20.0%	$1,341.56	$1,274.48	5.0%
Y55GB	Inserters - Production	COGNEX 8401 BARCODE, EPIC V-BIN, BOTTOM	$23,341.11	$18,672.89	20.0%	$2,140.15	$2,033.14	5.0%
Y55GT	Inserters - Production	COGNEX 8401 BARCODE, EPIC V-BIN, TOP	$23,341.11	$18,672.89	20.0%	$2,140.15	$2,033.14	5.0%
Y55H	Inserters - Production	COGNEX 8401 BARCODE, EPIC ENGINE, TOP	$14,332.70	$11,466.16	20.0%	$1,409.37	$1,338.90	5.0%
Y55LB	Inserters - Production	EPIC VBIN LINE SCAN - BOTTOM MOUNT	$48,775.20	$39,020.16	20.0%	$4,217.69	$4,006.80	5.0%
Y560	Inserters - Production	APS EngineHopperSealer2 VS	$384,332.21	$307,465.77	20.0%	$35,385.13	$33,615.87	5.0%

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DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y561	Inserters - Production	MPS ENGINE/SEALER/TAKEAWAY MODULE	$239,105.79	$191,284.63	20.0%	$43,737.90	$41,551.01	5.0%
Y563	Inserters - Production	EPIC ENGINE	$288,209.28	$230,567.42	20.0%	$39,761.73	$37,773.64	5.0%
Y56R	Inserters - Production	COGNEX 7801 OCR/OMR, FACTORY UPGRADE	$4,314.04	$3,451.23	20.0%	$433.67	$411.99	5.0%
Y572	Inserters - Production	6 Stage : Stage Buffer	$66,160.17	$52,928.14	20.0%	$5,400.15	$5,130.14	5.0%
Y573	Inserters - Production	TNT 6 Stage Buffer	$116,073.96	$92,859.17	20.0%	$10,435.97	$9,914.17	5.0%
Y574	Inserters - Production	TNT 6 STAGE BUFFER 26K	$97,758.58	$78,206.86	20.0%	$8,789.27	$8,349.81	5.0%
Y575	Inserters - Production	EPIC TNT P2L BUFFER	$120,599.67	$96,479.74	20.0%	$10,782.06	$10,242.96	5.0%
Y576	Inserters - Production	DM BULK LOADER, MSD	$21,279.62	$17,023.70	20.0%	$3,136.56	$2,979.74	5.0%
Y580	Inserters - Production	Touchscreen Monitor - Factory	$4,086.21	$3,268.97	20.0%	$333.03	$316.38	5.0%
Y581	Inserters - Production	APS NON-TOUCHSCREEN MONITOR-WESTPORT TM1	$6,914.75	$5,531.80	20.0%	$805.72	$765.43	5.0%
Y582	Inserters - Production	APS NON-TOUCHSCREEN MONITOR-EASTPORT TM1	$6,914.75	$5,531.80	20.0%	$805.72	$765.43	5.0%
Y583	Inserters - Production	Add'l Monitor(Non-Touchscreen)	$6,663.13	$5,330.50	20.0%	$543.86	$516.67	5.0%
Y584	Inserters - Production	Touchscreen Monitor - Field	$4,442.08	$3,553.66	20.0%	$362.57	$344.44	5.0%
Y701	Inserters - Production	APS OUTPUT DUAL VDS FINAL ASSY	$32,463.56	$25,970.85	20.0%	$2,603.32	$2,473.16	5.0%
Y703	Inserters - Production	Mailing Machine/VS Module	$19,969.96	$15,975.97	20.0%	$1,629.99	$1,548.49	5.0%
Y732	Inserters - Production	Bottom Edge Marker	$13,047.31	$10,437.85	20.0%	$1,065.20	$1,011.94	5.0%
Y734	Inserters - Production	Top Edge Marker - 1st Color	$1,899.27	$1,519.42	20.0%	$201.43	$191.36	5.0%
Y735	Inserters - Production	Top Edge Marker - 2nd Color	$1,899.27	$1,519.42	20.0%	$201.43	$191.36	5.0%
Y780A	Inserters - Production	Stacker Kit -Sliding	$12,253.36	$9,802.69	20.0%	$726.90	$690.55	5.0%
Y780B	Inserters - Production	Power Stacker Kit -Sliding	$11,534.89	$9,227.91	20.0%	$726.90	$690.55	5.0%
Y980	Inserters - Production	F680 - BELT/CONVEYER STACKER	$4,774.95	$3,819.96	20.0%	$290.06	$275.56	5.0%
Y9DO	Inserters - Production	COMPANION INSERTER SYSTEM	$130,939.71	$104,751.77	20.0%	$12,387.39	$11,768.02	5.0%
Y9VS	Inserters - Production	VERTICAL POWER STACKER	$2,241.32	$1,793.06	20.0%	$209.49	$199.01	5.0%
YMV0	Inserters - Production	YMV0	$236,189.16	$188,951.33	20.0%	$24,796.08	$23,556.28	5.0%
Z31D	Inserters - Production	HEAVIES DIVERT / TILTING VBIN FRONT	$32,795.30	$26,236.24	20.0%	$2,948.56	$2,801.13	5.0%
Z31E	Inserters - Production	SINGLE HEAVIES DIVERT VBIN FRONT	$35,806.71	$28,645.37	20.0%	$18,111.05	$17,205.50	5.0%
Z31F	Inserters - Production	DUAL HEAVIES DIVERT VBIN FRONT	$32,795.30	$26,236.24	20.0%	$2,948.56	$2,801.13	5.0%
Z31G	Inserters - Production	SINGLE HEAVIES DIVERT VBIN REAR	$20,143.99	$16,115.19	20.0%	$1,811.11	$1,720.55	5.0%
Z31H	Inserters - Production	DUAL HEAVIES DIVERT VBIN REAR	$32,795.30	$26,236.24	20.0%	$2,948.56	$2,801.13	5.0%
Z31J	Inserters - Production	HEAVIES DIVERT VBIN / METER COMBO	$20,143.99	$16,115.19	20.0%	$1,811.11	$1,720.55	5.0%
Z31N	Inserters - Production	HEAVIES DIVERT / TILTING VBIN REAR	$32,795.30	$26,236.24	20.0%	$2,948.56	$2,801.13	5.0%
Z32S	Inserters - Production	SHINGLING CONVEYOR, EPIC OUTPUT	$10,603.18	$8,482.54	20.0%	$953.43	$905.76	5.0%
Z471	Inserters - Production	STANDARD HPI FOLDER MD READY	$24,382.27	$19,505.82	20.0%	$2,675.07	$2,541.32	5.0%
Z488	Inserters - Production	AUTO BUCKLE CHUTE HPI KIT MD READY	$22,382.21	$17,905.77	20.0%	$2,012.34	$1,911.72	5.0%
Z571	Inserters - Production	AUTO-GAPPING FOLDER MD READY	$31,690.96	$25,352.77	20.0%	$3,216.61	$3,055.78	5.0%
Z91S	Inserters - Production	iSite Inst/Train/day +Exp	$2,499.75	$1,999.80	20.0%	$0.00	$0.00	0.0%
Z91T	Inserters - Production	iSite install/Training/wk	$8,124.19	$6,499.35	20.0%	$0.00	$0.00	0.0%
Z99K	Inserters - Production	Z99K Installation & Training	$8,805.94	$7,044.75	20.0%	$0.00	$0.00	0.0%
Z9CS	Inserters - Production	MPS Select CS Parts Cabinet	$16,790.70	$13,432.56	20.0%	$0.00	$0.00	0.0%
Z9EP	Inserters - Production	EPIC INSTALL	$21,247.88	$16,998.30	20.0%	$0.00	$0.00	0.0%
Z9EV	Inserters - Production	EVOLUTION INSTALL	$21,247.88	$16,998.30	20.0%	$0.00	$0.00	0.0%
Z9F1	Inserters - Production	Field Support Labor (2hr/unit)	$624.94	$499.95	20.0%	$0.00	$0.00	0.0%
Z9F2	Inserters - Production	SSE/TAC Support Labor per Day	$2,874.71	$2,299.77	20.0%	$0.00	$0.00	0.0%
Z9FP	Inserters - Production	Std Installation MSE 12/14	$12,623.74	$10,098.99	20.0%	$0.00	$0.00	0.0%
Z9MP	Inserters - Production	STD INSTALLATION MPS	$17,611.88	$14,089.50	20.0%	$0.00	$0.00	0.0%
Z9PS	Inserters - Production	EPIC SELECT CS PARTS CABINET	$16,790.70	$13,432.56	20.0%	$0.00	$0.00	0.0%
Z9PT	Inserters - Production	EPIC SELECT CF PARTS CABINET	$18,599.80	$14,879.84	20.0%	$0.00	$0.00	0.0%
Z9R0	Inserters - Production	Equip Inspection Progam-Base	$3,124.69	$2,499.75	20.0%	$0.00	$0.00	0.0%
Z9R1	Inserters - Production	Equip Inspection Prog-Input	$4,624.54	$3,699.63	20.0%	$0.00	$0.00	0.0%
Z9R2	Inserters - Production	Equip Inspection Prog-FileBase	$5,874.41	$4,699.53	20.0%	$0.00	$0.00	0.0%
Z9R3	Inserters - Production	Equip Inspect. Prog-Dual Input	$7,374.26	$5,899.41	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
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DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Z9R4	Inserters - Production	SvcWorks PM Service-Base	$1,499.85	$1,199.88	20.0%	$0.00	$0.00	0.0%
Z9R5	Inserters - Production	SvcWorks PM Service-Input	$3,374.66	$2,699.73	20.0%	$0.00	$0.00	0.0%
Z9R6	Inserters - Production	SvcWorks PM Service- File-Base	$3,999.60	$3,199.68	20.0%	$0.00	$0.00	0.0%
Z9R7	Inserters - Production	SvcWorks PM Service-Dual Input	$4,624.54	$3,699.63	20.0%	$0.00	$0.00	0.0%
Z9S0	Inserters - Production	Install FlowMaster - 1st Unit	$4,626.11	$3,700.89	20.0%	$0.00	$0.00	0.0%
Z9S1	Inserters - Production	SvcWorks Install Service-Input	$5,624.44	$4,499.55	20.0%	$0.00	$0.00	0.0%
Z9S2	Inserters - Production	SvcWorks Install Svc File-Base	$6,749.33	$5,399.46	20.0%	$0.00	$0.00	0.0%
Z9SB	Inserters - Production	Service – Block of Hours	$12,072.66	$9,658.13	20.0%	$0.00	$0.00	0.0%
Z9T0	Inserters - Production	Workcell Optimization	$4,374.56	$3,499.65	20.0%	$0.00	$0.00	0.0%
Z9T3	Inserters - Production	Full Service Training	$1,249.88	$999.90	20.0%	$0.00	$0.00	0.0%
Z9U1	Inserters - Production	Install - FBI (1st Unit)	$1,874.81	$1,499.85	20.0%	$0.00	$0.00	0.0%
Z9U2	Inserters - Production	Install - FBI (Add'l Units)	$1,249.88	$999.90	20.0%	$0.00	$0.00	0.0%
Z9U3	Inserters - Production	Install - Attacher-1st Unit	$3,124.69	$2,499.75	20.0%	$0.00	$0.00	0.0%
Z9U4	Inserters - Production	Install - Attacher Add'l Units	$1,874.81	$1,499.85	20.0%	$0.00	$0.00	0.0%
Z9U8	Inserters - Production	Std Integ Hi Cap PLC	$9,374.06	$7,499.25	20.0%	$0.00	$0.00	0.0%
Z9U9	Inserters - Production	Std Integ Hi Cap On-Site	$18,748.13	$14,998.50	20.0%	$0.00	$0.00	0.0%
Z9UA	Inserters - Production	Cust Tech Training PLC	$3,124.69	$2,499.75	20.0%	$0.00	$0.00	0.0%
Z9UB	Inserters - Production	Addl Tech Svcs per Day	$1,374.86	$1,099.89	20.0%	$0.00	$0.00	0.0%
ZR80017	Inserters - Production	ASSY, SEPARATOR AUTO ROTATE, BULK LOADER	$8,056.47	$6,445.18	20.0%	$0.00	$0.00	0.0%
ZRBK	Inserters - Production	RIVAL BUFFER JOGGING KIT	$1,792.32	$1,433.86	20.0%	$161.14	$153.09	5.0%
ZRC0-03	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 3 STA	$66,240.52	$52,992.42	20.0%	$15,182.26	$14,423.15	5.0%
ZRC0-04	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 4 STA	$83,113.11	$66,490.49	20.0%	$15,835.62	$15,043.83	5.0%
ZRC0-06	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 6 STA	$90,777.11	$72,621.69	20.0%	$16,821.43	$15,980.35	5.0%
ZRC0-07	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 7 STA	$109,801.96	$87,841.57	20.0%	$17,121.65	$16,265.56	5.0%
ZRC0-08	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 8 STA	$109,926.68	$87,941.34	20.0%	$17,388.13	$16,518.72	5.0%
ZRC0-09	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 9 STA	$122,188.37	$97,750.70	20.0%	$17,770.43	$16,881.91	5.0%
ZRC0-10	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 10 STA	$126,382.80	$101,106.24	20.0%	$18,702.22	$17,767.11	5.0%
ZRC0-12	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 12 STA	$134,195.82	$107,356.66	20.0%	$20,166.45	$19,158.13	5.0%
ZRC0-14	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 14 STA	$140,542.86	$112,434.29	20.0%	$20,965.12	$19,916.87	5.0%
ZRC0-15	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 15 STA	$154,857.37	$123,885.90	20.0%	$22,562.46	$21,434.34	5.0%
ZRC0-16	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 16 STA	$166,590.15	$133,272.12	20.0%	$23,760.47	$22,572.45	5.0%
ZRC0-18	Inserters - Production	EVOLUTION FINAL CHASSIS ASSY, 18 STA	$176,020.15	$140,816.12	20.0%	$25,091.59	$23,837.01	5.0%
ZRE0	Inserters - Production	EVOLUTION ENGINE MODULE	$122,014.65	$97,611.72	20.0%	$15,773.76	$14,985.07	5.0%
ZRE1	Inserters - Production	EVOLUTION RIGHT ANGLE TURN MODULE	$23,874.36	$19,099.49	20.0%	$2,146.49	$2,039.17	5.0%
ZRE2	Inserters - Production	RIVAL 2.0 STANDALONE COMPRESSOR OPTION, 3.5SCFM	$9,335.00	$7,468.00	20.0%	$839.29	$797.33	5.0%
ZRE3	Inserters - Production	RIVAL 2.0 ENGINE VACUUM PUMP OPTION, 60HZ	$9,409.68	$7,527.74	20.0%	$846.01	$803.71	5.0%
ZRE4	Inserters - Production	RIVAL 2.0 ENGINE VACUUM PUMP OPTION, 50HZ	$9,409.68	$7,527.74	20.0%	$846.01	$803.71	5.0%
ZRE5	Inserters - Production	RIVAL 2.0 OUTPUT MONITOR KIT	$2,240.40	$1,792.32	20.0%	$201.43	$191.36	5.0%
ZRE6	Inserters - Production	RIVAL 2.0 OUTPUT CONVEYOR (DUAL CABINET)	$12,695.59	$10,156.47	20.0%	$1,141.43	$1,084.36	5.0%
ZRE7	Inserters - Production	RIVAL 2.0 OUTPUT CONVEYOR (SINGLE CABINET)	$12,695.59	$10,156.47	20.0%	$1,141.43	$1,084.36	5.0%
ZRE8B	Inserters - Production	RIVAL 2.0 EDGEMARKER KIT, POST RAT, BACK MNT	$3,659.33	$2,927.46	20.0%	$329.00	$312.55	5.0%
ZRE8F	Inserters - Production	RIVAL 2.0 EDGEMARKER KIT, POST RAT, FRONT MNT	$3,659.33	$2,927.46	20.0%	$329.00	$312.55	5.0%
ZRE9B	Inserters - Production	RIVAL 2.0 EDGEMARKER KIT, RIVAL STACKER, BACK MNT	$3,659.33	$2,927.46	20.0%	$329.00	$312.55	5.0%
ZRE9F	Inserters - Production	RIVAL 2.0 EDGEMARKER KIT, RIVAL STACKER, FRONT MNT	$3,659.33	$2,927.46	20.0%	$329.00	$312.55	5.0%
ZV03	Inserters - Production	EPIC CHASSIS 3 STATION	$88,138.94	$70,511.15	20.0%	$11,534.69	$10,957.96	5.0%
ZV04	Inserters - Production	EPIC CHASSIS 4 STATION	$93,134.34	$74,507.47	20.0%	$12,215.56	$11,604.78	5.0%
ZV06	Inserters - Production	EPIC CHASSIS 6 STATION	$114,901.97	$91,921.58	20.0%	$14,603.36	$13,873.20	5.0%
ZV07	Inserters - Production	EPIC CHASSIS 7 STATION	$119,249.27	$95,399.42	20.0%	$15,148.13	$14,390.72	5.0%
ZV08	Inserters - Production	EPIC CHASSIS 8 STATION	$131,658.59	$105,326.87	20.0%	$15,534.16	$14,757.45	5.0%
ZV09	Inserters - Production	EPIC CHASSIS 9 STATION	$149,183.58	$119,346.86	20.0%	$17,584.08	$16,704.88	5.0%
ZV10	Inserters - Production	EPIC CHASSIS 10 STATION	$151,524.30	$121,219.44	20.0%	$15,515.52	$14,739.74	5.0%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
ZV12	Inserters - Production	EPIC CHASSIS 12 STATION	$164,710.65	$131,768.52	20.0%	$19,807.05	$18,816.70	5.0%
ZV14	Inserters - Production	EPIC CHASSIS 14 STATION	$184,789.01	$147,831.21	20.0%	$20,713.54	$19,677.86	5.0%
ZV16	Inserters - Production	EPIC CHASSIS 16 STATION	$264,052.96	$211,242.37	20.0%	$22,402.73	$21,282.59	5.0%
ZV18	Inserters - Production	EPIC CHASSIS 18 STATION	$291,887.03	$233,509.62	20.0%	$24,905.23	$23,659.97	5.0%
ZV20	Inserters - Production	EPIC CHASSIS 20 STATION	$322,451.92	$257,961.54	20.0%	$27,434.36	$26,062.64	5.0%
ZV21	Inserters - Production	EPIC CHASSIS 21 STATION	$340,437.38	$272,349.90	20.0%	$29,963.48	$28,465.31	5.0%
ZVB0	Inserters - Production	EPIC NON-INPUT MODULE	$14,572.12	$11,657.70	20.0%	$1,545.48	$1,468.20	5.0%
ZVB0A	Inserters - Production	EPIC NON-INPUT MODULE	$15,246.33	$12,197.06	20.0%	$2,247.11	$2,134.76	5.0%
ZVB0B	Inserters - Production	EPIC NON-INPUT MODULE, W/ BOOKLET FEEDER	$40,299.38	$32,239.50	20.0%	$5,944.32	$5,647.11	5.0%
ZVB0C	Inserters - Production	EPIC NON-INPUT MODULE, W/ BULK LOADER	$46,373.20	$37,098.56	20.0%	$6,835.33	$6,493.57	5.0%
ZVB1A	Inserters - Production	EPIC BUFFER, 8 STAGE, NON-TNT, STD COVER	$120,783.41	$96,626.73	20.0%	$10,859.27	$10,316.30	5.0%
ZVB1B	Inserters - Production	EPIC BUFFER, 8 STAGE, NON-TNT, W/HOPPER	$134,743.51	$107,794.81	20.0%	$12,114.51	$11,508.79	5.0%
ZVB2	Inserters - Production	EPIC BUFFER 8 STAGE WITH TNT	$172,482.34	$137,985.87	20.0%	$15,507.53	$14,732.16	5.0%
ZVB2A	Inserters - Production	EPIC BUFFER 8 STAGE WITH TNT STD COVE	$172,482.34	$137,985.87	20.0%	$15,507.53	$14,732.16	5.0%
ZVB2B	Inserters - Production	EPIC BUFFER 8 STAGE WITH TNT WITH HOP	$185,525.86	$148,420.69	20.0%	$16,680.25	$15,846.24	5.0%
ZVB5A	Inserters - Production	EPIC BUFFER, MD, 8 STAGE, W/TNT, STD CVR	$165,719.21	$132,575.37	20.0%	$15,507.53	$14,732.16	5.0%
ZVB5B	Inserters - Production	EPIC BUFFER, MD READY,8STAGE,W/TNT&HOPPR	$179,696.04	$143,756.83	20.0%	$16,680.25	$15,846.24	5.0%
ZVE0	Inserters - Production	EPIC ENGINE, EXTENDED	$341,252.79	$273,002.23	20.0%	$38,413.43	$36,492.75	5.0%
ZVE2	Inserters - Production	EPIC ENGINE SHORT	$319,795.58	$255,836.46	20.0%	$28,752.17	$27,314.56	5.0%
ZVE3	Inserters - Production	MD READY EXTENDED ENGINE	$333,120.40	$266,496.32	20.0%	$29,950.17	$28,452.66	5.0%
ZVE4	Inserters - Production	MD READY SHORT ENGINE	$319,795.58	$255,836.46	20.0%	$28,752.17	$27,314.56	5.0%
ZVF1A	Inserters - Production	BOOKLET FEEDER, BUFFER POS	$36,149.38	$28,919.50	20.0%	$3,250.12	$3,087.61	5.0%
ZVF1B	Inserters - Production	BOOKLET FEEDER, BUFFER POS, NESTED	$36,149.38	$28,919.50	20.0%	$3,250.12	$3,087.61	5.0%
ZVF1C	Inserters - Production	BOOKLET FEEDER, NON BUFFER POS	$36,149.38	$28,919.50	20.0%	$3,250.12	$3,087.61	5.0%
ZVF1D	Inserters - Production	BOOKLET FEEDER, NON BUFFER POS, NESTED	$36,149.38	$28,919.50	20.0%	$3,250.12	$3,087.61	5.0%
ZVF1E	Inserters - Production	GREENHOUSE - BOOKLET FEEDER	$7,094.60	$5,675.68	20.0%	$637.86	$605.97	5.0%
ZVF1F	Inserters - Production	VAC TABLE BOOKLET FDR, US POS, DS NESTED	$16,821.53	$13,457.22	20.0%	$1,592.12	$1,512.52	5.0%
ZVF1J	Inserters - Production	VAC TABLE BOOKLET FDR, NOT DS NESTED	$43,962.26	$35,169.81	20.0%	$4,159.45	$3,951.48	5.0%
ZVF1L	Inserters - Production	BKLT FDR SERVICE MODULE, US VAC TBL POS	$4,272.33	$3,417.86	20.0%	$404.57	$384.34	5.0%
ZVF2	Inserters - Production	EPIC HEAVIES - ROTARY FEEDER	$26,236.25	$20,989.00	20.0%	$2,358.85	$2,240.90	5.0%
ZVS1B	Inserters - Production	MS3 KIT - EPIC BOOKLET FEEDER BOTTOM	$5,526.33	$4,421.06	20.0%	$496.86	$472.02	5.0%
ZVS1T	Inserters - Production	MS3 KIT - EPIC BOOKLET FEEDER TOP	$5,526.33	$4,421.06	20.0%	$496.86	$472.02	5.0%
ZVS2B	Inserters - Production	COGNEX DM60 BARCODE, BOOKLET FDR, BOTTOM	$8,513.52	$6,810.82	20.0%	$765.43	$727.16	5.0%
ZVS2T	Inserters - Production	COGNEX DM60 BARCODE, BOOKLET FDR, TOP	$8,499.22	$6,799.38	20.0%	$764.15	$725.94	5.0%
ZX00	Inserters - Production	10x13 SERVO FRONT TABLE	$45,999.86	$36,799.89	20.0%	$6,694.74	$6,360.01	5.0%
ZX01	Inserters - Production	SHORT FOOTPRINT TURNOVER	$17,063.02	$13,650.42	20.0%	$1,442.18	$1,370.07	5.0%
ZX02	Inserters - Production	PRIVACYGUARD MODULE MSE	$52,713.07	$42,170.46	20.0%	$3,326.72	$3,160.38	5.0%
ZX03	Inserters - Production	3 STATION CHASSIS	$85,787.85	$68,630.28	20.0%	$16,503.79	$15,678.60	5.0%
ZX05	Inserters - Production	10x13 SERVO FRONT TABLE	$48,958.50	$39,166.80	20.0%	$4,820.22	$4,579.20	5.0%
ZX06	Inserters - Production	6 STATION CHASSIS	$85,920.38	$68,736.30	20.0%	$16,134.77	$15,328.03	5.0%
ZX07	Inserters - Production	BELT TO MSE	$25,604.24	$20,483.39	20.0%	$1,842.85	$1,750.71	5.0%
ZX09	Inserters - Production	9 STATION CHASSIS	$111,892.86	$89,514.29	20.0%	$19,120.28	$18,164.27	5.0%
ZX0A	Inserters - Production	3 STATION CHASSIS	$92,774.49	$74,219.59	20.0%	$13,817.60	$13,126.72	5.0%
ZX0B	Inserters - Production	6 STATION CHASSIS	$107,703.06	$86,162.45	20.0%	$15,471.26	$14,697.69	5.0%
ZX0C	Inserters - Production	9 STATION CHASSIS	$122,383.65	$97,906.92	20.0%	$16,439.32	$15,617.35	5.0%
ZX0D	Inserters - Production	12 STATION CHASSIS	$132,125.45	$105,700.36	20.0%	$18,835.33	$17,893.56	5.0%
ZX0E	Inserters - Production	INPUTLESS KIT FOR FPS 3 OR 6	$7,033.95	$5,627.16	20.0%	$574.75	$546.01	5.0%
ZX0F	Inserters - Production	INPUTLESS KIT FOR FPS 9 OR 12	$7,033.95	$5,627.16	20.0%	$574.75	$546.01	5.0%
ZX0G	Inserters - Production	15 STATION CHASSIS	$149,983.01	$119,986.41	20.0%	$21,231.34	$20,169.78	5.0%
ZX0H	Inserters - Production	18 STATION CHASSIS	$172,296.88	$137,837.50	20.0%	$23,760.47	$22,572.45	5.0%
ZX0T	Inserters - Production	4 STATION CHASSIS-RIVAL	$77,360.37	$61,888.30	20.0%	$15,501.53	$14,726.45	5.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
            specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
ZX0U	Inserters - Production	3 STATION RIVAL CHASSIS	$73,039.38	$58,431.50	20.0%	$13,831.11	$13,139.55	5.0%
ZX0V	Inserters - Production	RIVAL-6 STATION CHASSIS	$84,829.00	$67,863.20	20.0%	$15,501.53	$14,726.46	5.0%
ZX0W	Inserters - Production	CHASSIS, 4 STATION	$99,990.46	$79,992.37	20.0%	$16,471.55	$15,647.97	5.0%
ZX0X	Inserters - Production	10 STATION CHASSIS FINAL ASSY	$130,638.77	$104,511.02	20.0%	$18,567.45	$17,639.07	5.0%
ZX0Z	Inserters - Production	8 STATION CHASSIS	$121,307.57	$97,046.06	20.0%	$17,104.88	$16,249.63	5.0%
ZX12	Inserters - Production	12 STATION CHASSIS	$126,575.74	$101,260.59	20.0%	$20,765.45	$19,727.18	5.0%
ZX1C	Inserters - Production	Air Compressor	$4,160.89	$3,328.71	20.0%	$339.74	$322.76	5.0%
ZX1D	Inserters - Production	COMPRESSOR DI2000 / RIVAL	$9,335.00	$7,468.00	20.0%	$839.29	$797.33	5.0%
ZX21	Inserters - Production	9K CHASSIS SPEED	$326.32	$261.06	20.0%	$139.66	$132.68	5.0%
ZX28	Inserters - Production	EPIC SPEED KEY	$111,149.00	$88,919.20	20.0%	$9,993.18	$9,493.52	5.0%
ZX39	Inserters - Production	6 X 9 FRONT TABLE	$47,796.74	$38,237.39	20.0%	$5,045.16	$4,792.90	5.0%
ZX50	Inserters - Production	Modular Friction Feeder	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX50A	Inserters - Production	SERVO FRICTION FEEDER-LAST DOWNSTREAM	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX50B	Inserters - Production	SERVO FRICTION FEEDER-INTERMED POSITION	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX50C	Inserters - Production	SERVO FRICTION FEEDER-FIRST UPSTREAM POS	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX50D	Inserters - Production	Servo Friction Fdr U/S RF	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX50E	Inserters - Production	SERVO FRICTION FDR 1	$10,455.19	$8,364.15	20.0%	$940.00	$893.00	5.0%
ZX53A	Inserters - Production	GREENHOUSE LAST DS POS	$5,101.15	$4,080.92	20.0%	$338.40	$321.48	5.0%
ZX53B	Inserters - Production	GREENHOUSE INTL POSITIONS	$5,101.15	$4,080.92	20.0%	$338.40	$321.48	5.0%
ZX53C	Inserters - Production	GREENHOUSE BUFFER ROTARY	$5,101.15	$4,080.92	20.0%	$338.40	$321.48	5.0%
ZX53D	Inserters - Production	GREENHOUSE BLANK FEEDER	$5,101.15	$4,080.92	20.0%	$338.40	$321.48	5.0%
ZX53E	Inserters - Production	GREENHOUSE BUFFER FRICTN	$5,227.60	$4,182.08	20.0%	$470.00	$446.50	5.0%
ZX55	Inserters - Production	Modular Rotary Feeder	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX55A	Inserters - Production	Rotary Fdr Last D/S Pos	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX55B	Inserters - Production	Rotary Fdr Intermed Pos	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX55C	Inserters - Production	Rotary Fdr First U/S Pos	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX55D	Inserters - Production	ROTARY FEEDER UPSTREAM OF FRICTION	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX55E	Inserters - Production	ROTARY FDR-1ST UPTRM POS UPSTRM OF FRICT	$17,905.76	$14,324.61	20.0%	$1,609.87	$1,529.38	5.0%
ZX5A	Inserters - Production	SCANNING - TOP MOVING BEAM, FRICTION FDR	$5,774.71	$4,619.77	20.0%	$471.35	$447.78	5.0%
ZX5B	Inserters - Production	SCANNING-BOTTOM MOVING BEAMFRICTN FEEDR	$5,774.71	$4,619.77	20.0%	$471.35	$447.78	5.0%
ZX5C	Inserters - Production	TOP MOVEBEAM ROTARY FDR	$5,774.71	$4,619.77	20.0%	$471.35	$447.78	5.0%
ZX5D	Inserters - Production	COGNEX DM60 BARCODE, MSE FRICTION, TOP	$11,202.00	$8,961.60	20.0%	$1,007.15	$956.79	5.0%
ZX72	Inserters - Production	HIGH SPEED CUTTER 36K SOFTWARE KEY	$14,199.84	$11,359.87	20.0%	$142.37	$135.25	5.0%
ZXA0	Inserters - Production	Flowmaster Modular Input	$125,105.22	$100,084.18	20.0%	$11,247.95	$10,685.56	5.0%
ZXB0	Inserters - Production	3 Stage Buffer	$38,519.57	$30,815.66	20.0%	$4,030.14	$3,828.64	5.0%
ZXB1	Inserters - Production	FPS - SPLIT DRIVE BUFFER	$41,545.80	$33,236.64	20.0%	$3,391.56	$3,221.98	5.0%
ZXB2	Inserters - Production	FPS - SPLIT DRIVE BUFFER W/TNT	$98,648.63	$78,918.90	20.0%	$8,869.30	$8,425.83	5.0%
ZXB4	Inserters - Production	TNT Buffer - PB Folder	$112,334.58	$89,867.66	20.0%	$10,099.77	$9,594.78	5.0%
ZXB5	Inserters - Production	ZXB5	$112,334.58	$89,867.66	20.0%	$10,099.77	$9,594.78	5.0%
ZXB7	Inserters - Production	2 STAGE BUFFER MSE	$11,845.55	$9,476.44	20.0%	$966.86	$918.52	5.0%
ZXB8	Inserters - Production	2 Stage buffer FLRS	$12,430.61	$9,944.49	20.0%	$1,121.29	$1,065.23	5.0%
ZXB9	Inserters - Production	MSE Buffer Heavies	$47,451.31	$37,961.05	20.0%	$3,873.58	$3,679.90	5.0%
ZXBA	Inserters - Production	MSE Buffer TnT Heavies	$126,180.60	$100,944.48	20.0%	$11,345.12	$10,777.87	5.0%
ZXD0	Inserters - Production	POWER ENTRY 240V1 PHASE60HZ DOMESTIC	$6,456.19	$5,164.95	20.0%	$683.52	$649.34	5.0%
ZXD1	Inserters - Production	POWER ENTRY-240V1 PHASE 50 HZ EXPORT	$6,456.19	$5,164.95	20.0%	$683.52	$649.34	5.0%
ZXD3	Inserters - Production	3 STATION CHASSIS MSM DI2000	$77,707.04	$62,165.63	20.0%	$13,831.11	$13,139.55	5.0%
ZXD4	Inserters - Production	4 STATION CHASSIS MSM DI2000	$83,222.23	$66,577.78	20.0%	$15,501.53	$14,726.45	5.0%
ZXEM	Inserters - Production	EDGE MARKER FRONT TABLE - BOTTOM	$1,899.27	$1,519.42	20.0%	$201.43	$191.36	5.0%
ZXEX	Inserters - Production	TOP EDGE MARKER VDS	$1,899.27	$1,519.42	20.0%	$201.43	$191.36	5.0%
RDW14	Inserters - Production	DC INSIGHT COMPUTER	$4,985.77	$3,988.62	20.0%	$463.16	$440.00	5.0%
Y264A	Inserters - Production	MODULAR SHEET FEEDER - 60 HZ	$52,394.79	$41,915.83	20.0%	$5,515.24	$5,239.48	5.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
                    specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
Y381118	Inserters - Production	KIT Y234 TO ZXB7 BUFFER INPUT POWER	$4,691.00	$3,752.80	20.0%	$0.00	$0.00	5.0%
Y4H1-22	Inserters - Production	UW6-22 UNWINDER CORE 3" DIA 22" WIDTH	$8,952.80	$7,162.24	20.0%	$942.11	$895.00	5.0%
Y4H2-22	Inserters - Production	UW6-22 UNWINDER CORE 5" DIA 22" WIDTH	$9,660.20	$7,728.16	20.0%	$1,016.84	$966.00	5.0%
Y4H3-22	Inserters - Production	UW6-22 UNWINDER CORE 150MM DIA 22" WIDTH	$14,864.00	$11,891.20	20.0%	$1,564.21	$1,486.00	5.0%
Y4H4-22	Inserters - Production	UW6-22 UNWINDER CORE 70MM DIA 22" WIDTH	$5,536.20	$4,428.96	20.0%	$583.16	$554.00	5.0%
Y4H5-22	Inserters - Production	UW6-22 UNWINDER CORE 200MM DIA 22" WIDTH	$11,040.20	$8,832.16	20.0%	$1,162.11	$1,104.00	5.0%
Y4HJ-22	Inserters - Production	HUNKELER UW6 22 INCH WIDE UNWINDER	$52,078.43	$41,662.74	20.0%	$5,482.11	$5,208.00	5.0%
RDD9	Inserters - Production	DIRECTVIEW UI LITE	$705.82	$564.66	20.0%	$0.00	$0.00	
RDDP	Inserters - Production	DIRECTVIEW PRINT LIC PERIJ	$13,569.60	$10,855.68	20.0%	$12,631.58	$12,000.00	5.0%
RDGC2S	Inserters - Production	SERVER, 22U SORTER/INSERTER - DOMESTIC	$78,566.25	$62,853.00	20.0%	$0.00	$0.00	0.0%
RDGH	Inserters - Production	BASE MICROSERVER UPS 24SWITCH 1-2USER	$13,964.68	$11,171.74	20.0%	$1,263.16	$1,200.00	5.0%
CARD12	Inserters - Production	CARD ATTACHER - MAG STRIPE READER	$2,000.00	$1,600.00	20.0%	$0.00	$0.00	0.0%
CARD18N	Inserters - Production	VACUUM INPUT DIVERT MODULE	$44,205.00	$35,364.00	20.0%	$4,653.16	$4,420.50	5.0%
CARD19	Inserters - Production	SINGLE VACUUM TABLE, FEEDER CONFIG	$98,197.80	$78,558.24	20.0%	$10,336.84	$9,820.00	5.0%
CARD20N	Inserters - Production	DUAL VACUUM TABLE, FEEDER CONFIG	$200,323.50	$160,258.80	20.0%	$21,086.68	$20,032.35	5.0%
CARD21	Inserters - Production	CARD FEEDER MODULE FOR CARD LEG INPUT	$37,500.00	$30,000.00	20.0%	$0.00	$0.00	5.0%
CARD22N	Inserters - Production	SINGLE VACUUM TABLE WITH CARD LEG INPUT	$169,396.32	$135,517.06	20.0%	$17,831.19	$16,939.63	5.0%
CARD23N	Inserters - Production	7 STAGE BUFFER FOR INPUT VACUUM TABLE	$67,988.56	$54,390.85	20.0%	$7,156.69	$6,798.86	5.0%
CARD24N	Inserters - Production	FEEDER/CARD PRINT/REFEED MODULE	$206,164.62	$164,931.70	20.0%	$21,701.54	$20,616.46	5.0%
CARD25	Inserters - Production	ASSY, VAC TABLE FOLDER INTERFACE	$19,291.29	$15,433.03	20.0%	$1,952.63	$1,855.00	5.0%
CARD33	Inserters - Production	CARD LEG TAPE MODULE	$227,272.73	$181,818.18	20.0%	$0.00	$0.00	5.0%
CARD34	Inserters - Production	CARD ATTACHER - FOLDER MODULE	$227,272.73	$181,818.18	20.0%	$0.00	$0.00	5.0%
CARD37	Inserters - Production	EXTENDED CARD HOPPER	$10,000.00	$8,000.00	20.0%	$0.00	$0.00	5.0%
ZRB0	Inserters - Production	EVOLUTION/MSE NO INPUT KIT, ALL LENGTHS	$5,382.36	$4,305.89	20.0%	$0.00	$0.00	0.0%
ZX06205	Inserters - Production	DRIVE ASSY	$10,107.20	$8,085.76	20.0%	$0.00	$0.00	0.0%
CS09200	Inserters - Production	BOTTOM MOUNTED OPEN WINDOW KIT (ZX05)	$7,107.40	$5,685.92	20.0%	$0.00	$0.00	0.0%
Y56F	Inserters - Production	COGNEX 7801 BARCODE, VACUUM TABLE	$15,014.74	$12,011.79	20.0%	$1,398.95	$1,329.00	5.0%
RLVLB	Inserters - Production	RELIA-VOTE LABOR	$15,000.00	$12,000.00	20.0%	$0.00	$0.00	0.0%
IA2C	Inserters - Production	ZPL FOR PPM, EAGLE OR FALCON	$14,235.84	$11,388.67	20.0%	$0.00	$0.00	0.0%
RD84021	Inserters - Production	COGNEX 8401 – 1280 X 1024, FULL TOOL SET	$13,528.60	$10,822.88	20.0%	$0.00	$0.00	0.0%
CARD35	Inserters - Production	KIT, NO INPUT END COVER FOR VAC TABLE	$4,400.00	$3,520.00	20.0%	$0.00	$0.00	0.0%
ZX50000	Inserters - Production	FRICTION FEEDER - SERVO DRIVE	$10,247.60	$8,198.08	20.0%	$0.00	$0.00	0.0%
Y23XL	Inserters - Production	FRICTION FEEDER - SERVO DRIVE	$15,916.00	$12,732.80	20.0%	$1,675.37	$1,591.60	5.0%
714XAPA	Inserters - Production	BAUM Folder	$34,148.00	$30,347.00	11.1%	$0.00	$0.00	0.0%
1SDL	Pre-sorting Equipment, Production	ONESORT DIM STATION LITE	$15,344.16	$12,275.33	20.0%	$5,900.00	$5,900.00	0.0%
1SHH	Pre-sorting Equipment, Production	SCANNER, HANDHELD - 1D/USB	$388.01	$310.41	20.0%	$75.00	$75.00	0.0%
1SLH	Pre-sorting Equipment, Production	PRINTER BULK LABEL HOLDER	$3,502.20	$2,801.76	20.0%	$0.00	$0.00	0.0%
1SLP	Pre-sorting Equipment, Production	LABEL PRINTER - HIGH-SPEED/LARGE FORMAT	$2,929.53	$2,343.62	20.0%	$192.00	$192.00	0.0%
1SLQ	Pre-sorting Equipment, Production	LABLE PRINTER SECONDARY LEFT LARGE FORMA	$2,951.47	$2,361.18	20.0%	$192.00	$192.00	0.0%
1SSC	Pre-sorting Equipment, Production	SCALE - ONESORT DS	$1,514.96	$1,211.97	20.0%	$212.00	$212.00	0.0%
1SWA	Pre-sorting Equipment, Production	ONESORT 800 PCS HR ARGOSY POST PLAT OCR	$6,732.38	$5,385.90	20.0%	$945.00	$945.00	0.0%
1SWB	Pre-sorting Equipment, Production	ONESORT 800 PCS HR PLATINUM SMART MATCH	$2,607.36	$2,085.89	20.0%	$945.00	$945.00	0.0%
1SWC	Pre-sorting Equipment, Production	ONESORT GERMAN 800 PCS HR HW PLAT SMI	$2,009.42	$1,607.54	20.0%	$0.00	$0.00	0.0%
1SWD	Pre-sorting Equipment, Production	ONESORT SWEDEN 800 PCS HR HW PLAT SMI	$3,469.63	$2,775.70	20.0%	$0.00	$0.00	0.0%
1SWE	Pre-sorting Equipment, Production	ONESORT US 800 PCS HR HW PLAT SMI	$878.32	$702.66	20.0%	$773.00	$773.00	0.0%
1SWF	Pre-sorting Equipment, Production	ONESORT ENHANCED MULTI WABCR	$3,972.02	$3,177.62	20.0%	$1,500.00	$1,500.00	0.0%
1SWS	Pre-sorting Equipment, Production	ONESORT WORKSTATION	$46,759.57	$37,407.66	20.0%	$9,800.00	$9,800.00	0.0%
RVCD	Pre-sorting Equipment, Production	RELIA-VOTE CHECKBOX DETECT SOFTWARE	$6,800.37	$5,440.30	20.0%	$0.00	$0.00	0.0%
RVCE	Pre-sorting Equipment, Production	RELIA-VOTE NO SIGNATURE DETECT SOFTWARE	$2,408.55	$1,926.84	20.0%	$0.00	$0.00	0.0%
RVCF	Pre-sorting Equipment, Production	RELIA-VOTE MSV CLIENT SOFTWARE	$3,612.83	$2,890.26	20.0%	$0.00	$0.00	0.0%
RVCG	Pre-sorting Equipment, Production	RELIA-VOTE ARGOS SOFTWARE	$6,021.39	$4,817.11	20.0%	$0.00	$0.00	0.0%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SD60	Pre-sorting Equipment, Production	Custom Consulting Service	$29,258.44	$23,406.75	20.0%	$0.00	$0.00	0.0%
SDA0	Pre-sorting Equipment, Production	KIT TRAY TAG PRNTR MULTI-TIER 3.0	$2,911.24	$2,328.99	20.0%	$0.00	$0.00	0.0%
SDC0	Pre-sorting Equipment, Production	VARISORT AUTOFEEDER SECTION 60 HZ	$153,232.23	$122,585.78	20.0%	$0.00	$0.00	0.0%
SDC2	Pre-sorting Equipment, Production	VARISORT MANUAL FEEDER - CENTER & RIGHT	$58,672.13	$46,937.70	20.0%	$2,739.00	$2,739.00	0.0%
SDC3	Pre-sorting Equipment, Production	VARI-SORT MANUAL FEEDER - LEFT	$20,116.51	$16,093.21	20.0%	$0.00	$0.00	0.0%
SDCB	Pre-sorting Equipment, Production	CENSUS UPGRADE PACKAGE	$3,887.77	$3,110.22	20.0%	$0.00	$0.00	0.0%
SDCE	Pre-sorting Equipment, Production	VARISORT AUTOFEEDER SECTION, 50 HZ	$302,443.13	$241,954.50	20.0%	$9,124.00	$9,124.00	0.0%
SDD0	Pre-sorting Equipment, Production	VARISORT SCANNER SECTION, 60 HZ	$175,513.17	$140,410.54	20.0%	$0.00	$0.00	0.0%
SDD2	Pre-sorting Equipment, Production	SCALE OPTION VARISORT	$53,329.01	$42,663.21	20.0%	$0.00	$0.00	0.0%
SDD3	Pre-sorting Equipment, Production	NO SCALE OPTION VARISORT	$3,482.74	$2,786.19	20.0%	$0.00	$0.00	0.0%
SDD4	Pre-sorting Equipment, Production	VARISORT DELAY SECTION 60 HZ	$65,365.62	$52,292.50	20.0%	$2,893.00	$2,893.00	0.0%
SDD5	Pre-sorting Equipment, Production	VARISORT DELAY SECTION, 50 HZ	$84,055.40	$67,244.32	20.0%	$2,893.00	$2,893.00	0.0%
SDDE	Pre-sorting Equipment, Production	VARISORT SCANNER SECTION, 50 HZ	$253,074.96	$202,459.97	20.0%	$13,000.00	$13,000.00	0.0%
SDDT	Pre-sorting Equipment, Production	DOUBLE FEED DETECTIONVARISORTWESSEX HT	$2,316.81	$1,853.45	20.0%	$2,039.00	$2,039.00	0.0%
SDE0	Pre-sorting Equipment, Production	VARISORT OUTPUT SECTION	$22,951.73	$18,361.38	20.0%	$0.00	$0.00	0.0%
SDE2	Pre-sorting Equipment, Production	VARISORT LABELER SECTION 60 HZ	$61,429.61	$49,143.69	20.0%	$0.00	$0.00	0.0%
SDE3	Pre-sorting Equipment, Production	VARISORT PRINTER SECTION	$61,429.61	$49,143.69	20.0%	$0.00	$0.00	0.0%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	$11,703.38	$9,362.70	20.0%	$0.00	$0.00	0.0%
SDE7	Pre-sorting Equipment, Production	VARISORT VERIFIER SYSTEM	$20,926.57	$16,741.26	20.0%	$0.00	$0.00	0.0%
SDE8	Pre-sorting Equipment, Production	VARISORT COOLING BLOWER 50 HZ	$11,194.02	$8,955.22	20.0%	$3,821.00	$3,821.00	0.0%
SDE9	Pre-sorting Equipment, Production	VARISORT COOLING BLOWER 60 HZ	$6,306.54	$5,045.23	20.0%	$0.00	$0.00	0.0%
SDF0	Pre-sorting Equipment, Production	VARISORT RAMP SECTION, 60 HZ	$106,527.96	$85,222.37	20.0%	$3,575.00	$3,575.00	0.0%
SDF2	Pre-sorting Equipment, Production	VARISORT PRIMARY STKR, 60 HZ, W/STD TUBS	$53,443.29	$42,754.63	20.0%	$0.00	$0.00	0.0%
SDF4	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR, 60HZ, W/STD TUB	$39,827.99	$31,862.39	20.0%	$0.00	$0.00	0.0%
SDF7	Pre-sorting Equipment, Production	VARISORT PRIMARY STCKR,60 HZ, W/AUTOTUBS	$100,717.03	$80,573.62	20.0%	$8,850.00	$8,850.00	0.0%
SDF8	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR, 60HZ, W/AUTOTUB	$91,017.60	$72,814.08	20.0%	$8,850.00	$8,850.00	0.0%
SDF9	Pre-sorting Equipment, Production	VARISORT PRIMARY STCKR50 HZ W/AUTOTUBS	$103,134.50	$82,507.60	20.0%	$8,850.00	$8,850.00	0.0%
SDFA	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR 50HZ W/AUTOTUB	$90,910.20	$72,728.16	20.0%	$8,850.00	$8,850.00	0.0%
SDFE	Pre-sorting Equipment, Production	VARISORT RAMP SECTION 50 HZ	$4,062.09	$3,249.67	20.0%	$3,575.00	$3,575.00	0.0%
SDFF	Pre-sorting Equipment, Production	VARISORT PRIMARY STKR, 50 HZ, W/STD TUBS	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDFG	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR, 50HZ, W/STD TUB	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDG0	Pre-sorting Equipment, Production	VARISORT FULL TUB CONVEYOR	$4,050.30	$3,240.24	20.0%	$0.00	$0.00	0.0%
SDG2	Pre-sorting Equipment, Production	VARISORT TURN CONVEYOR LEFT	$11,475.86	$9,180.69	20.0%	$0.00	$0.00	0.0%
SDG3	Pre-sorting Equipment, Production	VARISORT TURN CONVEYOR RIGHT	$11,475.86	$9,180.69	20.0%	$0.00	$0.00	0.0%
SDG4	Pre-sorting Equipment, Production	VARISORT GRAVITY CONVEYOR	$13,107.78	$10,486.22	20.0%	$0.00	$0.00	0.0%
SDG5	Pre-sorting Equipment, Production	VARISORT AUTOTUBS ONE STACKER SECTION	$23,780.13	$19,024.10	20.0%	$0.00	$0.00	0.0%
SDG6	Pre-sorting Equipment, Production	VARISORT TUB TERMINAL KIT	$9,812.48	$7,849.98	20.0%	$0.00	$0.00	0.0%
SDG7	Pre-sorting Equipment, Production	Sack Rack	$11,703.38	$9,362.70	20.0%	$0.00	$0.00	0.0%
SDG8	Pre-sorting Equipment, Production	VARISORT DISTRIBUTED LABEL PRINTER	$3,713.44	$2,970.75	20.0%	$0.00	$0.00	0.0%
SDH0	Pre-sorting Equipment, Production	COOLING SYSTEM 60 HZ EXTREME	$22,816.72	$18,253.38	20.0%	$0.00	$0.00	0.0%
SDHE	Pre-sorting Equipment, Production	COOLING SYSTEM 50 HZ EXTREME	$15,033.72	$12,026.98	20.0%	$13,231.00	$13,231.00	0.0%
SDJA	Pre-sorting Equipment, Production	Intl German Standard SW	$8,520.06	$6,816.05	20.0%	$0.00	$0.00	0.0%
SDK0	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 1	$14,800.04	$11,840.03	20.0%	$8,850.00	$8,850.00	0.0%
SDK2	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 3	$18,323.93	$14,659.14	20.0%	$8,850.00	$8,850.00	0.0%
SDK3	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 4	$18,717.43	$14,973.94	20.0%	$8,850.00	$8,850.00	0.0%
SDK4	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 5	$21,098.59	$16,878.87	20.0%	$8,850.00	$8,850.00	0.0%
SDK5	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 6	$21,467.97	$17,174.38	20.0%	$8,850.00	$8,850.00	0.0%
SDK6	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 7	$23,877.44	$19,101.95	20.0%	$8,850.00	$8,850.00	0.0%
SDK7	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 8	$24,277.48	$19,421.98	20.0%	$8,850.00	$8,850.00	0.0%
SDK8	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 9	$23,820.03	$19,056.02	20.0%	$8,850.00	$8,850.00	0.0%
SDK9	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 10	$27,075.47	$21,660.38	20.0%	$8,850.00	$8,850.00	0.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
        specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SDKA	Pre-sorting Equipment, Production	VARISORT - STACKER INTEGRATION SECT 2	$15,921.02	$12,736.82	20.0%	$8,850.00	$8,850.00	0.0%
SDL0	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 11	$29,431.47	$23,545.18	20.0%	$8,850.00	$8,850.00	0.0%
SDL2	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 13	$32,210.85	$25,768.68	20.0%	$8,850.00	$8,850.00	0.0%
SDL3	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 14	$32,580.22	$26,064.18	20.0%	$8,850.00	$8,850.00	0.0%
SDL4	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 15	$34,992.58	$27,994.06	20.0%	$8,850.00	$8,850.00	0.0%
SDL5	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 16	$24,412.76	$19,530.21	20.0%	$8,850.00	$8,407.50	5.0%
SDL6	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 17	$37,791.61	$30,233.29	20.0%	$8,850.00	$8,850.00	0.0%
SDL7	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 18	$38,187.20	$30,549.76	20.0%	$8,850.00	$8,850.00	0.0%
SDL8	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 19	$40,593.01	$32,474.41	20.0%	$8,850.00	$8,850.00	0.0%
SDL9	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 20	$35,115.53	$28,092.42	20.0%	$8,850.00	$8,850.00	0.0%
SDLA	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 12	$29,800.85	$23,840.68	20.0%	$8,850.00	$8,850.00	0.0%
SDLB	Pre-sorting Equipment, Production	LABELER INCL PRINTER 60HZ	$61,429.61	$49,143.69	20.0%	$0.00	$0.00	0.0%
SDLC	Pre-sorting Equipment, Production	LABELER INCL PRINTER 50HZ	$61,429.61	$49,143.69	20.0%	$0.00	$0.00	0.0%
SDM0	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 21	$45,823.28	$36,658.62	20.0%	$8,850.00	$8,850.00	0.0%
SDM2	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 23	$48,625.73	$38,900.58	20.0%	$8,850.00	$8,850.00	0.0%
SDM3	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 24	$49,022.10	$39,217.68	20.0%	$8,850.00	$8,850.00	0.0%
SDM4	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 25	$51,425.28	$41,140.22	20.0%	$8,850.00	$8,850.00	0.0%
SDM5	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 26	$51,795.18	$41,436.14	20.0%	$8,850.00	$8,850.00	0.0%
SDM6	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 27	$54,174.50	$43,339.60	20.0%	$8,850.00	$8,850.00	0.0%
SDM7	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 28	$54,544.41	$43,635.53	20.0%	$8,850.00	$8,850.00	0.0%
SDM8	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 29	$56,923.99	$45,539.19	20.0%	$8,850.00	$8,850.00	0.0%
SDM9	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 30	$57,293.90	$45,835.12	20.0%	$8,850.00	$8,850.00	0.0%
SDMA	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 22	$46,219.65	$36,975.72	20.0%	$8,850.00	$8,850.00	0.0%
SDMM	Pre-sorting Equipment, Production	VARISORT MACHINE STATUS MONITOR	$1,382.87	$1,106.30	20.0%	$0.00	$0.00	0.0%
SDN0	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 31	$63,051.35	$50,441.08	20.0%	$8,850.00	$8,850.00	0.0%
SDN2	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 33	$65,800.85	$52,640.68	20.0%	$8,850.00	$8,850.00	0.0%
SDN3	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 34	$66,170.75	$52,936.60	20.0%	$8,850.00	$8,850.00	0.0%
SDN4	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 35	$68,550.33	$54,840.26	20.0%	$8,850.00	$8,850.00	0.0%
SDN5	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 36	$68,920.23	$55,136.18	20.0%	$8,850.00	$8,850.00	0.0%
SDN6	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 37	$71,300.09	$57,040.07	20.0%	$8,850.00	$8,850.00	0.0%
SDN7	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 38	$71,669.72	$57,335.78	20.0%	$8,850.00	$8,850.00	0.0%
SDN8	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 39	$74,049.57	$59,239.66	20.0%	$8,850.00	$8,850.00	0.0%
SDN9	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 40	$74,422.35	$59,537.88	20.0%	$8,850.00	$8,850.00	0.0%
SDNA	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 32	$63,421.25	$50,737.00	20.0%	$8,850.00	$8,850.00	0.0%
SDP0	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 41	$81,296.60	$65,037.28	20.0%	$8,850.00	$8,850.00	0.0%
SDP2	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 43	$84,052.38	$67,241.90	20.0%	$8,850.00	$8,850.00	0.0%
SDP3	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 44	$84,425.16	$67,540.13	20.0%	$8,850.00	$8,850.00	0.0%
SDP4	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 45	$86,807.90	$69,446.32	20.0%	$8,850.00	$8,850.00	0.0%
SDP5	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 46	$87,180.68	$69,744.54	20.0%	$8,850.00	$8,850.00	0.0%
SDP6	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 47	$89,563.41	$71,650.73	20.0%	$8,850.00	$8,850.00	0.0%
SDP7	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 48	$89,936.46	$71,949.17	20.0%	$8,850.00	$8,850.00	0.0%
SDP8	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 49	$92,319.20	$73,855.36	20.0%	$8,850.00	$8,850.00	0.0%
SDP9	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 50	$92,691.98	$74,153.58	20.0%	$8,850.00	$8,850.00	0.0%
SDPA	Pre-sorting Equipment, Production	VARISORT-STACKER INTEGRATION SECTION 42	$81,669.65	$65,335.72	20.0%	$8,850.00	$8,850.00	0.0%
SDSC	Pre-sorting Equipment, Production	SEPARATOR CARD OPTION	$13,107.78	$10,486.22	20.0%	$0.00	$0.00	0.0%
SDSE	Pre-sorting Equipment, Production	RACK MOUNT RDX BACKUP SOLUTION	$6,414.84	$5,131.87	20.0%	$0.00	$0.00	0.0%
SDSF	Pre-sorting Equipment, Production	VARISORT PRIMARY STKR 52 IPS 50HZ	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDSG	Pre-sorting Equipment, Production	VARISORT PRIMARY STKR 52 IPS 50HZ	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDSH	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR 52IPS 50HZ	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDSJ	Pre-sorting Equipment, Production	VARISORT SECONDARY STKR 52 IPS 50HZ	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%
SDSK	Pre-sorting Equipment, Production	VARISORT RAMP SECTION 52 IPS 50 HZ	$10,055.81	$8,044.65	20.0%	$8,850.00	$8,850.00	0.0%

Software, License and Subscription   Offerors Response
     All products offered for this category of equipment shall meet or exceed the listed
           specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SDW10	Pre-sorting Equipment, Production	KIT-VARISORT WIN10 PCS UPGRADE	$30,712.24	$24,569.79	20.0%	$0.00	$0.00	0.0%
SFST	Pre-sorting Equipment, Production	SureFeed Service Support	$1,170.34	$936.27	20.0%	$0.00	$0.00	0.0%
SL11	Pre-sorting Equipment, Production	OCR SILVER 18	$25,111.89	$20,089.51	20.0%	$0.00	$0.00	0.0%
SLA1	Pre-sorting Equipment, Production	Ann Lic Fee WABCR LES	$3,686.56	$2,949.25	20.0%	$0.00	$0.00	0.0%
SLR6	Pre-sorting Equipment, Production	U-TURN SECTION 60HZ	$13,249.58	$10,599.66	20.0%	$990.00	$990.00	0.0%
SLR7	Pre-sorting Equipment, Production	U-TURN SECTION 50HZ	$16,694.01	$13,355.21	20.0%	$990.00	$990.00	0.0%
SLR8	Pre-sorting Equipment, Production	AIR COMPRESSOR RELIANT	$7,935.47	$6,348.38	20.0%	$600.00	$600.00	0.0%
SLRA	Pre-sorting Equipment, Production	IMAJE PRINTER - RELIANT POS 3 IMB	$20,951.54	$16,761.23	20.0%	$1,712.00	$1,712.00	0.0%
SLRB	Pre-sorting Equipment, Production	IMAJE PRINTER - RELIANT POS 3B UMOVE	$1,945.26	$1,556.21	20.0%	$1,712.00	$1,626.40	5.0%
SLSY	Pre-sorting Equipment, Production	8-POCKET SECTION 60HZ	$26,510.53	$21,208.42	20.0%	$1,990.00	$1,990.00	0.0%
SLSZ	Pre-sorting Equipment, Production	8-POCKET SECTION 50HZ	$2,261.14	$1,808.91	20.0%	$1,990.00	$1,990.00	0.0%
SLUA	Pre-sorting Equipment, Production	RELIANT TRANSPORT 50HZ	$154,664.53	$123,731.62	20.0%	$21,912.00	$21,912.00	0.0%
SLUB	Pre-sorting Equipment, Production	4-POCKET ECTION 50HZ	$18,002.63	$14,402.10	20.0%	$995.00	$995.00	0.0%
SLV0	Pre-sorting Equipment, Production	RELIANT TRANSPORT 60HZ	$154,665.67	$123,732.54	20.0%	$21,913.00	$21,913.00	0.0%
SLVA	Pre-sorting Equipment, Production	HAND SCANNER - 1D BARCODE	$2,664.16	$2,131.33	20.0%	$78.95	$78.95	0.0%
SLVB	Pre-sorting Equipment, Production	1" READER BLK FRONTSIDE	$21,011.83	$16,809.46	20.0%	$645.26	$645.26	0.0%
SLVC	Pre-sorting Equipment, Production	SEPERATOR CARD DETECT	$3,775.20	$3,020.16	20.0%	$178.95	$178.95	0.0%
SLVD	Pre-sorting Equipment, Production	1' READER BLK BACKSIDE	$13,185.57	$10,548.46	20.0%	$645.26	$645.26	0.0%
SLVE	Pre-sorting Equipment, Production	1" READER FLUOR BACKSIDE	$13,185.57	$10,548.46	20.0%	$645.26	$645.26	0.0%
SLVF	Pre-sorting Equipment, Production	4.8" READER W/CAM FRONT	$43,238.40	$34,590.72	20.0%	$2,292.00	$2,292.00	0.0%
SLVG	Pre-sorting Equipment, Production	4.8" READER FRONT	$38,889.07	$31,111.26	20.0%	$1,925.00	$1,925.00	0.0%
SLVJ	Pre-sorting Equipment, Production	PRINTER BLACK BACKSIDE	$18,633.21	$14,906.57	20.0%	$825.26	$825.26	0.0%
SLVK	Pre-sorting Equipment, Production	PRINTER FLUOR BACKSIDE	$17,342.76	$13,874.21	20.0%	$843.16	$843.16	0.0%
SLVL	Pre-sorting Equipment, Production	TRAY TAG PRINTER CITIZEN	$1,451.67	$1,161.34	20.0%	$66.32	$66.32	0.0%
SLVM	Pre-sorting Equipment, Production	SELECTIVE OPENER	$28,850.42	$23,080.34	20.0%	$1,742.11	$1,742.11	0.0%
SLVP	Pre-sorting Equipment, Production	PRINTER BLACK FRONTSIDE	$37,459.33	$29,967.46	20.0%	$825.26	$825.26	0.0%
SLVS	Pre-sorting Equipment, Production	4-POCKET SECTION 60HZ	$24,204.03	$19,363.22	20.0%	$1,047.37	$1,047.37	0.0%
SLVT	Pre-sorting Equipment, Production	THICKNESS MEASUREMENT	$9,963.97	$7,971.18	20.0%	$236.84	$236.84	0.0%
SLVU	Pre-sorting Equipment, Production	TRAY TAG PRINTER ZEBRA	$4,707.06	$3,765.65	20.0%	$202.11	$202.11	0.0%
SLVW	Pre-sorting Equipment, Production	BLOWER ASSEMBLY 50HZ	$930.66	$744.53	20.0%	$0.00	$0.00	0.0%
SLVX	Pre-sorting Equipment, Production	IN-LINE SCALE MODULE	$82,964.48	$66,371.58	20.0%	$4,376.84	$4,376.84	0.0%
SLVY	Pre-sorting Equipment, Production	SCALE VAULTING	$5,476.59	$4,381.27	20.0%	$263.16	$263.16	0.0%
SLVZ	Pre-sorting Equipment, Production	RELIANT EXTENSION SECTION	$13,885.21	$11,108.17	20.0%	$684.21	$684.21	0.0%
SLW10	Pre-sorting Equipment, Production	KIT-RELIANT WIN10 PCS UPGRADE	$23,062.67	$18,450.14	20.0%	$0.00	$0.00	0.0%
SLZ0	Pre-sorting Equipment, Production	Reliant Project Mgt	$6,249.38	$4,999.50	20.0%	$0.00	$0.00	0.0%
SLZ1	Pre-sorting Equipment, Production	Reliant Install'n OCR/BCR	$5,681.25	$4,545.00	20.0%	$0.00	$0.00	0.0%
SLZ2	Pre-sorting Equipment, Production	Reliant Install-incl RV	$5,681.25	$4,545.00	20.0%	$0.00	$0.00	0.0%
SR04	Pre-sorting Equipment, Production	STANDARD SORTING POCKET SECTION DOMESTIC	$43,593.82	$34,875.06	20.0%	$2,043.00	$2,043.00	0.0%
SR06	Pre-sorting Equipment, Production	POSTNET/TEXT PRINTER	$9,928.92	$7,943.14	20.0%	$2,292.00	$2,292.00	0.0%
SR08	Pre-sorting Equipment, Production	SFW WABCR ONLY	$21,601.62	$17,281.30	20.0%	$0.00	$0.00	0.0%
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS NO ID COMPUTER	$26,384.38	$21,107.50	20.0%	$0.00	$0.00	0.0%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, SINGLE CAMERA	$35,820.51	$28,656.41	20.0%	$0.00	$0.00	0.0%
SR1M	Pre-sorting Equipment, Production	1002312 IMAGE BLACK CONTINUOUS INK JET P	$25,408.19	$20,326.55	20.0%	$1,712.00	$1,712.00	0.0%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULTI-TIER	$3,254.33	$2,603.46	20.0%	$301.95	$301.95	0.0%
SR2R	Pre-sorting Equipment, Production	ST Selective letter Opener	$33,565.87	$26,852.70	20.0%	$1,768.00	$1,768.00	0.0%
SR2S	Pre-sorting Equipment, Production	REMOTE DIAGNOSTIC SERVER	$5,884.04	$4,707.23	20.0%	$344.00	$344.00	0.0%
SR2V	Pre-sorting Equipment, Production	Support Level 1-Helpdesk (Dom)	$22,725.00	$18,180.00	20.0%	$10,000.00	$10,000.00	0.0%
SR3C	Pre-sorting Equipment, Production	KIT FIELD UPGRADE OLYII IMB STD IMAJE	$22,724.17	$18,179.34	20.0%	$0.00	$0.00	0.0%
SR3D	Pre-sorting Equipment, Production	KIT FIELD UPGRADE OLY I IMB STD IMAJE	$22,571.87	$18,057.50	20.0%	$0.00	$0.00	0.0%
SR3E	Pre-sorting Equipment, Production	KIT FIELD UPGRADE PTI IMB WO/ GRADING	$22,879.11	$18,303.29	20.0%	$0.00	$0.00	0.0%
SR3K	Pre-sorting Equipment, Production	KIT FIELD UPGRADE BBH IMB WO/GRADING	$13,035.16	$10,428.13	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
                specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SR3M	Pre-sorting Equipment, Production	KIT FIELD UPGRADE OLY II IMB W/GRADING	$22,724.17	$18,179.34	20.0%	$0.00	$0.00	0.0%
SR3N	Pre-sorting Equipment, Production	KIT FIELD UPGRADE OLY I IMB W/GRADING	$22,571.87	$18,057.50	20.0%	$0.00	$0.00	0.0%
SR3P	Pre-sorting Equipment, Production	KIT FIELD UPGRADE PTI IMB W/GRADING	$22,879.11	$18,303.29	20.0%	$0.00	$0.00	0.0%
SR3W	Pre-sorting Equipment, Production	OPTION OLY II P4/5 POSTNET/IMB/PLANET	$10,648.84	$8,519.07	20.0%	$698.00	$698.00	0.0%
SR3Z	Pre-sorting Equipment, Production	OLY II P4/5 POSTNET/IMB/PLANET VERIFIER	$22,105.43	$17,684.34	20.0%	$1,552.00	$1,552.00	0.0%
SR4H	Pre-sorting Equipment, Production	KIT FLD UPG OLY II IMB STD TRIDENT	$18,590.77	$14,872.62	20.0%	$0.00	$0.00	0.0%
SR4J	Pre-sorting Equipment, Production	KIT FLD UPG OLY I IMB STD TRIDENT	$18,639.78	$14,911.82	20.0%	$0.00	$0.00	0.0%
SR4L	Pre-sorting Equipment, Production	KIT FLD UPG OLY I IMB GRADING TRIDENT	$18,639.78	$14,911.82	20.0%	$0.00	$0.00	0.0%
SR4P	Pre-sorting Equipment, Production	KIT FIELD UPGRADE PTI IMB WO/ GRADING	$49,707.32	$39,765.86	20.0%	$0.00	$0.00	0.0%
SR4S	Pre-sorting Equipment, Production	KIT FIELD UPGRADE PTI IMB W/GRADING	$49,707.32	$39,765.86	20.0%	$0.00	$0.00	0.0%
SR5K	Pre-sorting Equipment, Production	FLATS STATION PRINTER OPTION(DOM)	$2,911.24	$2,328.99	20.0%	$0.00	$0.00	0.0%
SR5L	Pre-sorting Equipment, Production	88740415 TWO TRAY TAG PRINTERS	$6,030.78	$4,824.62	20.0%	$397.89	$397.89	0.0%
SR5M	Pre-sorting Equipment, Production	88740726 HEWLET PACKARD HIGH SPPED NETWO	$2,018.09	$1,614.47	20.0%	$161.05	$161.05	0.0%
SR5P	Pre-sorting Equipment, Production	88411282 CASE OF STANDARD TRAY TAGS	$480.27	$384.22	20.0%	$0.00	$0.00	0.0%
SR5S	Pre-sorting Equipment, Production	88740725 MAIL JUSTIFIER STATION	$2,855.42	$2,284.34	20.0%	$0.00	$0.00	0.0%
SR5T	Pre-sorting Equipment, Production	Std Inst-Sorter-In/Combo	$23,406.75	$18,725.40	20.0%	$0.00	$0.00	0.0%
SR6B	Pre-sorting Equipment, Production	STANDARD USPS DOCUMENTATION(DOM)	$670.59	$536.47	20.0%	$0.00	$0.00	0.0%
SR6G	Pre-sorting Equipment, Production	88741014 2 LINE LCD DISPLAY	$2,254.54	$1,803.63	20.0%	$0.00	$0.00	0.0%
SR6J	Pre-sorting Equipment, Production	88900151 INCOMING LVE WORKSTATION WITH 1	$3,147.29	$2,517.83	20.0%	$417.89	$417.89	0.0%
SR7S	Pre-sorting Equipment, Production	DOUBLE DETECTOR (DOM & INT'L)	$15,678.42	$12,542.74	20.0%	$134.00	$134.00	0.0%
SR7T	Pre-sorting Equipment, Production	Std Inst-Sorter-Outgoing	$15,907.50	$12,726.00	20.0%	$0.00	$0.00	0.0%
SR8K	Pre-sorting Equipment, Production	IMB Kit ES3 Prt & SW	$10,528.36	$8,422.69	20.0%	$0.00	$0.00	0.0%
SR8M	Pre-sorting Equipment, Production	OLY II SINGLE TIER TRANSPORT (DOM)	$225,630.41	$180,504.33	20.0%	$17,967.00	$17,967.00	0.0%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI-TIER TRANSPORT (DOM)	$20,415.00	$16,332.00	20.0%	$17,967.00	$17,068.65	5.0%
SR8P	Pre-sorting Equipment, Production	WIRELESS HAND SCANNER	$6,912.71	$5,530.17	20.0%	$315.79	$315.79	0.0%
SR8R	Pre-sorting Equipment, Production	WIRELESS CONNECTIVITY HUB	$2,102.65	$1,682.12	20.0%	$100.00	$100.00	0.0%
SR8V	Pre-sorting Equipment, Production	SW FOR CSA FULL SERVICE IMB	$50,000.14	$40,000.11	20.0%	$8,789.00	$8,789.00	0.0%
SR8W	Pre-sorting Equipment, Production	IMB UPGRADE TRAINING	$1,170.34	$936.27	20.0%	$0.00	$0.00	0.0%
SR8Y	Pre-sorting Equipment, Production	PC FULL SERVICE IMB	$4,429.10	$3,543.28	20.0%	$3,898.00	$3,898.00	0.0%
SR90213	Pre-sorting Equipment, Production	MTS LDU-SHORT I/O KIT	$7,377.22	$5,901.78	20.0%	$0.00	$0.00	0.0%
SR90221	Pre-sorting Equipment, Production	MTS LDU-NON SHORT I/O KIT	$4,777.02	$3,821.62	20.0%	$0.00	$0.00	0.0%
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	$8,689.76	$6,951.81	20.0%	$0.00	$0.00	0.0%
SR98	Pre-sorting Equipment, Production	SFW READ/WRITE 13K	$54,004.05	$43,203.24	20.0%	$0.00	$0.00	0.0%
SR9B	Pre-sorting Equipment, Production	KIT FIELD UPGRADEPTI CARS LLIMB STD	$25,904.91	$20,723.93	20.0%	$0.00	$0.00	0.0%
SR9C	Pre-sorting Equipment, Production	KIT PTI CARS IIIMBOPTSTD+NEW IMAJE	$50,534.42	$40,427.54	20.0%	$0.00	$0.00	0.0%
SR9K	Pre-sorting Equipment, Production	LED MARQUEE DISPLAY SYS OLYMPUS II MT3	$9,546.29	$7,637.03	20.0%	$710.53	$710.53	0.0%
SR9W	Pre-sorting Equipment, Production	KIT-OLYMPIC II WIN10 PCS UPGRADE	$15,592.50	$12,474.00	20.0%	$0.00	$0.00	0.0%
SRA8	Pre-sorting Equipment, Production	ASSY 36K TRANSPORT CAMERA OPTION	$24,301.82	$19,441.46	20.0%	$0.00	$0.00	0.0%
SRA9	Pre-sorting Equipment, Production	EXTENSION SECTION NO LABELER (DOM & IN	$29,845.37	$23,876.30	20.0%	$0.00	$0.00	0.0%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	$6,708.57	$5,366.86	20.0%	$0.00	$0.00	0.0%
SRAV	Pre-sorting Equipment, Production	KIT IMAGE PROCESSOR (DOM & INT'L)	$9,653.88	$7,723.10	20.0%	$0.00	$0.00	0.0%
SRB3	Pre-sorting Equipment, Production	SFW 36K SLVR DRS IN	$6,553.89	$5,243.11	20.0%	$0.00	$0.00	0.0%
SRB6	Pre-sorting Equipment, Production	KIT ADDITIONAL IMAGE PROCESSORS QTY 2-5	$9,653.88	$7,723.10	20.0%	$0.00	$0.00	0.0%
SRB7	Pre-sorting Equipment, Production	INITIAL ADDRESSSCRIPT CLICKS 10K	$190.33	$152.26	20.0%	$0.00	$0.00	0.0%
SRBE	Pre-sorting Equipment, Production	ADDRESSSCRIPT CLICK CHARGES 1M	$45,215.52	$36,172.42	20.0%	$19,000.00	$19,000.00	0.0%
SRBF	Pre-sorting Equipment, Production	ADDRESSSCRIPT CLICK CHARGES 500K	$25,149.68	$20,119.74	20.0%	$11,500.00	$11,500.00	0.0%
SRBG	Pre-sorting Equipment, Production	ADDRESSSCRIPT CLICK CHARGES 250K	$12,735.46	$10,188.37	20.0%	$5,750.00	$5,750.00	0.0%
SRBH	Pre-sorting Equipment, Production	ADDRESSSCRIPT CLICK CHARGES 50K	$2,973.59	$2,378.87	20.0%	$1,250.00	$1,250.00	0.0%
SRBK	Pre-sorting Equipment, Production	KIT IMAJE OPTION 120V (DOM)	$8,272.00	$6,617.60	20.0%	$0.00	$0.00	0.0%
SRCY	Pre-sorting Equipment, Production	Software DDCS Basic	$6,021.39	$4,817.11	20.0%	$0.00	$0.00	0.0%
SRD1	Pre-sorting Equipment, Production	Software DDCS	$13,107.78	$10,486.22	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
        specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SRD3	Pre-sorting Equipment, Production	Software Wide Area Barcode Reader	$7,864.67	$6,291.74	20.0%	$0.00	$0.00	0.0%
SRD5	Pre-sorting Equipment, Production	Software Wide Area DC	$7,864.67	$6,291.74	20.0%	$0.00	$0.00	0.0%
SRDF	Pre-sorting Equipment, Production	Image Server PC for LVE	$3,554.19	$2,843.35	20.0%	$3,128.00	$2,971.60	5.0%
SRDK	Pre-sorting Equipment, Production	ASSY POS 3 SINGLE MNT SJB	$25,635.44	$20,508.35	20.0%	$1,912.00	$1,912.00	0.0%
SRDR	Pre-sorting Equipment, Production	KIT LAST STACKER ASSY.	$4,861.45	$3,889.16	20.0%	$0.00	$0.00	0.0%
SRDS	Pre-sorting Equipment, Production	Sixteen (16) Standard Multi-Tier Sorting	$32,421.98	$25,937.58	20.0%	$3,155.00	$3,155.00	0.0%
SRDW	Pre-sorting Equipment, Production	STANDARD SORTING POCKET SECTION INTERN	$46,444.80	$37,155.84	20.0%	$0.00	$0.00	0.0%
SRE0	Pre-sorting Equipment, Production	ONE STACKER INTEGRATION KIT FOR SORTERS	$1,010.61	$808.49	20.0%	$0.00	$0.00	0.0%
SRE1	Pre-sorting Equipment, Production	SINGLE-TIER INTEGRATION KIT 2 STACKERS	$564.94	$451.95	20.0%	$0.00	$0.00	0.0%
SRE2	Pre-sorting Equipment, Production	SINGLE-TIER INTEGRATION KIT 3 STACKERS	$1,087.95	$870.36	20.0%	$0.00	$0.00	0.0%
SREA	Pre-sorting Equipment, Production	KIT AC/DC CABLES FOR 11	$6,800.32	$5,440.26	20.0%	$0.00	$0.00	0.0%
SREB	Pre-sorting Equipment, Production	KIT AC/DC CABLES FOR 12	$7,442.60	$5,954.08	20.0%	$0.00	$0.00	0.0%
SRED	Pre-sorting Equipment, Production	KIT AC/DC CABLES FOR 14	$8,841.20	$7,072.96	20.0%	$0.00	$0.00	0.0%
SREE	Pre-sorting Equipment, Production	KIT AC/DC CABLES FOR 15	$9,798.07	$7,838.46	20.0%	$0.00	$0.00	0.0%
SREF	Pre-sorting Equipment, Production	KIT AC/DC CABLES FOR 16	$10,342.03	$8,273.62	20.0%	$0.00	$0.00	0.0%
SRGH	Pre-sorting Equipment, Production	EIGHT (8) STANDARD SORTING RACKS	$5,009.79	$4,007.83	20.0%	$0.00	$0.00	0.0%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK WITH EMPTY TRAY CONVEYO	$10,460.01	$8,368.01	20.0%	$0.00	$0.00	0.0%
SRGN	Pre-sorting Equipment, Production	TRAY TAG OPTION ROYAL MAIL	$1,866.55	$1,493.24	20.0%	$0.00	$0.00	0.0%
SRGT	Pre-sorting Equipment, Production	Site Server w/Sequel Server	$29,211.26	$23,369.01	20.0%	$2,184.00	$2,184.00	0.0%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	$5,418.10	$4,334.48	20.0%	$523.16	$523.16	0.0%
SRGY	Pre-sorting Equipment, Production	UNINTERRUPTIBLE POWER SUPPLY	$1,985.82	$1,588.66	20.0%	$0.00	$0.00	0.0%
SRH6	Pre-sorting Equipment, Production	INCOMING IP SYSTEM PKG	$4,734.38	$3,787.50	20.0%	$0.00	$0.00	0.0%
SRHA	Pre-sorting Equipment, Production	KIT-IP COMPUTER WIN10 UPGRADE	$4,849.88	$3,879.90	20.0%	$0.00	$0.00	0.0%
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	$520.38	$416.30	20.0%	$0.00	$0.00	0.0%
SRHT	Pre-sorting Equipment, Production	SEPARATOR CARDS	$599.39	$479.51	20.0%	$0.00	$0.00	0.0%
SRHU	Pre-sorting Equipment, Production	ASSY HARDWARE SEPARATOR CARD UPG KIT	$6,553.89	$5,243.11	20.0%	$0.00	$0.00	0.0%
SRJ0	Pre-sorting Equipment, Production	UPS DOMESTIC IU RACKMMT 750VA	$1,548.03	$1,238.42	20.0%	$0.00	$0.00	0.0%
SRJ1	Pre-sorting Equipment, Production	CABINET PC RACK COOLING FAN 48"H X 30"	$6,344.16	$5,075.33	20.0%	$0.00	$0.00	0.0%
SRJ3	Pre-sorting Equipment, Production	8 PORT SWITCH AUTOSENSE	$237.25	$189.80	20.0%	$0.00	$0.00	0.0%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	$5,616.69	$4,493.35	20.0%	$0.00	$0.00	0.0%
SRJA	Pre-sorting Equipment, Production	KIT-KVM WIN10 UPGRADE	$2,076.54	$1,661.23	20.0%	$0.00	$0.00	0.0%
SRJT	Pre-sorting Equipment, Production	KIT OLY II HIGH CAPY COOLING 115V (DOM)	$5,131.69	$4,105.35	20.0%	$0.00	$0.00	0.0%
SRL10	Pre-sorting Equipment, Production	INCOMING LVE WORKSTATION WIN10	$3,578.43	$2,862.74	20.0%	$0.00	$0.00	0.0%
SRL11	Pre-sorting Equipment, Production	LICENSE, WAVE SOFTWARE - SINGLE SEAT	$3,345.48	$2,676.38	20.0%	$0.00	$0.00	0.0%
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD SINGLE CAMERA	$24,301.82	$19,441.46	20.0%	$0.00	$0.00	0.0%
SRM5	Pre-sorting Equipment, Production	KIT OLYMPUS II AIM BCR STAMP LEADING	$22,129.87	$17,703.90	20.0%	$0.00	$0.00	0.0%
SRM6	Pre-sorting Equipment, Production	KIT OLYMPUS II POSTAL BCR STAMP LEADG	$32,736.68	$26,189.34	20.0%	$0.00	$0.00	0.0%
SRMB	Pre-sorting Equipment, Production	UMOVE PC FOR EZ FLATS	$6,817.50	$5,454.00	20.0%	$6,000.00	$6,000.00	0.0%
SRMH	Pre-sorting Equipment, Production	UMOVE SPARE PARTS BUNDLE	$7,385.63	$5,908.50	20.0%	$6,500.00	$6,500.00	0.0%
SRMT	Pre-sorting Equipment, Production	Move Update 2-3 New S/W	$7,385.63	$5,908.50	20.0%	$6,500.00	$6,500.00	0.0%
SRMV	Pre-sorting Equipment, Production	UMOVE SORTER OPTION	$10,861.41	$8,689.13	20.0%	$1,999.00	$1,999.00	0.0%
SRMX	Pre-sorting Equipment, Production	MOVE UPDATE INSTALLATION FEE	$1,704.38	$1,363.50	20.0%	$0.00	$0.00	0.0%
SRNU	Pre-sorting Equipment, Production	RAF ADDRESS PARSING W/MUXLESS UMOVE KIT	$11,238.66	$8,990.93	20.0%	$2,104.21	$2,104.21	0.0%
SRPA	Pre-sorting Equipment, Production	PRINTER POS 1 FLORESCENT	$36,751.64	$29,401.31	20.0%	$195.00	$195.00	0.0%
SRPB	Pre-sorting Equipment, Production	PRINTER POS 2 ENDORSE	$44,128.87	$35,303.10	20.0%	$185.00	$185.00	0.0%
SRPD	Pre-sorting Equipment, Production	PRINTER POS 4 IMB	$30,979.27	$24,783.42	20.0%	$1,712.00	$1,712.00	0.0%
SRRB	Pre-sorting Equipment, Production	S/A BINARIZER	$3,385.74	$2,708.59	20.0%	$0.00	$0.00	0.0%
SRRU	Pre-sorting Equipment, Production	EXTERNAL USB RDX BACKUP SOLUTION	$3,923.15	$3,138.52	20.0%	$0.00	$0.00	0.0%
SRS5	Pre-sorting Equipment, Production	1 unit IMB Upgr. Installation	$1,136.25	$909.00	20.0%	$0.00	$0.00	0.0%
SRSC	Pre-sorting Equipment, Production	HIGH SECURITY SEPERATR CARD W/ENABLEMENT	$12,496.95	$9,997.56	20.0%	$0.00	$0.00	0.0%
SRSJ	Pre-sorting Equipment, Production	KIT 9030 UPGRADE - WITH	$39,937.57	$31,950.06	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
      specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
SRSK	Pre-sorting Equipment, Production	KIT 9030 UPGRADE - NO AIR FLUO	$35,616.98	$28,493.58	20.0%	$0.00	$0.00	0.0%
SRSS	Pre-sorting Equipment, Production	SORTER/RELIAVOTE STD SITER SERVER DOMEST	$23,846.78	$19,077.42	20.0%	$2,298.95	$2,298.95	0.0%
SRT3	Pre-sorting Equipment, Production	TRANSPORT MULTI-TIER 3.0 (DOMESTIC)	$276,493.60	$221,194.88	20.0%	$17,698.00	$17,698.00	0.0%
SRT5	Pre-sorting Equipment, Production	24 POCKET SECT MULTI-TIER 3.0 DOMESTIC	$48,138.21	$38,510.57	20.0%	$3,155.00	$3,155.00	0.0%
SRT6	Pre-sorting Equipment, Production	MT 3.0 SELECTIVE OPENER 60 HZ	$92,404.50	$73,923.60	20.0%	$1,769.00	$1,769.00	0.0%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	$1,264.90	$1,011.92	20.0%	$0.00	$0.00	0.0%
SRTLB	Pre-sorting Equipment, Production	CUSTOM ENG LABOR -SORTER	$284.06	$227.25	20.0%	$0.00	$0.00	0.0%
SRUC	Pre-sorting Equipment, Production	PC W/SW UMOVE GOVT	$14,191.38	$11,353.10	20.0%	$5,500.00	$5,500.00	0.0%
SRUE	Pre-sorting Equipment, Production	SPARE PC W/SW UMOVE GOVT	$32,547.52	$26,038.02	20.0%	$5,500.00	$5,500.00	0.0%
SRV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	$37,621.92	$30,097.54	20.0%	$2,396.00	$2,396.00	0.0%
SRV7	Pre-sorting Equipment, Production	PRINTER VIDEOJET ID TAG OLYMPUS	$2,010.03	$1,608.02	20.0%	$1,769.00	$1,680.55	5.0%
SRVK	Pre-sorting Equipment, Production	VANTAGE ESTOP CHAIN KIT	$2,025.15	$1,620.12	20.0%	$0.00	$0.00	0.0%
SRW10	Pre-sorting Equipment, Production	KIT-VANTAGE WIN10 PCS UPGRADE	$28,450.67	$22,760.54	20.0%	$0.00	$0.00	0.0%
SRWA	Pre-sorting Equipment, Production	LIC 24K SIL OCR IN NO DRS	$5,243.11	$4,194.49	20.0%	$0.00	$0.00	0.0%
SRWB	Pre-sorting Equipment, Production	EZ FLATS FS IMB WINBOOK	$1,966.17	$1,572.94	20.0%	$0.00	$0.00	0.0%
SRXL	Pre-sorting Equipment, Production	SEPARATOR CARDS LARGE	$1,189.12	$951.30	20.0%	$0.00	$0.00	0.0%
SRXS	Pre-sorting Equipment, Production	SEPARATOR CARDS SMALL	$812.43	$649.94	20.0%	$0.00	$0.00	0.0%
SRZ0	Pre-sorting Equipment, Production	EZ FLATS BASE SYSTEM	$77,434.76	$61,947.81	20.0%	$14,210.53	$14,210.53	0.0%
SRZ1	Pre-sorting Equipment, Production	4- SORT BINS	$19,267.59	$15,414.07	20.0%	$789.47	$789.47	0.0%
SRZ2	Pre-sorting Equipment, Production	SITE SERVER KIT	$11,022.33	$8,817.86	20.0%	$0.00	$0.00	0.0%
SRZ3	Pre-sorting Equipment, Production	MANUAL SORT CASES	$852.19	$681.75	20.0%	$0.00	$0.00	0.0%
SRZ4	Pre-sorting Equipment, Production	HIGH DENSITY INSERT CASE	$613.44	$490.75	20.0%	$0.00	$0.00	0.0%
SRZ6	Pre-sorting Equipment, Production	EZFlats Full Service Plan	$8,777.53	$7,022.02	20.0%	$0.00	$0.00	0.0%
SRZ7	Pre-sorting Equipment, Production	EZFlats Self Service helpdesk	$292.58	$234.06	20.0%	$0.00	$0.00	0.0%
SRZ8	Pre-sorting Equipment, Production	SPARE PART KIT	$7,864.67	$6,291.74	20.0%	$0.00	$0.00	0.0%
SRZC	Pre-sorting Equipment, Production	EZFlats Installation Charge	$8,521.88	$6,817.50	20.0%	$0.00	$0.00	0.0%
SRZK	Pre-sorting Equipment, Production	EZ FLATS AIR COMPRESSOR	$7,881.85	$6,305.48	20.0%	$600.00	$600.00	0.0%
SS01	Pre-sorting Equipment, Production	SERVER, 12U SORTER - DOMESTIC	$40,451.92	$32,361.54	20.0%	$0.00	$0.00	0.0%
SS02	Pre-sorting Equipment, Production	SERVER, 22U SORTER - DOMESTIC	$82,527.89	$66,022.31	20.0%	$0.00	$0.00	0.0%
SS03	Pre-sorting Equipment, Production	SERVER, 22U SORTER - INTERNATIONAL	$83,417.91	$66,734.33	20.0%	$0.00	$0.00	0.0%
SS04	Pre-sorting Equipment, Production	SERVER, 22U SORTER + DC - DOMESTIC	$117,920.21	$94,336.17	20.0%	$0.00	$0.00	0.0%
ST10	Pre-sorting Equipment, Production	STACKER, MIXED MAIL - PRIMARY, 1 TIER	$42,114.21	$33,691.37	20.0%	$3,184.21	$3,184.21	0.0%
ST11	Pre-sorting Equipment, Production	STACKER, MIXED MAIL - SECONDARY, 1 TIER	$41,324.47	$33,059.58	20.0%	$3,124.21	$3,124.21	0.0%
ST12	Pre-sorting Equipment, Production	INTERFACE MODULE, MM STACKER, DOMESTIC	$61,126.64	$48,901.31	20.0%	$4,622.11	$4,622.11	0.0%
ST13	Pre-sorting Equipment, Production	INTERFACE MODULE, MM STACKER, EXPORT	$60,685.05	$48,548.04	20.0%	$4,622.11	$4,622.11	0.0%
ST14	Pre-sorting Equipment, Production	U-TURN MODULE, MM STACKER	$33,626.85	$26,901.48	20.0%	$2,542.11	$2,542.11	0.0%
ST20	Pre-sorting Equipment, Production	ASSY, MAIL TUB DRAWER	$4,587.91	$3,670.33	20.0%	$347.37	$347.37	0.0%
ST21	Pre-sorting Equipment, Production	STAND ASSY, PRINTER MMS	$5,708.04	$4,566.43	20.0%	$431.58	$431.58	0.0%
ST23	Pre-sorting Equipment, Production	THICK MAIL RETRO KIT, FEEDER	$13,550.13	$10,840.10	20.0%	$0.00	$0.00	0.0%
ST24	Pre-sorting Equipment, Production	THICK MAIL KIT, FEEDER	$5,162.65	$4,130.12	20.0%	$0.00	$0.00	0.0%
ST25	Pre-sorting Equipment, Production	THICK MAIL KIT + RETRO, PJET SHORT	$1,698.92	$1,359.14	20.0%	$0.00	$0.00	0.0%
ST26	Pre-sorting Equipment, Production	THICK MAIL KIT + RETRO, VJET SHORT	$3,074.60	$2,459.68	20.0%	$0.00	$0.00	0.0%
ST27	Pre-sorting Equipment, Production	THICK MAIL KIT, MEDIUM I/O	$5,575.77	$4,460.62	20.0%	$0.00	$0.00	0.0%
STHD	Pre-sorting Equipment, Production	HARDWARE HEIGHT DETECTION	$8,764.40	$7,011.52	20.0%	$0.00	$0.00	0.0%
STPS	Pre-sorting Equipment, Production	CIJ PRINTER ENABLE KIT	$4,259.39	$3,407.51	20.0%	$0.00	$0.00	0.0%
STRJ	Pre-sorting Equipment, Production	KIT 9030 UPGRADE - NO AI	$36,148.20	$28,918.56	20.0%	$0.00	$0.00	0.0%
STRM	Pre-sorting Equipment, Production	KIT VANTAGE PORTABL COMPRESS AIR DOMEST	$11,375.71	$9,100.57	20.0%	$600.00	$600.00	0.0%
STS2	Pre-sorting Equipment, Production	MTS STKR, SINGLE-SIDE, 60HZ,2TIER W/DWRS	$28,869.29	$23,095.43	20.0%	$800.00	$760.00	5.0%
STS3	Pre-sorting Equipment, Production	MTS STACKER, SINGLE-SIDED, 60 HZ, 3 TIER	$34,573.09	$27,658.47	20.0%	$800.00	$800.00	0.0%
STS4	Pre-sorting Equipment, Production	MTS STACKER SINGLE-SIDED 60 HZ 4 TIER	$44,802.25	$35,841.80	20.0%	$800.00	$800.00	0.0%
STS5	Pre-sorting Equipment, Production	MTS STACKER DOUBLE-SIDED 60 HZ 2 TIER	$46,267.01	$37,013.61	20.0%	$800.00	$760.00	5.0%

Software, License and Subscription   Offerors Response
   All products offered for this category of equipment shall meet or exceed the listed
       specifications with this Solicitation Scope of Work.
DMT Solutions Global Corporation d/b/a BlueCrest
Fee: Base (No Fee)
Maintenance
Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
STS6	Pre-sorting Equipment, Production	MTS STACKER, DOUBLE-SIDED, 60 HZ, 3 TIER	$82,719.00	$66,175.20	20.0%	$0.00	$0.00	0.0%
STS8	Pre-sorting Equipment, Production	MTS STACKER, DOUBLE-SIDED, 60 HZ, 4 TIER	$44,002.69	$35,202.15	20.0%	$0.00	$0.00	0.0%
STSA	Pre-sorting Equipment, Production	MTS STACKER, LDU, 60 HZ, 4 TIER	$99,487.66	$79,590.13	20.0%	$9,157.89	$9,157.89	0.0%
STSB	Pre-sorting Equipment, Production	MTS STACKER, LDU, 60 HZ, 3 TIER	$137,949.75	$110,359.80	20.0%	$9,157.89	$9,157.89	0.0%
STSC	Pre-sorting Equipment, Production	MTS STACKER, LDU, 60 HZ, 2 TIER	$95,498.06	$76,398.45	20.0%	$9,157.89	$9,157.89	0.0%
STSD	Pre-sorting Equipment, Production	MT5.0 U-TURN 60 HZ 4-TIER	$51,261.92	$41,009.54	20.0%	$3,675.00	$3,675.00	0.0%
STSE	Pre-sorting Equipment, Production	MT5.0 U-TURN 60 HZ 3-TIER	$48,716.72	$38,973.38	20.0%	$3,675.00	$3,675.00	0.0%
STSF	Pre-sorting Equipment, Production	MT5.0 U-TURN 60 HZ 2-TIER	$48,716.72	$38,973.38	20.0%	$3,675.00	$3,675.00	0.0%
STSN	Pre-sorting Equipment, Production	MTS LDU MARQUEE	$5,208.09	$4,166.47	20.0%	$625.00	$625.00	0.0%
STSP	Pre-sorting Equipment, Production	MTS LABEL PRINTER OPTION	$3,144.59	$2,515.67	20.0%	$0.00	$0.00	0.0%
STSR	Pre-sorting Equipment, Production	LDU 4 TIER 60HZ 288P	$89,268.12	$71,414.50	20.0%	$3,675.00	$3,675.00	0.0%
STSS	Pre-sorting Equipment, Production	LDU 3 TIER 60HZ 288P	$89,268.12	$71,414.50	20.0%	$3,675.00	$3,675.00	0.0%
STST	Pre-sorting Equipment, Production	MT5.0 U-TURN 60 HZ CORREIOS	$44,493.19	$35,594.55	20.0%	$3,675.00	$3,675.00	0.0%
STSV	Pre-sorting Equipment, Production	PRINTER BLK CIJ FRT SML	$27,021.12	$21,616.90	20.0%	$0.00	$0.00	0.0%
STSW	Pre-sorting Equipment, Production	PRINT HIDEF 25MM FRNT LOW	$45,388.55	$36,310.84	20.0%	$0.00	$0.00	0.0%
STSX	Pre-sorting Equipment, Production	BASE TRANS SHORT W/POSTJET	$42,649.92	$34,119.94	20.0%	$0.00	$0.00	0.0%
STSY	Pre-sorting Equipment, Production	BASE TRANS SHORT 3 VJET	$58,406.66	$46,725.33	20.0%	$3,579.00	$3,579.00	0.0%
STV1	Pre-sorting Equipment, Production	FEEDER, HI SPEED LETTER	$183,720.39	$146,976.31	20.0%	$16,472.63	$16,472.63	0.0%
STV2	Pre-sorting Equipment, Production	FEEDER MIXED MAIL	$184,168.08	$147,334.46	20.0%	$16,954.52	$16,954.52	0.0%
STV3	Pre-sorting Equipment, Production	Internal Air System	$738.56	$590.85	20.0%	$650.00	$617.50	5.0%
STV5	Pre-sorting Equipment, Production	4.8"IMAGE CAPTURE, CAMERA, STAMP TRAIL	$29,253.03	$23,402.42	20.0%	$2,412.28	$2,412.28	0.0%
STV6	Pre-sorting Equipment, Production	SEPARATOR CARD OPTION	$1,014.26	$811.41	20.0%	$0.00	$0.00	0.0%
STV7	Pre-sorting Equipment, Production	DOUBLE FEED DETECTION	$26,347.53	$21,078.02	20.0%	$2,425.59	$2,425.59	0.0%
STVA	Pre-sorting Equipment, Production	BASE TRANSPORT SHORT	$42,020.41	$33,616.33	20.0%	$3,767.21	$3,767.21	0.0%
STVB	Pre-sorting Equipment, Production	BASE TRANSPORT MED	$69,346.58	$55,477.26	20.0%	$6,384.05	$6,384.05	0.0%
STVC	Pre-sorting Equipment, Production	Base Transport Long	$111,984.66	$89,587.73	20.0%	$10,309.32	$10,309.32	0.0%
STVD	Pre-sorting Equipment, Production	Alibi Storage Option	$7,094.47	$5,675.58	20.0%	$310.00	$310.00	0.0%
STVE	Pre-sorting Equipment, Production	MEDIUM TRANSPORT POSTJET - ENABLED	$99,518.32	$79,614.66	20.0%	$15,333.68	$15,333.68	0.0%
STVF	Pre-sorting Equipment, Production	VANTAGE IN-LINE SCALE	$185,952.37	$148,761.90	20.0%	$11,444.21	$11,444.21	0.0%
STVF1	Pre-sorting Equipment, Production	VANTAGE IN-LINE SCALE, THICK MAIL	$185,952.37	$148,761.90	20.0%	$11,444.21	$11,444.21	0.0%
STVG	Pre-sorting Equipment, Production	SINGLE-TIER INTERFACE 60HZ	$86,615.17	$69,292.14	20.0%	$5,012.65	$5,012.65	0.0%
STVL	Pre-sorting Equipment, Production	CARD SEPARATOR - LETTER	$812.17	$649.74	20.0%	$0.00	$0.00	0.0%
STVM	Pre-sorting Equipment, Production	CARD SEPARATOR - FLAT	$592.27	$473.82	20.0%	$0.00	$0.00	0.0%
STVR	Pre-sorting Equipment, Production	4.8" VERIFIER/CAMERA STAMP TRAIL	$24,803.20	$19,842.56	20.0%	$2,229.00	$2,229.00	0.0%
STVS	Pre-sorting Equipment, Production	1" VERIFIER - BLACK BACKSIDE	$7,083.43	$5,666.74	20.0%	$671.00	$671.00	0.0%
STVT	Pre-sorting Equipment, Production	1" VERIFIER - FLUOR BACKSIDE	$13,700.95	$10,960.76	20.0%	$671.00	$671.00	0.0%
STVU	Pre-sorting Equipment, Production	PRINTER MODULE DOMINO	$172,165.28	$137,732.22	20.0%	$15,967.00	$15,967.00	0.0%
STVV	Pre-sorting Equipment, Production	4.8" VERIFIER W/CAMERA - FRONTSIDE	$29,044.78	$23,235.82	20.0%	$2,229.00	$2,229.00	0.0%
STVW	Pre-sorting Equipment, Production	4.8" VERIFIER - FRONTSIDE	$24,803.20	$19,842.56	20.0%	$2,229.00	$2,229.00	0.0%
STVX	Pre-sorting Equipment, Production	1" VERIFIER - BLACK FRONTSIDE	$10,331.10	$8,264.88	20.0%	$671.00	$671.00	0.0%
STVY	Pre-sorting Equipment, Production	1" VERIFIER - FLUOR FRONTSIDE	$13,700.95	$10,960.76	20.0%	$671.00	$671.00	0.0%
STW1	Pre-sorting Equipment, Production	PRINTER BLACK CIJ BACK	$31,108.75	$24,887.00	20.0%	$6,729.00	$6,729.00	0.0%
STW2	Pre-sorting Equipment, Production	PRINTER, FLUOR. CIJ, BACK	$40,677.43	$32,541.94	20.0%	$6,729.00	$6,729.00	0.0%
STW3	Pre-sorting Equipment, Production	Printer 24K HP IJ Back	$18,623.59	$14,898.87	20.0%	$2,200.00	$2,200.00	0.0%
STW4	Pre-sorting Equipment, Production	KIT ASSY ADJUSTABLE READER	$4,229.47	$3,383.58	20.0%	$0.00	$0.00	0.0%
STW6	Pre-sorting Equipment, Production	PRINTER, BLACK CIJ, FRONT	$26,639.38	$21,311.50	20.0%	$6,729.00	$6,729.00	0.0%
STW7	Pre-sorting Equipment, Production	PRINTER, FLUOR. CIJ, FRONT	$31,108.75	$24,887.00	20.0%	$6,729.00	$6,729.00	0.0%
STW8	Pre-sorting Equipment, Production	Printer 24K HP IJ Front	$20,996.08	$16,796.86	20.0%	$4,288.00	$4,288.00	0.0%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	$93,883.43	$75,106.74	20.0%	$1,801.00	$1,801.00	0.0%
STWG	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - LONG TRANSPORT	$5,864.90	$4,691.92	20.0%	$0.00	$0.00	0.0%
STWH	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - SHORT TRANSPORT	$2,424.05	$1,939.24	20.0%	$0.00	$0.00	0.0%

Software, License and Subscription   Offerors Response
     All products offered for this category of equipment shall meet or exceed the listed
          specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
STWJ	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - MEDIUM TRANSPORT	$3,303.67	$2,642.94	20.0%	$0.00	$0.00	0.0%
STWK	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - SELECTIVE OPENER	$2,170.29	$1,736.23	20.0%	$0.00	$0.00	0.0%
STWL	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - SCALE ONLY	$4,452.83	$3,562.26	20.0%	$0.00	$0.00	0.0%
STWN	Pre-sorting Equipment, Production	KIT HIGH GUIDE RAIL - DOMINO	$1,796.91	$1,437.53	20.0%	$0.00	$0.00	0.0%
STWW	Pre-sorting Equipment, Production	VANTAGE ADDT'L WORKSTATION MONITOR	$1,141.90	$913.52	20.0%	$0.00	$0.00	0.0%
STWX	Pre-sorting Equipment, Production	LED MARQUEE DISPLAY SYSTEM SINGLE TIER	$6,911.76	$5,529.41	20.0%	$670.00	$670.00	0.0%
STX2	Pre-sorting Equipment, Production	MTS STKR SINGLE-SIDE 50HZ2TIER W/DWRS	$30,182.80	$24,146.24	20.0%	$1,200.00	$1,200.00	0.0%
STX3	Pre-sorting Equipment, Production	MTS STACKER, SINGLE-SIDED, 50 HZ, 3 TIER	$34,322.57	$27,458.06	20.0%	$1,200.00	$1,200.00	0.0%
STX4	Pre-sorting Equipment, Production	MTS STACKER SINGLE-SIDED 50 HZ 4 TIER	$46,160.47	$36,928.38	20.0%	$1,600.00	$1,600.00	0.0%
STX5	Pre-sorting Equipment, Production	MTS STACKER, DOUBLE-SIDED, 50 HZ, 2 TIER	$46,235.19	$36,988.15	20.0%	$800.00	$800.00	0.0%
STX6	Pre-sorting Equipment, Production	MTS STACKER DOUBLE-SIDED 50 HZ 3 TIER	$84,082.50	$67,266.00	20.0%	$1,200.00	$1,200.00	0.0%
STX8	Pre-sorting Equipment, Production	MTS STACKER, DOUBLE-SIDED, 50 HZ, 4 TIER	$45,790.15	$36,632.12	20.0%	$1,600.00	$1,600.00	0.0%
STXA	Pre-sorting Equipment, Production	MTS STACKER LDU 50 HZ 4 TIER	$95,777.20	$76,621.76	20.0%	$4,150.00	$4,150.00	0.0%
STXB	Pre-sorting Equipment, Production	MTS STACKER LDU 50 HZ 3 TIER	$129,109.66	$103,287.73	20.0%	$4,150.00	$4,150.00	0.0%
STXC	Pre-sorting Equipment, Production	MTS STACKER LDU 50 HZ 2 TIER	$131,373.07	$105,098.46	20.0%	$4,150.00	$4,150.00	0.0%
STXD	Pre-sorting Equipment, Production	MT5.0 U-TURN 50 HZ 4-TIER	$69,864.52	$55,891.62	20.0%	$4,150.00	$4,150.00	0.0%
STXE	Pre-sorting Equipment, Production	MT5.0 U-TURN, 50 HZ, 3-TIER	$48,691.00	$38,952.80	20.0%	$4,150.00	$4,150.00	0.0%
STXF	Pre-sorting Equipment, Production	MT5.0 U-TURN, 50 HZ, 2-TIER	$48,691.00	$38,952.80	20.0%	$4,150.00	$4,150.00	0.0%
STXR	Pre-sorting Equipment, Production	LDU 4 TIER 50HZ 288P	$89,242.40	$71,393.92	20.0%	$4,150.00	$4,150.00	0.0%
STXS	Pre-sorting Equipment, Production	LDU 3 TIER 50HZ 288P	$89,242.40	$71,393.92	20.0%	$4,150.00	$4,150.00	0.0%
STXT	Pre-sorting Equipment, Production	U-TURN 2T NP50 FLEXLINE	$88,717.40	$70,973.92	20.0%	$3,625.00	$3,625.00	0.0%
STY0	Pre-sorting Equipment, Production	KIT FLUORESCENT CAMERA FEEDER	$8,829.30	$7,063.44	20.0%	$0.00	$0.00	0.0%
STY1	Pre-sorting Equipment, Production	KIT FLUORESCENT CAMERA BAY 6 I/O MOD	$8,989.65	$7,191.72	20.0%	$0.00	$0.00	0.0%
STY2	Pre-sorting Equipment, Production	KIT, FLUORESCENT CAMERA, BACKSIDE READ	$8,937.47	$7,149.98	20.0%	$0.00	$0.00	0.0%
STY4	Pre-sorting Equipment, Production	KIT, FLUORESCENT CAMERA, BAY 3 I/O SHORT	$9,124.54	$7,299.63	20.0%	$0.00	$0.00	0.0%
STY5	Pre-sorting Equipment, Production	KIT, RACER CAMERA LED, 7.5" READER, IOS1	$10,621.12	$8,496.90	20.0%	$0.00	$0.00	0.0%
STY6	Pre-sorting Equipment, Production	KIT, RACER CAMERA LED, 7.5" READER, IOS6	$10,614.76	$8,491.81	20.0%	$0.00	$0.00	0.0%
STY7	Pre-sorting Equipment, Production	KIT, RACER CAMERA LED, 7.5" READER, LDU	$10,682.20	$8,545.76	20.0%	$0.00	$0.00	0.0%
STY8	Pre-sorting Equipment, Production	KIT, RACER CAMERA LED, 1" READER, LDU	$8,956.56	$7,165.25	20.0%	$0.00	$0.00	0.0%
STY9	Pre-sorting Equipment, Production	KIT, RACER CAMERA LED, 1" READER, IOS6	$8,628.23	$6,902.58	20.0%	$0.00	$0.00	0.0%
Z9F0	Pre-sorting Equipment, Production	PSE/Sorter SUPPORT LABOR PER DAY	$2,874.71	$2,299.77	20.0%	$0.00	$0.00	0.0%
PARAR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 300K	$11,045.00	$10,039.91	9.1%	$0.00	$0.00	0.0%
PARBR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 500K	$18,335.00	$16,666.52	9.1%	$0.00	$0.00	0.0%
PARCR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 1 MILLION	$36,667.00	$33,330.30	9.1%	$0.00	$0.00	0.0%
PARDR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 1.5 MILLION	$55,002.00	$49,996.82	9.1%	$0.00	$0.00	0.0%
PARER	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 2.0 MILLION	$73,335.00	$66,661.52	9.1%	$0.00	$0.00	0.0%
PARFR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 2.5 MILLION	$91,669.00	$83,327.12	9.1%	$0.00	$0.00	0.0%
PARGR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 3.0 MILLION	$110,002.00	$99,991.82	9.1%	$0.00	$0.00	0.0%
PARHR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 3.5 MILLION	$128,336.00	$116,657.42	9.1%	$0.00	$0.00	0.0%
PARIR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 4.0 MILLION	$146,669.00	$133,322.12	9.1%	$0.00	$0.00	0.0%
PARJR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 4.5 MILLION	$165,004.00	$149,988.64	9.1%	$0.00	$0.00	0.0%
PARKR	Pre-sorting Equipment, Production	SW, ASV - IN-LINE SIG VERIF 5.0 MILLION	$183,336.00	$166,652.42	9.1%	$0.00	$0.00	0.0%
RVIP	Pre-sorting Equipment, Production	ASV COMPUTE WORKSTATION KIT	$7,851.49	$6,281.19	20.0%	$0.00	$0.00	0.0%
AJ00	Print	AcceleJet Printing and Finishing System (Click Fee at Additi	$1,179,164.96	$1,061,248.46	10.0%	$91,214.04	$77,531.93	15.0%
AJBK	Print	ACCELEJET 19L BLACK INK	$1,169.20	$818.44	30.0%	$0.00	$0.00	15.0%
AJBS	Print	ACCELEJET BASE - US	$1,213,220.28	$849,254.20	30.0%	$104,983.94	$89,236.35	15.0%
AJBU	Print	AJ BASIC RIP UPGRADE	$21,814.86	$15,270.40	30.0%	$0.00	$0.00	15.0%
AJCC	Print	AJ CHIP CUT CAPABILITY	$160,433.96	$112,303.77	30.0%	$0.00	$0.00	15.0%
AJCP	Print	AJ CONTINUOUS PERF	$2,465.66	$1,725.96	30.0%	$0.00	$0.00	15.0%
AJCR	Print	AJ 2D CODE READER	$14,240.62	$9,968.43	30.0%	$0.00	$0.00	15.0%
AJCY	Print	ACCELEJET 19L CYAN INK	$1,753.23	$1,227.26	30.0%	$0.00	$0.00	15.0%

Software, License and Subscription   Offerors Response
  All products offered for this category of equipment shall meet or exceed the listed
      specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
AJFG	Print	ACCELEJET FINISHING	$333,505.28	$233,453.70	30.0%	$0.00	$0.00	15.0%
AJMG	Print	ACCELEJET 19L MAGENTA INK	$1,753.23	$1,227.26	30.0%	$0.00	$0.00	15.0%
AJPW	Print	ACCELEJET 19L PRTHD WASH	$1,169.20	$818.44	30.0%	$0.00	$0.00	15.0%
AJRU	Print	ACCELEJET RIP UPGRADE	$38,140.50	$26,698.35	30.0%	$0.00	$0.00	15.0%
AJSP	Print	AJ DYNAMIC SKIP PERF	$4,790.43	$3,353.30	30.0%	$0.00	$0.00	15.0%
EJK1501F1S	Print	Base Evolujet 1 Feed, 1 Stack, 250k clicks mth- EMA Zone 1	$362,758.49	$326,482.64	10.0%	$21,650.51	$18,402.93	15.0%
EJK1501F1SZ2	Print	Base EvoluJet 1Feed-1Stack incl 250k clicks per month Zon	$372,715.79	$335,444.21	10.0%	$32,475.76	$27,604.40	15.0%
EJK1501F1SZ3	Print	Base EvoluJet 1Feed-1Stack incl 250k clicks per month Zon	$387,651.74	$348,886.57	10.0%	$48,713.64	$41,406.59	15.0%
EJK1501F2S	Print	Base Evolujet 1 Feed, 2 Stack, 250k clicks mth- EMA Zone 1	$399,323.59	$359,391.23	10.0%	$28,140.99	$23,919.84	15.0%
EJK1501F2SZ2	Print	Base Evolujet 1 Feed, 2 Stack, 250k clicks mth- EMA Zone 2	$412,265.94	$371,039.35	10.0%	$42,211.48	$35,879.76	15.0%
EJK1501F2SZ3	Print	Base Evolujet 1 Feed, 2 Stack, 250k clicks mth- EMA Zone 3	$431,679.45	$388,511.51	10.0%	$63,317.22	$53,819.64	15.0%
EJK1502F2S	Print	Base Evolujet 2 Feed, 2 Stack, 250k clicks mth- EMA Zone 1	$433,294.65	$389,965.19	10.0%	$39,798.95	$33,829.11	15.0%
EJK1502F2SZ2	Print	Base Evolujet 2 Feed, 2 Stack, 250k clicks mth- EMA Zone 2	$451,598.62	$406,438.76	10.0%	$59,698.43	$50,743.67	15.0%
EJK1502F2SZ3	Print	Base Evolujet 2 Feed, 2 Stack, 250k clicks mth- EMA Zone 3	$479,054.56	$431,149.10	10.0%	$89,547.64	$76,115.49	15.0%
EJKClick	Print	Additional 100,000 monthly impressions Zone 1 Service	$0.00	$0.00	0.0%	$3,424.24	$2,910.60	15.0%
EJKClickZ2	Print	Additional 100,000 monthly impressions Zone 2 Service	$0.00	$0.00	0.0%	$5,136.35	$4,365.90	15.0%
EJKClickZ3	Print	Additional 100,000 monthly impressions Zone 3 Service	$0.00	$0.00	0.0%	$7,704.53	$6,548.85	15.0%
IJ00	Print	IntelliJet 20 Printing and Finishing System	$4,394,700.00	$3,076,290.00	30.0%	$211,764.71	$180,000.00	15.0%
IJ00ITI	Print	Installation, Training, Integration	$214,285.71	$195,000.00	9.0%	$0.00	$0.00	0.0%
IJS7	Print	Rival/MSE,PPS 2" w/ Y315B PACKAGE - SALES PCN	$102,581.32	$71,806.92	30.0%	$7,264.71	$6,175.00	15.0%
IJS8	Print	Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN	$117,923.82	$82,546.67	30.0%	$7,935.29	$6,745.00	15.0%
IJV11	Print	T2XX DRYER EXPANSION MODULE FACTORY OPTION	$45,891.49	$32,124.04	30.0%	$0.00	$0.00	15.0%
IJV12	Print	T2XX COLOR CALIBRATION UPGRADE KIT	$63,738.13	$44,616.69	30.0%	$0.00	$0.00	15.0%
IJV13	Print	T2XX QUICK VISION FIELD UPGRADE	$63,738.13	$44,616.69	30.0%	$0.00	$0.00	15.0%
IJV14	Print	T200 PS2 MICR FIELD UPGRADE OPTION	$305,942.33	$214,159.63	30.0%	$0.00	$0.00	15.0%
IJV15	Print	T235/T240 HD PS2 MICR FIELD UPGRADE OPTION	$305,942.33	$214,159.63	30.0%	$0.00	$0.00	15.0%
IJV16	Print	WEB PRESS WIDE MONITOR UPGRADE	$1,529.68	$1,070.78	30.0%	$0.00	$0.00	15.0%
IJV17	Print	QUICK VISION T2XX PRESS OPTION	$44,616.71	$31,231.70	30.0%	$0.00	$0.00	15.0%
IJV1A	Print	PAGEWIDE T235 HD COLOR PRINT SYSTEM	$1,744,408.69	$1,221,086.08	30.0%	$0.00	$0.00	15.0%
IJV1B	Print	T240 HD CMYK PRINT SYSTEM	$2,009,619.28	$1,406,733.50	30.0%	$0.00	$0.00	15.0%
IJV1C	Print	T2XX NA CMYK RITS ACCESSORY	$127,431.36	$89,201.95	30.0%	$0.00	$0.00	15.0%
IJV1D	Print	T2XX EU CMYK RITS ACCESSORY	$127,431.36	$89,201.95	30.0%	$0.00	$0.00	15.0%
IJV1F1	Print	T2XX NA SHIPPING AND HANDLING FEE	$44,728.43	$31,309.90	30.0%	$0.00	$0.00	15.0%
IJV1F2	Print	T200 EU SHIPPING AND HANDLING FEE	$92,652.19	$64,856.53	30.0%	$0.00	$0.00	15.0%
IJV1G	Print	IJ SERIES SERVER EXPANSION MODULE FOR G9 COMPUTIN	$28,657.61	$20,060.33	30.0%	$0.00	$0.00	15.0%
IJV1H	Print	IJ20 IPPM EU HE10 HD PRINT SERVER	$380,191.64	$266,134.15	30.0%	$0.00	$0.00	15.0%
IJV1I	Print	IJ20 IPPM EU HE10 HD PRINT SERVER WITH PRESS SIDE RA	$424,920.07	$297,444.05	30.0%	$0.00	$0.00	15.0%
IJV1J	Print	IJ20 IPPM EU HE10 HD PRINT SERVER WITH PRESS SIDE RA	$447,284.28	$313,099.00	30.0%	$0.00	$0.00	15.0%
IJV1K	Print	IJ SERIES SERVER EXPANSION MODULE FOR G10 COMPUTII	$28,657.61	$20,060.33	30.0%	$0.00	$0.00	15.0%
IJV1L	Print	T200 30M PEC CONTROLLER CONNECTION CABLE (FOR US	$6,485.60	$4,539.92	30.0%	$0.00	$0.00	15.0%
IJV1M	Print	T200 80M PE CONTROLLER CONNECTION CABLE	$12,054.28	$8,438.00	30.0%	$0.00	$0.00	15.0%
IJV1N	Print	T200 100M PE CONTROLLER CONNECTION CABLE	$13,930.71	$9,751.50	30.0%	$0.00	$0.00	15.0%
IJV1O	Print	T200 140M PEC CONTROLLER CONNECTION CABLE	$23,574.23	$16,501.96	30.0%	$0.00	$0.00	15.0%
IJV1P	Print	T200 200M PEC CONTROLLER CONNECTION CABLE	$33,217.76	$23,252.43	30.0%	$0.00	$0.00	15.0%
IJV1Q	Print	L2 NA UNINTERRUPTABLE POWER SUPPLY	$52,236.23	$36,565.36	30.0%	$0.00	$0.00	15.0%
IJV1R	Print	L2 EU UNINTERRUPTABLE POWER SUPPLY	$56,415.05	$39,490.54	30.0%	$0.00	$0.00	15.0%
IJV1S	Print	T200 PS2 MICR OPTION	$254,951.99	$178,466.39	30.0%	$0.00	$0.00	15.0%
IJV1T	Print	T235/T240 HD PS2 MICR OPTION	$254,951.99	$178,466.39	30.0%	$0.00	$0.00	15.0%
IJV1U	Print	REMOTE WORKSTATION ACCESSORY	$14,297.07	$10,007.95	30.0%	$0.00	$0.00	15.0%
IJV1V	Print	WEB PRESS ANALYTICS API	$25,495.30	$17,846.71	30.0%	$0.00	$0.00	15.0%
IJV1W	Print	IJ20 IPPM NA HE10 HD PRINT SERVER	$372,810.00	$260,967.00	30.0%	$0.00	$0.00	15.0%

NASPO: NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription   Offerors Response
    All products offered for this category of equipment shall meet or exceed the listed
               specifications with this Solicitation Scope of Work.

DMT Solutions Global Corporation d/b/a BlueCrest

Fee: Base (No Fee)

Maintenance

Maintenance for years 2-5   SMB: MSRP less 20%; DMT: MSRP less 5%; PBS: MSRP less 5%

Item	Category	Description	MSRP	Contract Price Base	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5 Base	% Off MSRP
IJV1X	Print	IJ20 IPPM NA HE10 HD PRINT SERVER WITH PRESS SIDE RA	$424,920.07	$297,444.05	30.0%	$0.00	$0.00	15.0%
IJV1Y	Print	IJ20 IPPM NA HE10 HD PRINT SERVER WITH PRESS SIDE RA	$447,284.28	$313,099.00	30.0%	$0.00	$0.00	15.0%
IJVJ	Print	IJ42 INSTALLATION AND SET-UP	$222,638.52	$155,846.96	30.0%	$0.00	$0.00	15.0%