Next Step Group, Inc. dba Next Step Innovation

## TIPS PRICING FORM 2 - SERVICE PRICING

If Vendor does not seek to offer services under this contract, Vendor may type "N/A" on this form and submit. If Vendor desires to offer services under this TIPS Contract, the "Catalog Pricing" for those services must either be listed within this form as instructed, otherwise included within Vendor's proposal, or properly added during the life of the awarded contract. All services must be provided in some unit cost (Ex. Per Hour, Per Person, Per Day, etc.). If Vendor already has service "Catalog Pricing" documents, links, or files compiled, Vendor may include a note on Pricing Form 2 directing TIPS to please view those documents/links/files. (Ex. X – Please see "Service "Catalog Pricing" in uploaded document entitled "2022-2023 Vendor Service Pricing.").

## Providing Service "Catalog Pricing" through Pricing Form 2 Line-Item Pricing

If Vendor desires to list the services that Vendor sells by line-item, Vendor is welcome to do so below in this Pricing Form 2. All services must be provided in some unit cost (Ex. Per Hour, Per Person, Per Day, etc.). You are welcome to modify the columns and column titles as long as TIPS can identify the service being offered by name, unit-type, and "catalog price" of the service. Please note that if you are awarded after submitting your service pricing on this form, you will be able to update the pricing and add/remove services within the category as long as you honor any applicable discounts originally proposed. If Vendor already has service "Catalog Pricing" documents, links, or files compiled, Vendor may include a note below directing TIPS to please view those documents/links/files. (Ex. X – Please see "Service "Catalog Pricing" in uploaded document entitled "2022-2023 Vendor Service Pricing.") Please note that if you are awarded after submitting your service pricing through other documents/links/files, you will be able to update the pricing and add/remove services within this category as long as you honor any applicable discounts originally proposed.

proposed.	1	Specify Unit Type -(Ex. Per Hour, Per	Unit Pricing Not-to-	1	
Service Name	Service Description	Person, Per Day, etc.)	Exceed	% Discount	TIPS Price - Not to Exceed
Example 1: Installation	Tech Level 1 Installation	Hourly/Tech	\$100.00/hour/tech	0.00%	\$100.00/hour/tech
Example 2: Installation	Tech Level 2 Installation	Hourly/Tech	\$150.00/hour/tech	0.00%	\$150.00/hour/tech
			GSA allowable rate at the time of service. See https://www.perdiem		GSA allowable rate at the time of service. See https://www.perdiem101.com/mileag
Example 3: Mileage	Travel by Car to installation location	Per Person/Per Mile	101.com/mileage.	0.00%	e.
Example 4: Travel	Travel to installation location	Per Person/Per Hour	50% of regular hours Installation Charge	0.00%	50% of regular hours Installation Charge
Example 5: Flights	Travel by Flight to Installation	Per Person	Actual Cost of Flight	0.00%	Actual Cost of Flight
Example 6: Custom Design Services	Custom Design	Per Designer/Per Square Foot	Not-to-Exceed \$200/Square Foot	0.00%	Not-to-Exceed \$200/Square Foot
Example 7: Training	Training Client on Use of Product	Per Trainer/Per Hour	Not-to-Exceed \$20.00/Trainer/Hour	0.00%	Not-to-Exceed \$20.00/Trainer/Hour
	Insert Line-items bel	ow this line. You may add cells as needed.			
Service Name	Service Description	Specify Unit Type -(Ex. Per Hour, Per Person, Per Day, etc.)	Unit Pricing Not-to- Exceed	% Discount	TIPS Price - Not to Exceed
	Installation, maintenance, or service				Our price is a maximum of
	work related to RFP 200105			Dependent upon	\$150/hour but can decrease
	Technology Solutions, Products, and			scope and	depending on scope and
Installation, Maintenance, or Service work	Services	Hourly Fee	150/hour	quantity	quantity
Consider and American Month	(Professional Services) Consulting, Design, and Assessment services related to RFP 200105 Technology	Hards Fac		Dependent upon scope and	Our price is a maximum of \$200/hour but can decrease depending on scope and
Consulting, Design, and Assessment Work	Solutions, Products, and Services	Hourly Fee	200/hour	quantity	quantity
	This includes time spent traveling from point of origin to destination per		70 (1	Dependent upon scope and	Our price is a maximum of
Travel	individual traveling	Hourly Fee	70/hour	quantity	\$60/hour but can decrease.
	This includes individual rooms required per each person on a nightly			Dependent upon location and	Our price is a maximum of
Lodging	basis	Daily Fee	150/night	availability	\$150/night but can decrease

				Dependent upon	
	This account and an account an account			location and	0
	This covers food or any other ancillary		/-	expected cost per	Our price is a maximum of
Per diem	charges associated with travel	Daily Fee	40/day	person	\$40/day but can decrease
					Our price is a maximum of \$25
				Dependent upon	Per IP Address, but can
	External Vulnerability Scans - Without			scope and	decrease depending on scope
IA-EScan	credentials - Per IP Address	Per IP Address	25/IP Address	quantity	and quantity.
					Our price is a maximum of \$60
				Dependent upon	Per IP Address, but can
	Internal Server Vulnerability Scans -			scope and	decrease depending on scope
IA-ISScan-C	With credentials - Per IP Address	Per IP Address	60/IP Address	quantity	and quantity.
					Our price is a maximum of \$45
	Internal Workstation Vulnerability			Dependent upon	Per IP Address, but can
	Scans - With credentials - Per IP			scope and	decrease depending on scope
IA-IWScan-C	Address	Per IP Address	45/IP Address	quantity	and quantity
					Our price is a maximum of \$20
				Dependent upon	Per IP Address, but can
	Internal Vulnerability Scans - Without			scope and	decrease depending on scope
IA-IScan-NC	credentials - Per IP Address	Per IP Address	20/IP Address	quantity	and quantity
			-		Our price is a maximum of \$500
	Windows System Manual Review -			Dependent upon	Per System, but can decrease
	including vulnerability scan - Per			scope and	depending on scope and
IA-Win-Man	System	Per System	500/Per System	quantity	quantity
		,		4	Our price is a maximum of \$500
	Solaris/Linux/Unix System Manual			Dependent upon	per system, but can decrease
	Review - including vulnerability scan -			scope and	depending on scope and
IA-Unix-Man	Per System	Per System	500/Per System	quantity	quantity
IA-OIIIX-IVIUII	i ci system	i ci system	300/1 ci 3ystein	quantity	Our price is a maximum of \$35
	General Network Device Review			Dependent upon	Per IP Address, but can
	(manual) - including vulnerability scan			scope and	decrease depending on scope
IA-Dev-Man	Per Device	Per Device	300/Per Device	quantity	and quantity
IA-Dev-Iviali	Pel Device	Per Device	300/Per Device	quantity	Our price is a maximum of \$250
	Consent Nationals Pavies Pavies			Damandantan	•
	General Network Device Review			Dependent upon	per device, but can decrease
IA Day Aves	(automated) - including vulnerability	Ban Bandar	250/D D	scope and	depending on scope and
IA-Dev-Auto	scan - Per Device	Per Device	250/Per Device	quantity	quantity
	5 · · · · · · · · · · · · · · · · · · ·				Our price is a maximum of \$600
	Perimeter Firewall Analysis (manual) -			Dependent upon	Per Device, but can decrease
	including vulnerability scan - Per			scope and	depending on scope and
IA-FW-Man	Device	Per Device	600/Per Device	quantity	quantity
					Our price is a maximum of \$500
	Perimeter Firewall Analysis			Dependent upon	Per Device, but can decrease
	(automated) - including vulnerability			scope and	depending on scope and
IA-FW-Auto	scan - Per Device	Per Device	500/Per Device	quantity	quantity
					Our price is a maximum of \$600
	Internal and External Router Analysis			Dependent upon	Per Device, but can decrease
	(manual) - including vulnerability scan	1		scope and	depending on scope and
IA-Rtr-Man	Per Device	Per Device	600/Per Device	quantity	quantity

					Our price is a maximum of \$500
IA-Rtr-Auto	Internal and External Router Analysis			Dependent upon	Per Device, but can decrease
	(automated) - including vulnerability			scope and	depending on scope and
	scan - Per Device	Per Device	500/Per Device	quantity	quantity
in the rate	Jean Tel Device	i ci bevice	300/1 Ci Device	quantity	Our price is a maximum of \$500
	Core Network Switch Analysis			Dependent upon	Per Device, but can decrease
	(manual) - including vulnerability scan			scope and	depending on scope and
IA-Core-Man	Per Device	Per Device	500/Per Device	quantity	quantity
IA-Core-Ivian	rei Device	rei bevice	300/ FEI DEVICE	quantity	Our price is a maximum of \$400
	Core Network Switch Analysis			Dependent upon	Per Device, but can decrease
	-				•
l	(automated) - including vulnerability	Por Dovice	400/Par Davisa	scope and	depending on scope and
IA-Core-Auto	scan - Per Device	Per Device	400/Per Device	quantity	quantity
	51 21 . 16 21 4 1 .				Our price is a maximum of \$400
	Edge Network Switch Analysis			Dependent upon	Per Device, but can decrease
_	(manual) - including vulnerability scan	_		scope and	depending on scope and
IA-Edge-Man	Per Device	Per Device	400/Per Device	quantity	quantity
					Our price is a maximum of \$300
	Edge Network Switch Analysis			Dependent upon	Per Device, but can decrease
	(automated) - including vulnerability			scope and	depending on scope and
IA-Edge-Auto	scan - Per Device	Per Device	300/Per Device	quantity	quantity
					Our price is a maximum of \$600
				Dependent upon	Per Database, but can decrease
	Database Security Analysis (manual) -			scope and	depending on scope and
IA-DB-Man	Per Database	Per Database	600/Per Database	quantity	quantity
					Our price is a maximum of
				Dependent upon	\$1000 per Database, but can
	Database Security Analysis		1000/Per	scope and	decrease depending on scope
IA-DB-Auto	(automated) - Per Database	Per Database	Database	quantity	and quantity
	(**************************************			,	Our price is a maximum of \$400
	Virtual Host Server System Review -			Dependent upon	Per Hypervisor, but can
	including vulnerability scan - Per		400/Per	scope and	decrease depending on scope
IA-VM-Man	Hypervisor	Per Hypervisor	Hypervisor	quantity	and quantity
IN THE INITIAL	Пурстизог	i ei iiypei visoi	Пурстизот	quantity	ana quantity
					Our price is a maximum of \$400
				Dependent upon	Per Wireless Controller, but can
	Wireless Scanning/Assessment - Per		400/Wireless	scope and	decrease depending on scope
IA-Wireless	Wireless Scanning/Assessment - Per	Per Wireless Controller	Controller	quantity	and quantity
IA-VVII eless	Wifeless Controller	rei Wileless Colltiollei	Controller	quantity	Our price is a maximum of \$500
	VOID Coming Consults Amphysic			Daman dantan	•
	VOIP Server Security Analysis -			Dependent upon	Per Device, but can decrease
	including vulnerability scan - Per			scope and	depending on scope and
IA-VOIP-Man	Device	Per Device	500/Per Device	quantity	quantity
				Dependent upon	Our price is a maximum of \$400,
			400/Per	scope and	but can decrease depending on
IA-PW-Auto	Password Strength Assessment	Per Assessment	Assessment	quantity	scope and quantity
					Our price is a maximum of
				Dependent upon	\$2,400, but can decrease
				scope and	depending on scope and
IA-AD-Man	Active Directory Review	Per Review	2400/Per Review	quantity	quantity

				1	
					Our price is a maximum of \$400
				Dependent upon	Per Site, but can decrease
				scope and	depending on scope and
A-Phys-Man	Physical Security Review - Per Site	Per Site	400/Per Site	quantity	quantity
					Our price is a maximum of \$200
				Dependent upon	Per Hour, but can decrease
				scope and	depending on scope and
A-Sniff-Man	<b>Network Sniffing - Per Hour</b>	Per Hour	200/Per Hour	quantity	quantity
					Our price is a maximum of \$200
				Dependent upon	Per Hour, but can decrease
	Penetration Testing Services - Per			scope and	depending on scope and
IA-Pen-Man	Hour	Per Hour	200/Per Hour	quantity	quantity
					Our price is a maximum of \$200
				Dependent upon	Per Hour, but can decrease
				scope and	depending on scope and
A-Policy-Man	Security Policy Review - Per Hour	Per Hour	200/Per Hour	quantity	quantity
					Our price is a maximum of \$200
				Dependent upon	Per Hour, but can decrease
	General security consulting services -			scope and	depending on scope and
A-Misc-Man	Per Hour	Per Hour	200/Per Hour	quantity	quantity
			,	1	
				Dependent upon	Our price is a maximum of \$750,
	Phishing test for up to 500 email		750/Per 500 email		but can decrease depending on
A-Phishing	addresses. Includes report.	Per 500 email addresses	addresses	quantity	scope and quantity
7.1	dudicosesi melades reporti	i ci soo ciiiaii aaaresses	addi esses	quantity	Our price is a maximum of
	Microsoft 365 environment review			Dependent upon	\$2500, but can decrease
	including Azure AD, Exchange, Teams,			scope and	depending on scope and
A-M365-Man	_	Per Tenant	2500/Day Tanant	'='	· · · · ·
A-IVI303-IVIdII	SharePoint, and OneDrive	Per renant	2500/Per Tenant	quantity	quantity Our price is a maximum of \$750
				Damandantan	•
				Dependent upon	per full audit, but can decrease
		B 5 11 4 12	750/5 !! 4 !!!	scope and	depending on scope and
A-Report-Full	Report generation - Full Audit	Per Full Audit	750/Full Audit	quantity	quantity
					Our price is a maximum of \$400
				Dependent upon	per scan, but can decrease
_	Report generation - Vulnerability			scope and	depending on scope and
A-Report-Vuln	Scans Only	Per Scan	400/Scans Only	quantity	quantity
					Our price is a maximum of \$100
				Dependent upon	per audit, but can decrease
				scope and	depending on scope and
A-License-Fee	Audit Licensing Fees	Per Audit	100/per audit	quantity	quantity
					Our price is a maximum of \$400
				Dependent upon	per hour, but can decrease
	<b>Digital Forensics and Incident</b>			scope and	depending on scope and
A-DFIR	Response - Per Hour	Per Hour	400/Per Hour	quantity	quantity
					Our price is a maximum of \$200
	the control of the co				and become book once decreased
				Dependent upon	per hour, but can decrease
	Gramm-Leach-Bliley Act Compliance			scope and	depending on scope and