## GOODYEAR TIRE/TUBE DISCOUNTS AND SERVICE PRICING

### 1.1. Tires and Tubes Percentage Discounts by Subcategory

Tire and Tube pricing includes all anticipated charges, including but not limited to, freight to dealer locations, cost of product and services, transaction fees, overhead, profits, and other costs or expenses incidental to the Contractor's performance. Tire and Tube pricing does not include delivery to Purchasing Entities. Contractor's discount off of Manufacturer's Price List (MPL) pricing is shown below:

| Tires and Tubes Percentage Discounts by Subcategory | | | | | |
|---|---|---|---|---|---|
| **Sub-category #** | **Tire and Tube Type** | **Percent Discount** | **MPL Name** | **MPL Date** | **MPL REF. Numbers** |
| **B1** | **Pursuit and Performance Tires** | 52.5% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Page 1 |
| **B2** | **Automobile/Passenger Vehicles** | 48% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 1-13 |
| **B3** | **Light Duty Trucks:** | 48% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 13-20 |
| | **3a. Radial** | 48% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 13-20 |
| | **3b. Bias** | NA | NA | NA | NA |
| **B4** | **Medium Commercial/Heavy Duty Trucks/Buses** | 60% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 20-27 |
| **B5** | **Off Road** | 30% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 27-29 |
| | **5a. Off Road Radial** | 30% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Page 29 |
| | **5b. Off Road Bias** | 30% | NASPO Price Book 4.1.19 to 3.31.20 from Goodyear | 7/1/2018 Base Price Book | Pages 27-29 |

## 1.2. Tire Service Pricing

Tire services include all minor parts and labor as a total service rate. Flat rate pricing and availability of services is shown below:

| Type of Service | | Product Sub-Category 1 & 2 | Product Sub-Category #3 | Product Sub-Category #4 | |
|---|---|---|---|---|---|
| | | Pursuit, Performance, Passenger | Light Duty Trucks | Medium Commercial/ Heavy Duty/Bus | |
| | | | | Single | Dual |
| 1 | Tire Installation w/purchase in store includes dismount of used tires and tubes (per tire) | $0.00 | $8.00 | $24.00 | $36.00 |
| 2 | Change tire, dismount and mount | $8.50 | $10.00 | $27.51 | $30.82 |
| 3 | Flat Repair, remove, repair and mount | $14.00 | $15.50 | $31.00 | $45.00 |
| 4 | Flat repair, off vehicle | $14.00 | $14.00 | $31.00 | $45.00 |
| 5 | Rotate mounted tires (per tire) | $3.50 | $3.50 | $17.16 | $17.16 |
| 6 | New valve stem rubber or metal (per tire) | Rubber $3.00<br>Metal $6.75 | Rubber $3.00<br>Metal $6.75 | $9.00 | $9.00 |
| 7 | Wheel balance-computer spin balance (Per Tire) | $10.95 | $10.95 | $33.00 | $36.00 |
| 8 | Wheel balance/Valve stem combo (per tire) | $13.95 | $13.95 | $38.72 | $38.72 |
| **9** | **Alignment services** | | | | |
| | 9a. Standard two wheel alignment | $69.95 | $69.95 | Not Available | Not Available |
| | 9b. Four wheel alignment | $74.95 | $74.95 | Not Available | Not Available |
| | 9c. Bushing/cam alignment | Current Mfg's list price for parts; Labor based on Mitchell Manual. | Current Mfg's list price for parts; Labor based on Mitchell Manual. | Not Available | Not Available |
| | 9d. Vehicle Alignment Check Only | $29.00 | $29.00 | Not Available | Not Available |
| 10 | Used tire recycle/disposal fee (per tire) | See applicable state laws | See applicable state laws | See applicable state laws | See applicable state laws |
| 11 | Bulk tire disposal (min. of six tons capacity) | See applicable state laws | See applicable state laws | See applicable state laws | See applicable state laws |
| 12 | Tire pressure monitoring kit (per Tire) | Current Mfg.'s list price for kit; Labor rate per Mitchell Manual. | Current Mfg.'s list price for kit; Labor rate per Mitchell Manual. | Not Available | Not Available |
| 13 | Service TPMS Sensors/System | $2.50/Tire | $2.50/Tire | Not Available | Not Available |

## 1.3. Price and Rate Guarantee Period

The percentage discounts off MPL for tires and tubes must remain the same for the duration of the Contract. The Contractor will provide an updated tire and tube price list annually with updated effective dates.

Tire and tube pricing updates are allowed annually. A request for price increase must be submitted to the Lead State Contract Administrator sixty (60) days prior to March 31 each year for approval by the Lead State. Acceptable supporting documentation could include providing a comparison of indices from the Producer Price Index which show an increase in the tire manufacturing costs over a period of several years. Acceptable supporting documentation could also include a copy of a letter from a supplier stating they are increasing their price to the Contractor. The Lead State will determine whether the supporting documentation provided is sufficient to justify the requested price increase and reserves the right to clarify or request additional documentation.

The Lead State will provide written acceptance or denial of the proposed price increases to the Contractor within 30 days of receipt of the request for price adjustment.