



Pricing Summary

- Pricing will be updated on a yearly basis in January. Pricing will be based on a discount off Club Car's US Suggested List Price (MSRP) for the base vehicles per the discount structure below. Any new vehicles that are added to the Club Car lineup will automatically be added to the program/contract and discounting will follow the established discount structure listed below based on the type/category the vehicle falls under:
 - **Fleet Golf Cars** - 35% discount:
 - Tempo 2 Passenger, Precedent i2 & Tempo 2 Passenger Lithium Ion
 - **Autonomous Caddy Vehicle** - 5% discount:
 - Tempo Walk
 - **Utility Vehicles (2wd Small Bed)** – 15% discount:
 - Carryall 100
 - **Utility Vehicles (2wd Med & Large Bed)** – 20% discount:
 - Carryall 300, Carryall 500, Carryall 502, Carryall 550, Carryall 700 & Carryall 900
 - **Utility Vehicles (4x4/AWD)** – 15% discount:
 - Carryall 1500 2WD, Carryall 1500 AWD, Carryall 1500 IntelliTach & Carryall 1700 AWD
 - **Transportation Vehicles (Villager & Transporter)** – 20% discount:
 - Transporter, Transporter XL & Transporter XLC
 - Tempo 2 (P.O.V.), Tempo 2 + 2 & Tempo 2 + 2 Lithium Ion
 - Villager 2, Precedent i2 Villager 4, Villager 6, Villager 8, Precedent Stretch & Tempo Stretch
 - **Hospitality Vehicles** – 20% discount:
 - Café Express
 - **Low Speed Vehicles (LSVs)** – 13% discount:
 - Carryall 510 LSV, Carryall 710 LSV, Villager 2 LSV & Villager 2+2 LSV
 - **Truckster LSV & Non LSV** – 5% discount:
 - Club Car 411 LSV & Club Car 411 Non-LSV
- Accessories/Options/Custom Solutions/SVP Parts (ordered w/vehicle) – 15% Discount:
- Service or Replacement Parts – 20% discount
- Trade-ins of golf, transportation and utility vehicles are accepted for both Club Car products and competitive products.
- Leasing is available and encourage under the program :
 - Operating Leases and Conditional Sales Contracts are available through Club Cars 3rd party preferred lenders with terms up to 60 months. Leasing may also be provided by Club Car Dealer's (selling agent) third party lending provider.
- Preventive Maintenance Plans are available through Club Car Direct Branch Locations.
- Used and Refurbished or Reconditioned vehicles are not available under the program.
- Shipping Details and Rates, see attachments for details:
 1. **"2020 Club Car Freight Rates - OMNIA.pdf"**
 2. **"3 Scope of Work.pdf"**, Section **"3. SHIPPING"** Sub Section **"a"**
- Prepping, PDI/Set-Up Fees, see attachment for details:
 1. **"3 Scope of Work.pdf"**, Section **"3. SHIPPING"** Sub Section **"a"**
- Dealer Delivery Fee Schedule, see attachment for details:
 - **"3 Scope of Work.pdf"**, Section **"4. DELIVERY"**